

Equipment Disposal Vendors

Name	Contact	Web Address	Commission	Online Auction	Coop
Affiliated Auctioneers	Durke Dickey	www.affiliatedauctioneers.com	3%	6%	Yes
Glenworth Auction	Glen Yutzy	www.glenworth.com	12%		Yes
GovDeals	Robert DeBardelaben	www.govdeals.com		Varies	Yes Price Option 1, No Price Option 2
Manheim Missouri (166)	Jarrett Hill	jarrett.hill@manheim.com	6%		
Missouri Auto Auction	Gary Nichols	www.moaa.biz	5%		Yes
Prairie International	Michael Beasley	www.prairieinternational.com	15%, 12.5%, \$500, \$250		Yes
Stock Auction / Big Iron	Lonnie Korus	www.bigiron.com	12%	7%	Yes

Affiliated Auctioneers

Notes: Operates auction facility site and
online auction service

Contact: Durke Dickey
816-920-6606
www.affiliatedauctioneers.com

Item 1 Vehicles/Equipment Disposal Services

Preparation/detail of on-road vehicles/equipment, if applicable	\$50
Preparation/detail of off-road vehicles/equipment, if applicable	\$100
Marketing/advertising of vehicles/equipment, if applicable	NC
Fee for transporting on-road vehicles/equipment to auction facility	\$75/unit or \$4 loaded mile
Fee for transporting off-road vehicles/equipment to auction facility	\$175/unit or \$4 loaded mile
Fee for combination Internet/Live Auction, if applicable	3%
Fee for condition reports for sales at auction facility sites	NC
Commission fee for on-road vehicles/equipment	3%
Commission fee for off-road vehicles/equipment	3%
Fee for online only auction	6%

Glenworth Auction & Realty

Notes: Operates auction facility site

Contact: Glen Yutzy
417-767-4359
www.glenworth.com

Item 1 Vehicles/Equipment Disposal Services

Preparation/detail of on-road vehicles/equipment, if applicable	INC
Preparation/detail of off-road vehicles/equipment, if applicable	INC
Marketing/advertising of vehicles/equipment, if applicable	INC
Fee for transporting on-road vehicles/equipment to auction facility	NA
Fee for transporting off-road vehicles/equipment to auction facility	NA
Fee for combination Internet/Live Auction, if applicable	NA
Fee for condition reports for sales at auction facility sites	NA
Commission fee for on-road vehicles/equipment	12%
Commission fee for off-road vehicles/equipment	12%

GovDeals

Notes: Operates as an Internet-based auction service
Will sell MoDOT equipment "as is/where is"
MoDOT equipment will remain on MoDOT property until sold

Contact: Robert DeBardelaben
800-613-0156
www.govdeals.com

Item 1 Vehicles/Equipment Disposal Services

Preparation/detail of on-road vehicles/equipment, if applicable	N/A
Preparation/detail of off-road vehicles/equipment, if applicable	N/A
Marketing/advertising of vehicles/equipment, if applicable	\$0
Fee for transporting on-road vehicles/equipment to auction facility	N/A
Fee for transporting off-road vehicles/equipment to auction facility	N/A
Fee for combination Internet/Live Auction, if applicable	N/A
Fee for condition reports for sales at auction facility sites	See below
Commission fee for on-road vehicles/equipment	See below
Commission fee for off-road vehicles/equipment	See below

Option 1 Pricing

Services provided under Option 1 include:

- Free onsite training of how to record descriptions, take digital photos, set auction dates and send assets to the live auction site.
- Free marketing
- Assign a dedicated Client Services Representative (CSR) that resides in the state of Missouri to monitor each auction
- Collect all auction proceeds from the winning bidders and remit the auction proceeds to MoDOT
- Provide a private account to each MoDOT Fleet District to facilitate the loading of assets to the live auction site and provide a substantial number of standard reports that will give MoDOT all the information needed to reconcile items sold to money deposited to the bank

Anyone of the following fee options may be chosen. Once an option is chosen, it must be used for twelve (12) months prior to switching to a new fee option.

Option B1: MoDOT pays a 7.5%* fee and the winning bidder pays a 5% buyers premium.
Option B2: MoDOT pays a 5.0%* fee and the winning bidder pays a 7.5% buyers premium.
Option B3: MoDOT pays a 2.5%* fee and the winning bidder pays a 10% buyers premium.
Option B4: MoDOT pays zero percent fees (0%) and the winning bidder pays a 12% buyers premium.

*Subject to a minimum per item/lot fee of \$5.00

Option 2 Pricing

GovDeals Client Services Representative will go to each of the District's locations and record asset descriptions, take photos, set auction dates and times and send assets to the live auction site

GovDeals Client Services Representative will be the point of contact for bidder questions.

Free marketing

Assign a dedicated Client Services Representative (CSR) that resides in the state of Missouri to monitor each auction and assist each district when needed

Collect all auction proceeds from the winning bidders and remit the auction proceeds to MoDOT

Provide a private account to each MoDOT Fleet District to facilitate the loading of assets to the live auction site and provide a substantial number of standard reports that will give MoDOT all the information needed to reconcile items sold to money deposited to the bank

Option B1: MoDOT pays a 15%* fee and the winning bidder pays a 5% buyers premium.

Option B2: MoDOT pays a 10.0%* fee and the winning bidder pays a 10% buyers premium.

Option B3: MoDOT pays a 7.5%* fee and the winning bidder pays a 12.5% buyers premium.

Option B4: MoDOT pays zero percent fees (0%) and the winning bidder pays a 20% buyers premium.

*Subject to a minimum per item/lot fee of \$5.00

Manheim Auctions

Notes: Operates auction facility site and online auction.

Contact: Jarrett Hill

Item 1 Vehicles/Equipment Disposal Services

Preparation/detail of on-road vehicles/equipment, if applicable	\$65
Preparation/detail of off-road vehicles/equipment, if applicable	INC
Marketing/advertising of vehicles/equipment, if applicable	INC
Fee for transporting on-road vehicles/equipment to auction facility	\$1.75/MILE
Fee for transporting off-road vehicles/equipment to auction facility	\$5.00/MILE
Fee for combination Internet/Live Auction, if applicable	INC
Fee for condition reports for sales at auction facility sites	\$25
Commission fee for on-road vehicles/equipment	6%
Commission fee for off-road vehicles/equipment	6%

Missouri Auto Auction

Notes: Operates auction facility site and online auctions.

Contact: Gary Nichols
314-657-6420
www.moaa.biz

Item 1 Vehicles/Equipment Disposal Services

Preparation/detail of on-road vehicles/equipment, if applicable	\$75
Preparation/detail of off-road vehicles/equipment, if applicable	\$125
Marketing/advertising of vehicles/equipment, if applicable	\$0
Fee for transporting on-road vehicles/equipment to auction facility	\$.75/Mile
Fee for transporting off-road vehicles/equipment to auction facility	\$3.00/Mile
Fee for combination Internet/Live Auction, if applicable	
Fee for condition reports for sales at auction facility sites	
Commission fee for on-road vehicles/equipment	5% (\$50 min.)
Commission fee for off-road vehicles/equipment	5% (\$50 min.)
Fuel	Pump Price

Prairie International Trucks

Contact: Randy Hackler
217-523-5631
www.prairieinternational.com

Notes: Operates auction facility site.

Commission fees will vary depending on selling price

Item 1 Vehicles/Equipment Disposal Services

Preparation/detail of on-road vehicles/equipment, if applicable	See Fee Schedule
Preparation/detail of off-road vehicles/equipment, if applicable	NA
Marketing/advertising of vehicles/equipment, if applicable	NC
Fee for transporting on-road vehicles/equipment to auction facility	\$87.5 cents/mile, \$75 minimum
Fee for transporting off-road vehicles/equipment to auction facility	NA
Fee for combination Internet/Live Auction, if applicable	NA
Fee for condition reports for sales at auction facility sites	NC
Commission fee for on-road vehicles/equipment	See Fee Schedule
Commission fee for off-road vehicles/equipment	NA

Fee Schedule:

If unit is retailed, commission fee will be 15% (with a \$500 minimum).

Units wholesaled/brokered will be 12.5% of the sale price (with a \$500 minimum).

Units auctioned, the fee is \$500.

Units sold to recyclers/salvage, fee will be \$250.

No charge on units sold for under \$1000.

Complete detail:	\$250
Partial detail:	\$150
Wash & vacuum:	\$150 (same operations as partial detail)
Fluids check:	\$100
Batteries	\$78.50 per battery: includes labor & diagnostics

Other optional services available, please contact vendor.

Stock Auction / Big Iron

Notes: Operates auction facility site and online auction.

Contact: Lonnie Korus
402-740-4943
www.bigiron.com

Item 1 Vehicles/Equipment Disposal Services

Preparation/detail of on-road vehicles/equipment, if applicable	\$30/Hour
Preparation/detail of off-road vehicles/equipment, if applicable	\$45/Hour
Marketing/advertising of vehicles/equipment, if applicable	NC
Fee for transporting on-road vehicles/equipment to auction facility	\$3/Mile
Fee for transporting off-road vehicles/equipment to auction facility	\$4/Mile
Fee for combination Internet/Live Auction, if applicable	\$0
Fee for condition reports for sales at auction facility sites	NA
Commission fee for on-road vehicles/equipment	7% Internet
Commission fee for off-road vehicles/equipment	7% Internet
Internet Auction only	7%
Traditional Auction	12%