

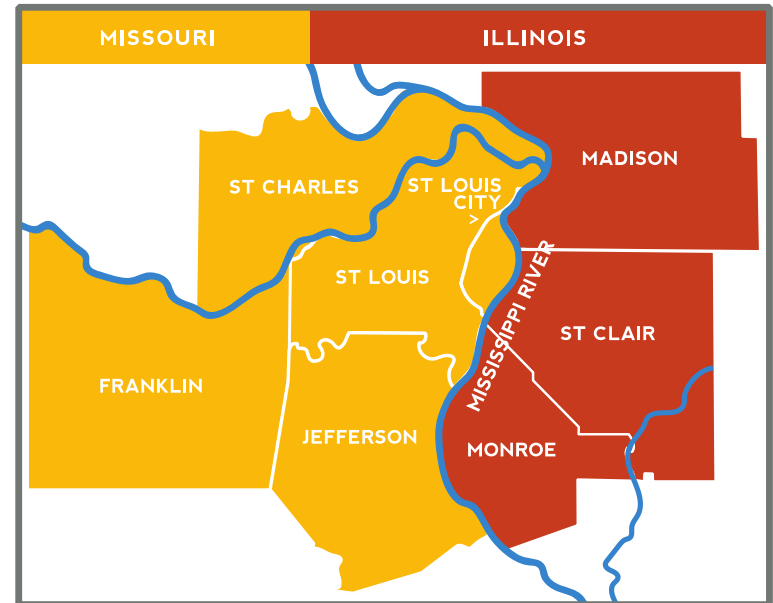


ST LOUIS REGIONAL FREIGHTWAY

Your Gateway to the World

BACKGROUND

- Business unit of Bi-State Development
- Launched in September 2014
- Executive Director in July 2015
- Support from both sides of the river



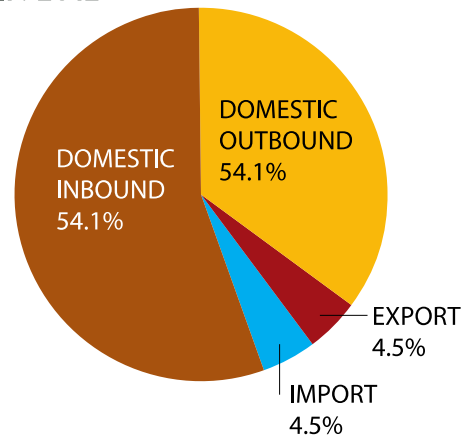
FREIGHT FLOWS

Identify what drives inbound freight flow.

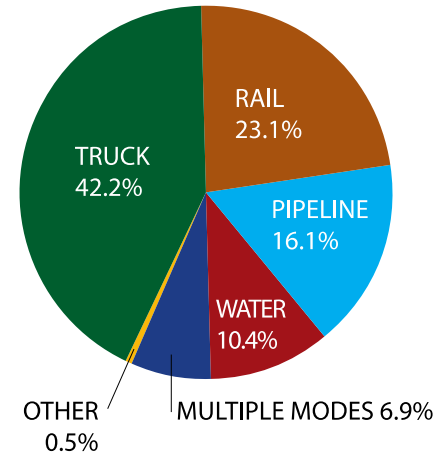
St. Louis regional freight activity by direction and mode in 2012 is displayed for the estimated 210 million tons of freight

- Domestic inbound is the largest flow of freight volume
- Truck remains the dominant transportation mode

FREIGHT BY DIRECTION IN 2012

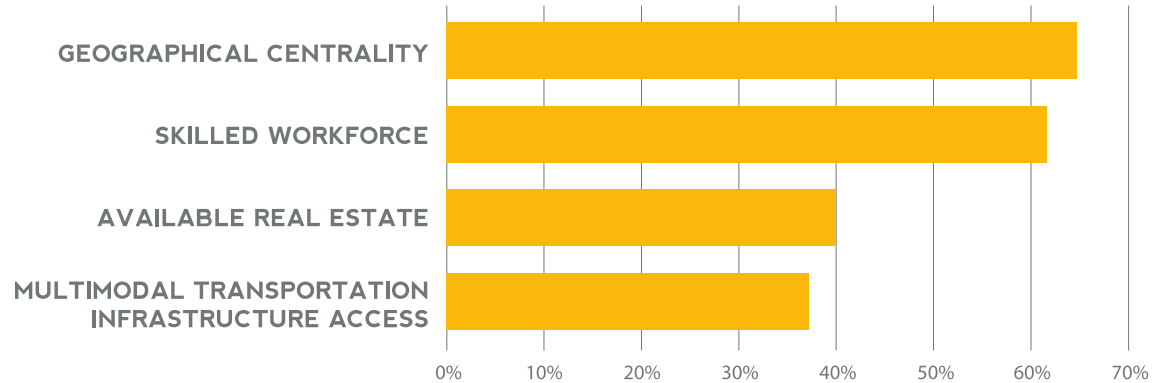


FREIGHT BY MODE IN 2012

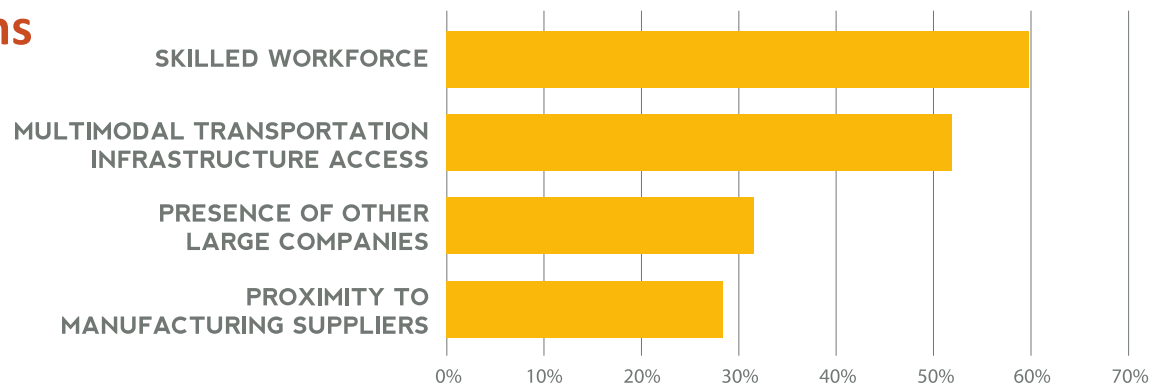


REAL ESTATE INDUSTRY WORKSHOP

Key Strengths



Under-Marketed Strengths



KEY STRENGTHS



Central to US
manufacturing



Home to
specialized
industries

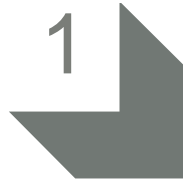


Range of
modal options



Strategic
location on the
Mississippi River

KEY STRENGTHS



Central to US manufacturing

“...metropolitan areas attain a more central position within the national trade network based on their production or logistics specialties in particular commodities.”

This is the case for high-ranking St. Louis.

- from 'Mapping Freight'. Brookings Institution

KEY STRENGTHS



Home to specialized industries



KEY STRENGTHS



Range of modal options



4 highways with national access



5 airports with capacity



6 Class I railroads

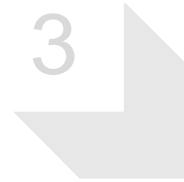


3rd largest inland port



6 natural gas & 9 refined product pipelines

KEY STRENGTHS



Strategic location on the Mississippi

Northernmost
LOCK-FREE
port

Northernmost
ICE-FREE
port

7th largest
port for
DOMESTIC
TONNAGE

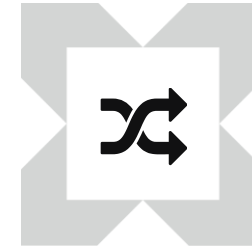
GOALS



Build on regional
successes



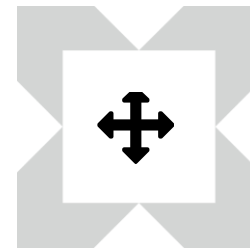
Promote industry
specialization



Strengthen
modal flexibility



Enable e-commerce
growth



Capitalize on Panama
Canal expansion



Build on regional successes

Further understand why large manufacturers and distributors locate here

Focus and improve upon the freight-based factors

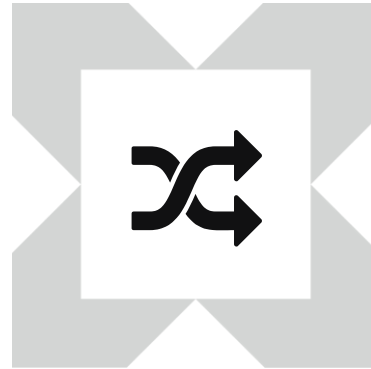
GOALS



Promote industry specialization

Promote skilled workforce development

Facilitate supporting freight business development



Strengthen modal flexibility

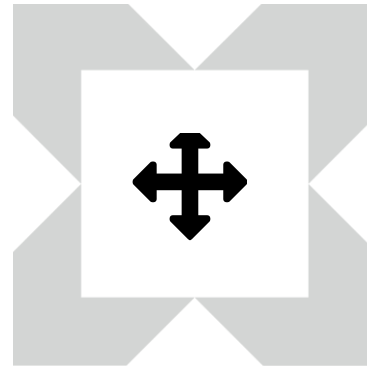
Improve intermodal connections



Enable e-commerce growth

Increase the efficiency of the regional freight network

Optimize the network for e-commerce



Capitalize on Panama Canal expansion

Make St. Louis a key part of the emerging national freight network

Build strategic partnerships across the nation

NEXT STEPS

- 1 Alliance Workshop
- 2 FAST Act
- 3 US Department of Transportation
-
-



THANK YOU.

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