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CCO Form: GS14
Approved: 02/06 (AR)
Revised: 01/13 (AR)
Modified:

REQUEST FOR PROPOSALS

ECONOMIC IMPACT ANALYSIS SERVICES

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LIST OF ACRONYMS

MHTC	Missouri Highways and Transportation Commission
MoDOT	Missouri Department of Transportation
RFP	Request for Proposals
EIA	Economic Impact Analysis
EIAS	Economic Impact Analysis Services
DOT	Department of Transportation
MDED	Missouri Department of Economic Development

INTRODUCTION

This Request For Proposals (**RFP**) seeks proposals from qualified organizations (**Offeror**) to furnish the described services to the Missouri Highways and Transportation Commission (**MHTC**). Four (4) copies of each proposal must be mailed in a sealed envelope to Rebecca L. Jackson, CPPO, CPPB, General Services Manager, Missouri Department of Transportation, Post Office Box 270, Jefferson City, Missouri 65102, or hand-delivered in a sealed envelope to the General Services Procurement Office, 830 MoDOT Drive, Jefferson City, Missouri. Proposals must be returned to the offices of General Services Procurement no later than 2:00 p.m., CST February 1, 2013.

MHTC reserves the right to reject any and all proposals for any reason whatsoever. Time is of the essence for responding to the RFP within the submission deadlines.

PROPOSAL

- (1) The Offeror shall provide a fee proposal to MHTC on the **PRICE PAGE** in accordance with the terms of this RFP.

- (2) The Offeror agrees to provide the services at the fees quoted, under the terms of this RFP.

Authorized Signature of Offeror: _____

Date of Proposal: _____

Printed or Typed Name: _____

Mailing Address: _____

City: _____ State: _____ Zip: _____

Telephone: _____ Fax: _____

Electronic Mail Address: _____

ACCEPTANCE

This proposal is accepted by MHTC.

Brenda Morris, Financial Services Director

Date

**SECTION (1):
GENERAL DESCRIPTION AND BACKGROUND**

- (A) **Request for Proposal:** This document constitutes a RFP from qualified organizations to provide Economic Impact Analysis services (EIAS) to MHTC and the Missouri Department of Transportation (**MoDOT**).
- (B) **Background:** MoDOT plans, designs, constructs and maintains 33,701 miles of highways and 10,405 bridges – the nation’s seventh largest state highway system, with more miles than Iowa, Nebraska and Kansas’ systems combined. Missouri also has more major river bridges, 53, than any other state. Missouri ranks 41st nationally in revenue per mile, primarily because the state’s large system is funded with one of the lowest fuel taxes in the country.

MoDOT’s mission includes responsibility for other modes of transportation such as aviation, railroads, waterways, public transit, freight development, bicycle and pedestrian transportation. In these areas, most of MoDOT’s funding comes from federal sources or from state sources that must be appropriated by the Legislature.

MoDOT makes substantial investments in the transportation system throughout the state of Missouri, serving as custodian for the preservation, maintenance and enhancement of the state’s transportation system. A well-maintained and efficient transportation system provides the backbone for all economic activities in Missouri. Investments in transportation results in economic benefits not only through the investment in construction and engineering costs of a project, but also in the transportation-related benefits (i.e., travel time savings, safety enhancements, etc.) for businesses and individuals. From time to time, it is important for MoDOT to know the projected economic benefits of a specific transportation product and may utilize this contract for those services.

- (C) **Fiscal Year:** The fiscal year runs from July 1-June 30.
- (D) **Contract Period:** The original contract shall start Notice of Award through December 31, 2013
- (E) **Renewals/Extensions:** The contract shall not bind, not purport to bind, MHTC for any contractual commitment in excess of the original contract period. The MHTC shall have the right, at its sole option, to extend the contract for two (2) additional one-year periods, or a portion thereof. In the event MHTC exercises its options, all terms, conditions, and provisions of the original contract shall remain the same and apply during the extension period. If the options are exercised, the Offeror shall agree the prices stated in the original contract shall not be increased in excess of the renewal periods’ pricing, if any, stated on the pricing page of the contract. If the pricing page does not include such renewal prices or if applicable spaces are left blank, are not completed, prices during

extension periods shall be the same as during the original contract period. MHTC does not automatically exercise its options based upon the maximum renewal price of increase without documented justification supporting an increase and reserves the right to offer or to request an extension of the contract at a price less than that price derived from the Offeror's renewal amounts.

SECTION (2): SCOPE OF WORK

(A) Services: The Offeror shall provide EIAS related to the state's economy that will measure the projected economic return on investment of transportation expenditures for a selected project including long-range projections and the future economic impact of the project. The study may be for a new project or a special study. Historically these studies have been performed by the Missouri Department of Economic Development (MDED). The Offeror understands and agrees that the Commission and MoDOT reserves the right, in its sole discretion, to utilize the MDED to perform EIAS, and only use the Offeror to perform such services if MDED cannot perform the services for any reason whatsoever.

1. Offeror must utilize REMI Policy Insight, TranSight and/or TREDIS economic modeling systems to produce the Economic Impact Analysis (EIA) of the project for both the investment phase of construction and engineering as well as the operational phase of the project for at least twenty years.
2. The MHTC will provide detailed information related to a selected project for use in the modeling process. Examples of information provided are included on Attachment A. Information provided may include project description, traffic data, construction cost by year and any other required information.
3. Offeror shall furnish the professional, technical and other personnel and equipment, material and all other things necessary for the preparation of the EIA.
4. MoDOT shall provide final acceptance of the analysis.

(B) Specific Requirements: For the EIA, the Offeror will provide the following:

1. One (1) electronic copy in pdf format of the EIA for each request including a spreadsheet and a summary of the methodology employed to produce the analysis. This report must include but not be limited to the following:
 - a. High level description of the project,
 - b. Cumulative Economic Impact across Missouri in the form of a Benefit Ratio and twenty (20) year total dollar impact for:
 - i. Net General Revenues,
 - ii. Personal Income,
 - iii. Value-Added Gross State Product, and
 - iv. Economic Output.
 - c. Average Annual Economic Impact across Missouri in dollars for:

- i. Employment including number of jobs and average wage rate,
 - ii. Net General Revenues,
 - iii. Personal Income,
 - iv. Value-Added Gross State Product, and
 - v. Economic Output.
 - d. Detail pages supporting the Economic Impact areas addressed above by year for a minimum of twenty (20) years including the high level assumptions,
 - e. Detail pages supporting the Economic Impact to Employment and Labor and Proprietor Income by major Industry Categories by year for a minimum of twenty (20) years including the high level assumptions, or a mutually agreeable format.
2. The EIA must be submitted to the MHTC within a time frame agreed upon at the time of engagement for each specific project. The established standard for preparation and delivery of the EIA shall be within two (2) weeks of receiving the request and needed information from MHTC. Occasionally, a request must be completed within a shorter time period.
 3. Attachment B represents a previously completed large EIA. Attachment C represents a previously completed small EIA. Attachment D represents a previously completed special EIA.

(C) **Administration of Program:** The Offeror will consult MHTC's representative regarding any problems involved with the administration of the services provided pursuant to this RFP.

SECTION (3): AGREEMENT REQUIREMENTS

This RFP shall be governed by the following contract provisions. The award of this RFP is subject to a post-award negotiated contract. These same contract provisions will appear in the post-award negotiated contract. If the parties are unable to agree to terms in the post-award contract, MHTC shall reserve the right to cancel the award of the RFP and contract and select a different offeror.

(A) **MHTC's Representative:** MoDOT's Financial Services Director is designated as MHTC's representative for the purpose of administering the provisions of the Agreement as defined in Paragraph (E) of this section. MHTC's representative may designate by written notice other persons having the authority to act on behalf of MHTC in furtherance of the performance of the Agreement. The Offeror shall fully coordinate its activities for MHTC with those of the Financial Services Division. As the work of the Offeror progresses, advice and information on matters covered by the Agreement shall be made available by the Offeror to the Financial Services Director throughout the effective period of the Agreement.

- (B) **Release to Public:** No material or reports prepared by the Offeror shall be released to the public without the prior consent of MHTC's representative.
- (C) **Assignment:** The Offeror shall not assign or delegate any interest, and shall not transfer any interest in the services to be provided (whether by assignment, delegation, or novation) without the prior written consent of MHTC's representative.
- (D) **Status as Independent Contractor:** The Offeror represents itself to be an independent contractor offering such services to the general public and shall not represent itself or its employees to be an employee of MHTC or MoDOT. Therefore, the Offeror shall assume all legal and financial responsibility for taxes, FICA, employee fringe benefits, workers' compensation, employee insurance, minimum wage requirements, overtime, or other such benefits or obligations.
- (E) **Components of Agreement:** The Agreement between MHTC and the Offeror shall consist of: the RFP and any written amendments thereto, the proposal submitted by the Offeror in the response to the RFP and the post-award contract agreement signed between the parties. However, MHTC reserves the right to clarify any relationship in writing and such written clarification shall govern in case of conflict with the applicable requirements stated in the RFP or the Offeror's proposal. The Offeror is cautioned that its proposal shall be subject to acceptance by MHTC without further clarification.
- (F) **Amendments:** Any change in the Agreement, whether by modification or supplementation, must be accompanied by a formal contract amendment signed and approved by the duly authorized representative of the Offeror and MHTC.
- (G) **MBE/WBE Participation Encouraged:**
1. Offerors are encouraged to submit copies of their existing affirmative action programs, if any. Offerors are also encouraged to directly hire minorities and women as direct employees of the Offerors.
 2. Offerors are encouraged to obtain minority business enterprise (MBE) and women business enterprise (WBE) participation in this work through the use of subcontractors, suppliers, joint ventures, or other arrangements that afford meaningful participation for M/WBEs. Offerors are encouraged to obtain 10% MBE and 5% WBE participation.
 3. Regardless of which persons or firms, if any, that the Offeror may use as subcontractors or suppliers of goods or services for the services to be provided, the Offeror ultimately remains responsible and liable to MHTC for the complete, accurate and professional quality/performance of these services.

- (H) **Nondiscrimination:** The Offeror shall comply with all state and federal statutes applicable to the Offeror relating to nondiscrimination, including, but not limited to, Chapter 213, RSMo; Title VI and Title VII of Civil Rights Act of 1964 as amended (42 U.S.C. Sections 2000d and 2000e, *et seq.*); and with any provision of the “Americans with Disabilities Act” (42 U.S.C. Section 12101, *et seq.*).
- (I) **Executive Order:** The Offeror shall comply with all the provisions of Executive Order 07-13, issued by the Honorable Matt Blunt, Governor of Missouri, on the sixth (6th) day of March, 2007. This Executive Order, which promulgates the State of Missouri’s position to not tolerate persons who contract with the state engaging in or supporting illegal activities of employing individuals who are not eligible to work in the United States, is incorporated herein by reference and made a part of this Agreement.
1. By signing this Agreement, the Offeror hereby certifies that any employee of the Offeror assigned to perform services under the contract is eligible and authorized to work in the United States in compliance with federal law.
 2. In the event the Offeror fails to comply with the provisions of the Executive Order 07-13, or in the event the Commission has reasonable cause to believe that the Offeror has knowingly employed individuals who are not eligible to work in the United States in violation of federal law, the Commission reserves the right to impose such contract sanctions as it may determine to be appropriate, including but not limited to contract cancellation, termination or suspension in whole or in part or both.
- (J) **Incorporation of Provisions:** The Offeror shall include the provisions of Section (3), paragraph I of this Agreement in every subcontract. The Offeror shall take such action with respect to any subcontract as the Commission may direct as a means of enforcing such provisions, including sanctions for noncompliance.
- (K) **Non-employment of Unauthorized Aliens:** Pursuant to Section 285.530, RSMo., no business entity or employer shall knowingly employ, hire for employment, or continue to employ an unauthorized alien to perform work within the State of Missouri. As a condition for the award of any contract or grant in excess of five thousand dollars by the State or by any political subdivision of the State to a business entity, or for any business entity receiving a state-administered or subsidized tax credit, tax abatement, or loan from the state, the business entity shall:
1. By sworn affidavit and provision of documentation, affirm its enrollment and participation in a federal work authorization program with respect to the employees working in connection with the contracted services. E-Verify is an example of a federal work authorization program. The business entity must affirm its enrollment and participation in the E-Verify federal work authorization program with respect to the employees proposed to work in connection with the services requested herein by providing acceptable enrollment and participation

documentation consisting of **completed** copy of the E-Verify Memorandum of Understanding (MOU). For business entities that are not already enrolled and participating in a federal work authorization program, E-Verify is available at http://www.dhs.gov/files/programs/gc_1185221678150.shtm.

2. By sworn affidavit, affirm that it does not knowingly employ any person who is an unauthorized alien in connection with the contracted services. A copy of the affidavit referenced herein is provided within this document, attached as Exhibit 1.

- (L) **Proof of Lawful Presence For Sole Proprietorships and Partnerships:** If the business entity is a sole proprietorship or partnership, pursuant to Section 208.009, RSMo., each sole proprietor and each general partner shall provide affirmative proof of lawful presence in the United States. Such sole proprietorship or partnership is eligible for temporary public benefits upon submission by each sole proprietor and general partner of a sworn affidavit of his/her lawful presence on the United States until such lawful presence is affirmatively determined, or as otherwise provided by Section 208.009, RSMo. A copy of the affidavit reference herein is provided within this document, attached as Exhibit 2.
- (M) **Bankruptcy:** Upon filing for any bankruptcy or insolvency proceeding by or against the Offeror, whether voluntarily, or upon the appointment of a receiver, Offeror, or assignee, for the benefit of creditors, MHTC reserves the right and sole discretion to either cancel the Agreement or affirm the Agreement and hold the Offeror responsible for damages.
- (N) **Law of Missouri to Govern:** The Agreement shall be construed according to the laws of the state of Missouri. The Offeror shall comply with all local, state and federal laws and regulations relating to the performance of the Agreement.
- (O) **Cancellation:** MHTC may cancel this Agreement at any time for a material breach of contractual obligations or for convenience by providing the Offeror with written notice of cancellation. Should MHTC exercise its right to cancel the contract for such reasons, cancellation will become effective upon the date specified in the notice of cancellation sent to the Offeror.
- (P) **Venue:** No action may be brought by either party concerning any matter, thing or dispute arising out of or relating to the terms, performance, nonperformance or otherwise of the Agreement except in the Circuit Court of Cole County, Missouri. The parties agree that the Agreement is entered into at Jefferson City, Missouri, and substantial elements of its performance will take place at or be delivered to Jefferson City, Missouri, by reason of which the Offeror consents to venue of any action against it in Cole County, Missouri.

- (Q) **Ownership of Reports:** All documents, reports, exhibits, etc. produced by the Offeror at the direction of MHTC's representative and information supplied by MHTC's representative shall remain the property of MHTC.
- (R) **Confidentiality:** The Offeror shall not disclose to third parties confidential factual matters provided by MHTC's representative except as may be required by statute, ordinance, or order of court, or as authorized by MHTC's representative. The Offeror shall notify MHTC immediately of any request for such information.
- (S) **Nonsolicitation:** The Offeror warrants that it has not employed or retained any company or person, other than a bona fide employee working for the Offeror, to solicit or secure the Agreement, and that it has not paid or agreed to pay any percentage, brokerage fee, gift, or any other consideration, contingent upon or resulting from the award or making of the Agreement. For breach or violation of this warranty, MHTC shall have the right to annul the Agreement without liability, or in its discretion, to deduct from the Agreement price or consideration, or otherwise recover the full amount of such fee, commission, percentage, brokerage fee, gift or contingent fee.
- (T) **Conflict of Interest:** The Offeror covenants that it presently has no actual conflict of interest or appearance of conflict of interest and shall not acquire any interest, directly or indirectly, which would conflict in any manner or degree with the performance of the services under this Agreement. The Offeror further covenants that no person having any such known interest shall be employed or conveyed an interest, directly or indirectly, in this Agreement.
- (U) **Maintain Papers:** The Offeror must maintain all working papers and records relating to the Agreement. These records must be made available at all reasonable times at no charge to MHTC and/or the Missouri State Auditor during the term of the Agreement and any extension thereof, and for three (3) years from the date of final payment made under the Agreement.
1. MHTC's representative shall have the right to reproduce and/or use any products derived from the Offeror's work without payment of any royalties, fees, etc.
 2. MHTC's representative shall at all times have the right to audit any and all records pertaining to the services.
- (V) **Indemnification:** The Offeror shall defend, indemnify and hold harmless the Commission, including its members and department employees, from any claim or liability whether based on a claim for damages to real or personal property or to a person for any matter relating to or arising out of the Offeror's performance of its obligations under this Agreement.

**SECTION (4):
PROPOSAL SUBMISSION INFORMATION**

(A) SUBMISSION OF PROPOSALS

- 1. Pricing and Signature:** Proposals should be priced, signed and returned (with necessary attachments) to Rebecca L. Jackson, General Services Procurement Manager, as provided in this RFP. Specifically, any form containing a signature line in this RFP and any amendments, pricing pages, etc., must be manually signed and returned as part of the proposal.
- 2. Submission of All Data Required:** The Offeror must respond to this RFP by submitting all data required in paragraph (B) below for its proposal to be evaluated and considered for award. Failure to submit such data shall be deemed sufficient cause for disqualification of a proposal from further consideration.
- 3. Public Inspection:** The Offeror is hereby advised that all proposals and the information contained in or related thereto shall be open to public inspection and that MHTC does not guarantee nor assume any responsibility whatsoever in the event that such information is used or copied by individual person(s) or organization. Therefore, the Offeror must submit its proposal based on such conditions without reservations.
- 4. Clarification of Requirements:** Any and all questions regarding specifications, requirements, competitive procurement process, or other questions must be directed to Rebecca L. Jackson, General Services Procurement Manager, Missouri Department of Transportation, P. O. Box 270, Jefferson City, Missouri, 65102, (573) 526-7930 or Rebecca.Jackson@modot.mo.gov.

(B) REQUIRED ELEMENTS OF PROPOSAL

- 1. Method of Performance.** The proposal must clearly identify the following information to assess the Offeror's proposed method of performance to meet the requirements of the RFP.
 - a. Explain the process used to validate MHTC input data.
 - b. Describe the methodology, steps and procedures utilized in evaluating input data through productions of the final EIAS.
 - c. Describe processes utilized in the validation of results to ensure accuracy.
 - d. What process is utilized if the requesting agency questions the results of the EIA.
 - e. Attach examples of state department of transportation (DOT) EIA's performed in the last two (2) years. MoDOT prefers examples related to an

interstate, single community and alternative modes of transportation. MoDOT prefers examples provided are the work of proposed project team members.

- f. Attach your standard format used for requesting and receiving input data for each EIA.
2. **Experience.** The proposal must clearly identify the following information to assess the Offeror's experience with performing EIAs.
 - a. Provide a brief overview of the firm.
 - b. Provide a complete list of DOT EIA performed in the last two (2) years. This information shall include a project description, duration of project, DOT contact name, telephone number and email address.
3. **Personnel.** Please indicate the name, location, telephone number, fax number and email address of the primary contact person for the Offeror. Information presented in this section should highlight the previous Offeror experience, as well as any work with other state agencies or local governments in Missouri. Offeror must furnish a complete listing of each subOfferor, if any, and complete contact information for that subOfferor.
 - a. The Offeror should provide an organizational chart showing the staffing and lines of authority for the key personnel to be utilized in the completion of a DOT EIA.
 - b. Provide resumes for current key personnel to be utilized in in the completion of a DOT EIA.
 - c. Understanding this is an on-call contract and personnel proposed may not be available for a specific EIA, provide the required minimal educational and experience requirements your firm utilizes for each staff member utilized in the completion of a DOT EIA.
4. **References.** Proposals should indicate the name, title and telephone number of at least three officials of clients within the past three years.

(C) EVALUATION CRITERIA AND PROCESS

1. **Evaluation Factors:** Any agreement for services resulting from this RFP shall be awarded to the Offeror providing the best proposal to MHTC. After determining responsiveness, proposals will be evaluated in accordance with the following criteria:
 - A. Proposed Method of Performance;
 - B. Experience, expertise and reliability;
 - C. Cost, Fees and Expenses;
 - D. Recommendations from references.

2. **Historic Information:** MHTC reserves the right to consider historic information and facts, whether gained from the Offeror's proposal, question and answer conferences, references, or other sources, in the evaluation process.
3. **Responsibility to Submit Information:** The Offeror is cautioned that it is the Offeror's sole responsibility to submit information related to the evaluation categories and that MHTC's representative is under no obligation to solicit such information if it is not included with the Offeror's proposal. Failure of the Offeror to submit such information may cause an adverse impact on the evaluation of the Offeror's proposal.

(D) PRICING

1. **Fee Schedule:** The Offeror must submit a proposed fee for all services defined in the Scope of Work. This fee must be shown on Section (5), Price Page, of this proposal which must be completed, signed and returned with the Offeror's proposal.

APPLICANT AFFIDAVIT FOR SOLE-PROPRIETORSHIP OR PARTNERSHIP

(a separate affidavit is required for each owner and general partner)

STATE OF _____)
) ss
COUNTY OF _____)

On this _____ day of _____, 20____, before me appeared _____, personally known to me or proved to me on the basis of satisfactory evidence to be the person whose name is subscribed to the within instruments, who being by me duly sworn, deposed as follows:

My name is _____, and I am of sound mind, capable of making this affidavit, and personally certify the facts herein stated, as required by Section 208.009, RSMo, for failure to provide affirmative proof of lawful presence in the United States of America:

I am the _____ of _____, which is applying for a public benefit (grant, contract, and/or loan) administered/provided by the Missouri Highways and Transportation Commission (MHTC), acting by and through the Missouri Department of Transportation (MoDOT).

I am classified by the United States of America as: (check the applicable box)

- a United States citizen. an alien lawfully admitted for permanent residence.

I am aware that Missouri law provides that any person who obtains any public benefit by means of a willfully false statement or representation, or by willful concealment or failure to report any fact or event required to be reported, or by other fraudulent device, shall be guilty of the crime of stealing pursuant to Section 570.030, RSMo, which is a Class C felony for stolen public benefits valued between \$500 and \$25,000 (punishable by a term of imprisonment not to exceed 7 years and/or a fine not more than \$5,000 – Sections 558.011 and 560.011, RSMo), and is a Class B felony for stolen public benefits valued at \$25,000 or more (punishable by a term of imprisonment not less than 5 years and not to exceed 15 years – Section 558.011, RSMo).

I recognize that, upon proper submission of this sworn affidavit, I will only be eligible for temporary public benefits until such time as my lawful presence in the United States is determined, or as otherwise provided by Section 208.009, RSMo.

I understand that Missouri law requires MHTC/MoDOT to provide assistance in obtaining appropriate documentation to prove citizenship or lawful presence in the United States, and I agree to submit any requests for such assistance to MHTC/MoDOT in writing.

I acknowledge that I am signing this affidavit as a free act and deed and not under duress.

Affiant Signature

Affiant's Social Security Number or
Applicable Federal Identification Number

Subscribed and sworn to before me this _____ day of _____, 20_____.

Notary Public

My commission expires:

Economic Impact Analysis Request Form

Please complete this form for all Economic Impact Analysis requests.

SEND COMPLETED REQUEST FORMS AND INFORMATION TO:

Financial Services
105 W. Capitol Ave.
Jefferson City, MO 65102
<mailto:Jay.Moore@modot.mo.gov>

Requester:
Title:
Division or District:
Today's Date:
Contact for Project Data:
Date study needed:

I. ANALYSIS/ PROJECT IDENTIFICATION

A. Type of Analysis:

- New Project

Please include (if applicable):

1. Construction Period
2. ROW Cost by year
3. Engineering Cost by year
4. Construction Cost by year
5. Length in miles by type of road project (i.e. repaving, lane expansion, new road, bridge, safety, etc.)

- Special Study

Please include:

1. Description of what you want to analyze
2. How does it relate to MoDOT
3. Other relevant information

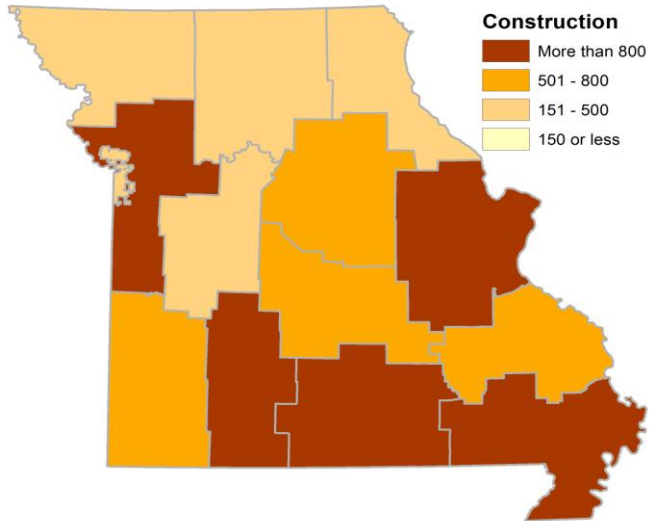
II. PROJECT DESCRIPTION

- A. Location (include maps if applicable)
- B. Total project length in miles
- C. Brief description about why you are requesting the study

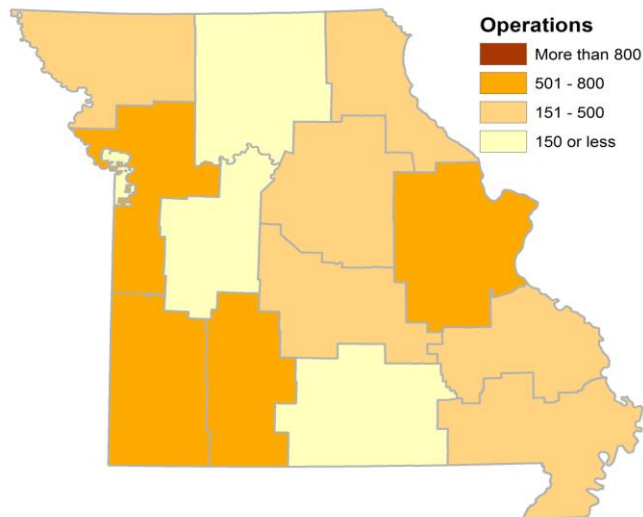


ECONOMIC IMPACT ANALYSIS FOR MISSOURI STATEWIDE TRANSPORTATION IMPROVEMENT

CONSTRUCTION PHASE Average Annual Employment Impact



OPERATIONS PHASE Average Annual Employment Impact



Missouri's Statewide Transportation Improvement Plan (STIP) invests over \$4.5 billion dollars in more than 540 transportation infrastructure projects across the state between fiscal years 2013-2017.

Over 20 years, every dollar of STIP highway investment in this project returns:
 \$0.06 in new net general revenues to the State of Missouri totaling \$256.3 million
 \$1.43 in new personal income to Missourians totaling \$6.2 billion
 \$2.44 in new value-added (GSP) to Missouri's economy totaling \$10.5 billion
 \$3.64 in new economic activity (output) to Missouri's economy totaling \$15.6 billion

Over 20 years, the project creates an average of 6,780 new jobs paying an average wage of \$33,084 per job, generates \$12.8 million in new net general revenues annually, \$307.9 million in new personal income annually, \$523.1 million in new value-added to the economy annually, and \$780.9 million annually in new economic activity.

CUMULATIVE ECONOMIC IMPACT ACROSS MISSOURI

	Benefit Ratio	20-Year Total
CUMULATIVE NET GENERAL REVENUE	0.06 : 1.00	\$256.287 million
CUMULATIVE PERSONAL INCOME	1.43 : 1.00	\$6,158.661 million
CUMULATIVE VALUE-ADDED / GSP	2.44 : 1.00	\$10,462.982 million
CUMULATIVE ECONOMIC OUTPUT	3.64 : 1.00	\$15,617.798 million

AVERAGE ANNUAL ECONOMIC IMPACT ACROSS MISSOURI

ANNUAL EMPLOYMENT	6,780 at average wage of \$33,084
ANNUAL NET GENERAL REVENUE	\$12.814 million
ANNUAL PERSONAL INCOME	\$307.933 million
ANNUAL VALUE-ADDED / GSP	\$523.149 million
ANNUAL ECONOMIC OUTPUT	\$780.890 million

MISSOURI DEPARTMENT OF ECONOMIC DEVELOPMENT



MISSOURI ECONOMIC RESEARCH & INFORMATION CENTER

ECONOMIC IMPACT ANALYSIS FOR MISSOURI

Date Completed 30-Sep-12
 Requested by MoDOT

State Transportation Improvement Plan: 2013-2017

20-YEAR BENEFIT-COST IMPACT		
	Benefit Ratio	20-Year Sum
NET GENERAL REVENUE	0.06 : 1.00	\$256.287 million
PERSONAL INCOME	1.43 : 1.00	\$6,158.661 million
VALUE-ADDED / GSP	2.44 : 1.00	\$10,462.982 million
ECONOMIC OUTPUT	3.64 : 1.00	\$15,617.798 million

ANNUAL AVERAGE ECONOMIC IMPACT		
6,780	new JOBS each year paying an avg wage of	\$33,084
\$12.814	million new NET GENERAL REVENUES each year	
\$307.933	million new PERSONAL INCOME each year	
\$523.149	million new VALUE-ADDED / GSP each year	
\$780.890	million new ECONOMIC OUTPUT each year	

ANNUAL ECONOMIC IMPACTS (2012\$)	Construction Period											
	1-YEAR	2-YEARS	3-YEARS	4-YEARS	5-YEARS	6-YEARS	7-YEARS	8-YEARS	9-YEARS	10-YEARS	11-YEARS	12-YEARS
Employment	13,521	12,831	12,354	12,090	11,993	1,935	2,607	3,235	3,809	4,315	4,756	5,136
Population	2,089	3,689	4,916	5,916	6,750	6,515	6,509	6,642	6,871	7,160	7,486	7,831
Wage and Salary Income	\$366,149,902	\$375,793,457	\$381,866,455	\$387,008,667	\$398,284,912	\$121,383,667	\$121,276,856	\$126,678,467	\$135,711,670	\$146,423,340	\$157,806,397	\$169,082,642
Total Personal Income	\$402,038,574	\$425,262,451	\$446,685,791	\$464,141,846	\$485,015,869	\$186,431,885	\$186,676,025	\$193,878,174	\$206,207,275	\$221,038,818	\$236,999,512	\$253,265,381
Value-Added/Gross State Product	\$759,948,731	\$722,259,522	\$691,864,014	\$676,635,742	\$675,933,838	\$170,074,463	\$232,208,252	\$289,733,887	\$343,200,684	\$391,754,150	\$435,577,393	\$475,006,104
Total Economic Output	\$1,240,203,857	\$1,161,590,576	\$1,110,229,492	\$1,066,284,180	\$1,049,682,617	\$223,999,023	\$319,091,797	\$407,775,879	\$489,624,023	\$563,476,563	\$629,699,707	\$688,781,738

ANNUAL FISCAL IMPACTS (2012\$)	1-YEAR	2-YEARS	3-YEARS	4-YEARS	5-YEARS	6-YEARS	7-YEARS	8-YEARS	9-YEARS	10-YEARS	11-YEARS	12-YEARS
	General Revenues	\$20,950,486	\$20,503,243	\$20,102,430	\$20,072,940	\$20,389,293	\$12,771,678	\$14,970,927	\$16,995,075	\$18,923,904	\$20,699,088	\$22,336,313
General Expenditures	\$4,949,235	\$1,733,092	(\$902,810)	(\$3,000,521)	(\$4,730,334)	(\$12,041,452)	(\$11,439,450)	(\$11,122,528)	(\$11,079,120)	(\$11,230,513)	(\$11,532,090)	(\$11,933,936)
Project Cost	(\$951,265,499)	(\$879,735,759)	(\$828,399,819)	(\$817,576,718)	(\$817,059,395)	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Net General Revenues	\$25,899,721	\$22,236,334	\$19,199,620	\$17,072,419	\$15,658,959	\$730,226	\$3,531,477	\$5,872,547	\$7,844,783	\$9,468,574	\$10,804,223	\$11,896,292

CUMULATIVE BENEFIT-COST (2012\$)	1-YEAR	2-YEARS	3-YEARS	4-YEARS	5-YEARS	6-YEARS	7-YEARS	8-YEARS	9-YEARS	10-YEARS	11-YEARS	12-YEARS
	Cumulative Net General Revenues	\$25,899,721	\$48,136,056	\$67,335,676	\$84,408,094	\$100,067,053	\$100,797,279	\$104,328,756	\$110,201,303	\$118,046,087	\$127,514,661	\$138,318,884
Cumulative General Revenues	\$25,899,721	\$48,136,056	\$67,335,676	\$84,408,094	\$100,067,053	\$100,797,279	\$104,328,756	\$110,201,303	\$118,046,087	\$127,514,661	\$138,318,884	\$150,215,176
General Revenue Benefit Ratio	0.03	0.03	0.03	0.02	0.02	0.02	0.02	0.03	0.03	0.03	0.03	0.03
Cumulative Total Personal Income	\$402,038,574	\$827,301,025	\$1,273,986,816	\$1,738,128,662	\$2,223,144,531	\$2,409,576,416	\$2,596,252,441	\$2,790,130,615	\$2,996,337,891	\$3,217,376,709	\$3,454,376,221	\$3,707,641,602
Personal Income Benefit Ratio	0.42	0.45	0.48	0.50	0.52	0.56	0.60	0.65	0.70	0.75	0.80	0.86
Cumulative Gross State Product	\$759,948,731	\$1,482,208,252	\$2,174,072,266	\$2,850,708,008	\$3,526,641,846	\$3,696,716,309	\$3,928,924,561	\$4,218,658,447	\$4,561,859,131	\$4,953,613,281	\$5,389,190,674	\$5,864,196,778
Gross State Product Benefit Ratio	0.80	0.81	0.82	0.82	0.82	0.86	0.91	0.98	1.06	1.15	1.26	1.37
Cumulative Output	\$1,240,203,857	\$2,401,794,434	\$3,512,023,926	\$4,578,308,106	\$5,627,990,723	\$5,851,989,746	\$6,171,081,543	\$6,578,857,422	\$7,068,481,445	\$7,631,958,008	\$8,261,657,715	\$8,950,439,453
Output Benefit Ratio	1.30	1.31	1.32	1.32	1.31	1.36	1.44	1.53	1.65	1.78	1.92	2.08
Cumulative Project Cost (Cost Factor)	\$951,265,499	\$1,831,001,258	\$2,659,401,077	\$3,476,977,795	\$4,294,037,190	\$4,294,037,190	\$4,294,037,190	\$4,294,037,190	\$4,294,037,190	\$4,294,037,190	\$4,294,037,190	\$4,294,037,190

ASSUMPTIONS

Engineering costs of \$776,800,000. Gain of \$776,800,000 in Professional Technical Services industry in CY 2013-2017.
 Right of Ways costs of \$45,333,700. Gain of \$2,720,022 in Real Estate industry in CY 2013-2017, assuming a 6% real estate transaction fee.
 Construction costs of \$3,715,440,300. Gain of \$3,715,440,300 in Construction industry in CY 2013-2017. \$468.226 million of prior construction payback not included.
 Production Cost Impact: Average business production costs savings of 0.1% per year in CY 2018-2032. Cost savings derived from FHWA production cost factors scaled to current time period, industry mix, type of project, regional output and transportation costs.
 Project Investment/Costs: MoDOT costs of \$4,537,574,000, split into 80% federal funds and 20% dedicated general revenue funds in CY 2013-2017.
 Impacts occur across Missouri. Assumptions provided by DED. Estimated using REMI-PI+ Regional Model.

ECONOMIC IMPACT ANALYSIS FOR MISSOURI

State Transportation Improvement Plan: 2013-2017

ANNUAL ECONOMIC IMPACTS (2012\$)	13-YEARS	14-YEARS	15-YEARS	16-YEARS	17-YEARS	18-YEARS	19-YEARS	20-YEARS	21-YEARS	22-YEARS	23-YEARS	24-YEARS	25-YEARS
Employment	5,459	5,734	5,971	6,068	6,079	6,024	5,915	5,765	5,578	5,363	5,124	4,868	4,599
Population	8,182	8,530	8,870	9,162	9,397	9,573	9,687	9,742	9,739	9,681	9,571	9,413	9,212
Wage and Salary Income	\$179,779,053	\$189,804,077	\$199,066,162	\$204,345,703	\$207,168,579	\$207,885,742	\$206,726,074	\$203,887,940	\$199,539,185	\$193,939,209	\$187,271,118	\$179,794,312	\$171,646,118
Total Personal Income	\$269,042,969	\$284,301,758	\$298,889,160	\$309,112,549	\$316,711,426	\$321,868,897	\$324,951,172	\$326,141,357	\$325,500,488	\$323,333,740	\$319,580,078	\$314,941,406	\$309,692,383
Value-Added/Gross State Product	\$510,192,871	\$542,022,705	\$571,014,404	\$588,012,695	\$597,167,969	\$600,280,762	\$598,205,566	\$591,888,428	\$581,634,522	\$567,993,164	\$551,391,602	\$532,409,668	\$511,413,574
Total Economic Output	\$741,271,973	\$788,269,043	\$830,993,652	\$855,224,609	\$866,943,359	\$869,323,731	\$863,708,496	\$851,623,535	\$833,618,164	\$810,485,840	\$783,142,090	\$752,197,266	\$718,322,754

ANNUAL FISCAL IMPACTS (2012\$)	13-YEARS	14-YEARS	15-YEARS	16-YEARS	17-YEARS	18-YEARS	19-YEARS	20-YEARS	21-YEARS	22-YEARS	23-YEARS	24-YEARS	25-YEARS
General Revenues	\$25,187,765	\$26,433,110	\$27,588,493	\$28,056,110	\$28,260,746	\$28,252,271	\$28,049,068	\$27,681,606	\$27,166,291	\$26,510,601	\$25,731,129	\$24,848,948	\$23,882,714
General Expenditures	(\$12,400,054)	(\$12,910,428)	(\$13,450,375)	(\$14,017,238)	(\$14,545,560)	(\$15,008,090)	(\$15,397,391)	(\$15,708,635)	(\$15,935,606)	(\$16,069,572)	(\$16,110,908)	(\$16,069,269)	(\$15,952,498)
Project Cost	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Net General Revenues	\$12,787,711	\$13,522,683	\$14,138,118	\$14,038,871	\$13,715,186	\$13,244,181	\$12,651,677	\$11,972,971	\$11,230,685	\$10,441,029	\$9,620,222	\$8,779,679	\$7,930,216

CUMULATIVE BENEFIT-COST (2012\$)	13-YEARS	14-YEARS	15-YEARS	16-YEARS	17-YEARS	18-YEARS	19-YEARS	20-YEARS	21-YEARS	22-YEARS	23-YEARS	24-YEARS	25-YEARS
Cumulative Net General Revenues	\$163,002,888	\$176,525,570	\$190,663,689	\$204,702,560	\$218,417,746	\$231,661,928	\$244,313,604	\$256,286,575	\$267,517,260	\$277,958,290	\$287,578,512	\$296,358,190	\$304,288,406
Cumulative General Revenues	\$163,002,888	\$176,525,570	\$190,663,689	\$204,702,560	\$218,417,746	\$231,661,928	\$244,313,604	\$256,286,575	\$267,517,260	\$277,958,290	\$287,578,512	\$296,358,190	\$304,288,406
Net General Revenue Benefit Ratio	0.04	0.04	0.04	0.05	0.05	0.05	0.06	0.06	0.06	0.06	0.07	0.07	0.07
Cumulative Total Personal Income	\$3,976,684,570	\$4,260,986,328	\$4,559,875,488	\$4,868,988,037	\$5,185,699,463	\$5,507,568,360	\$5,832,519,531	\$6,158,660,889	\$6,484,161,377	\$6,807,495,117	\$7,127,075,195	\$7,442,016,602	\$7,751,708,985
Personal Income Benefit Ratio	0.93	0.99	1.06	1.13	1.21	1.28	1.36	1.43	1.51	1.59	1.66	1.73	1.81
Cumulative Gross State Product	\$6,374,389,649	\$6,916,412,354	\$7,487,426,758	\$8,075,439,453	\$8,672,607,422	\$9,272,888,184	\$9,871,093,750	\$10,462,982,178	\$11,044,616,699	\$11,612,609,864	\$12,164,001,465	\$12,696,411,133	\$13,207,824,707
Gross State Product Benefit Ratio	1.48	1.61	1.74	1.88	2.02	2.16	2.30	2.44	2.57	2.70	2.83	2.96	3.08
Cumulative Output	\$9,691,711,426	\$10,479,980,469	\$11,310,974,121	\$12,166,198,731	\$13,033,142,090	\$13,902,465,820	\$14,766,174,317	\$15,617,797,852	\$16,451,416,016	\$17,261,901,856	\$18,045,043,945	\$18,797,241,211	\$19,515,563,965
Output Benefit Ratio	2.26	2.44	2.63	2.83	3.04	3.24	3.44	3.64	3.83	4.02	4.20	4.38	4.54
Cumulative Project Cost (Cost Factor)	\$4,294,037,190	\$4,294,037,190	\$4,294,037,190	\$4,294,037,190	\$4,294,037,190	\$4,294,037,190	\$4,294,037,190	\$4,294,037,190	\$4,294,037,190	\$4,294,037,190	\$4,294,037,190	\$4,294,037,190	\$4,294,037,190

State Transportation Improvement Plan: 2013-2017



ANNUAL INDUSTRY IMPACTS (2012\$)

Employment	1-YEAR	2-YEARS	3-YEARS	4-YEARS	5-YEARS	6-YEARS	7-YEARS	8-YEARS	9-YEARS	10-YEARS	11-YEARS	12-YEARS
Farm	0	0	0	0	0	0	0	0	0	0	0	0
State & Local Government	132	233	318	389	450	441	443	452	468	488	511	535
Federal Civilian Government	0	0	0	0	0	0	0	0	0	0	0	0
Federal Military Government	0	0	0	0	0	0	0	0	0	0	0	0
Agriculture, Forestry, & Fishing	1	0	(0)	(1)	(1)	(1)	(1)	(0)	(0)	0	1	1
Mining	1	(0)	(1)	(1)	(2)	(4)	(4)	(4)	(5)	(5)	(5)	(5)
Utilities	6	5	4	3	2	2	4	6	7	9	10	10
Construction	8,795	8,394	7,975	7,830	7,737	263	272	310	364	423	482	536
Manufacturing	109	85	65	46	33	1	30	54	74	90	103	114
Wholesale Trade	164	150	137	127	121	72	96	117	135	151	164	175
Retail Trade	452	425	402	380	366	361	461	548	624	687	739	781
Transportation & Warehousing	19	11	4	(3)	(8)	2	22	40	55	67	77	86
Information	22	18	14	10	8	(1)	5	10	14	18	20	23
Finance & Insurance	53	40	30	20	13	9	35	57	76	92	105	116
Real Estate, Rental, & Leasing	151	129	101	81	59	194	360	501	620	720	803	873
Professional & Technical Services	2,459	2,256	2,269	2,222	2,238	43	131	208	274	330	378	419
Management of Companies & Enterprises	6	2	(2)	(5)	(7)	(3)	4	10	15	19	22	25
Administrative & Waste Remed Services	279	250	225	204	193	59	112	159	199	234	263	287
Educational Services	26	28	30	31	33	20	22	25	28	31	33	36
Health Care & Social Assistance	322	307	299	290	293	111	144	177	209	238	265	289
Arts, Entertainment, & Recreation	40	37	34	32	31	16	21	26	30	34	37	40
Accommodation & Food Services	212	217	221	224	230	202	249	292	330	364	393	419
Other Services	272	246	228	211	203	148	203	250	291	326	355	379
Total	13,520	12,831	12,354	12,090	11,993	1,935	2,608	3,236	3,809	4,315	4,756	5,136

Labor & Proprietor Income	1-YEAR	2-YEARS	3-YEARS	4-YEARS	5-YEARS	6-YEARS	7-YEARS	8-YEARS	9-YEARS	10-YEARS	11-YEARS	12-YEARS
Farm	\$587,463	\$970,006	\$1,244,307	\$1,410,961	\$1,449,466	\$852,466	\$476,480	\$251,412	\$124,455	\$58,293	\$28,372	\$19,074
State & Local Government	\$12,926,102	\$22,441,864	\$30,454,636	\$36,853,790	\$42,207,718	\$38,303,375	\$35,755,158	\$34,683,228	\$34,772,873	\$35,640,717	\$37,044,525	\$38,780,212
Federal Civilian Government	\$1,182,079	\$1,807,690	\$2,253,532	\$2,550,602	\$2,704,144	\$1,940,727	\$1,435,757	\$1,115,322	\$926,971	\$825,882	\$781,536	\$773,430
Federal Military Government	\$1,230,240	\$1,845,837	\$2,225,876	\$2,802,134	\$3,218,174	\$2,348,423	\$1,717,091	\$1,296,043	\$1,039,267	\$891,447	\$814,438	\$781,775
Agriculture, Forestry, & Fishing	\$140,667	\$210,226	\$254,989	\$277,668	\$285,208	\$157,297	\$88,662	\$48,101	\$25,898	\$15,378	\$11,861	\$12,219
Mining	\$187,159	\$275,224	\$297,666	\$310,898	\$307,471	\$112,265	\$3,547	(\$70,512)	(\$121,474)	(\$156,730)	(\$181,496)	(\$199,527)
Utilities	\$1,274,228	\$1,461,268	\$1,525,044	\$1,494,765	\$1,435,876	\$1,047,969	\$1,170,516	\$1,342,058	\$1,534,700	\$1,726,627	\$1,907,706	\$2,070,665
Construction	\$316,111,565	\$301,822,662	\$290,206,909	\$283,892,632	\$284,699,440	\$21,771,431	\$19,775,391	\$19,689,560	\$20,839,691	\$22,647,858	\$24,757,385	\$26,912,689
Manufacturing	\$11,037,827	\$12,197,495	\$12,462,616	\$11,915,207	\$11,241,913	\$5,889,893	\$6,118,774	\$6,849,289	\$7,850,647	\$8,934,021	\$10,021,210	\$11,043,549
Wholesale Trade	\$12,775,421	\$13,318,062	\$13,484,001	\$13,579,369	\$13,872,147	\$8,426,666	\$9,500,504	\$10,719,299	\$12,033,463	\$13,356,209	\$14,641,762	\$15,858,650
Retail Trade	\$15,990,257	\$17,250,061	\$18,164,635	\$18,552,780	\$18,959,045	\$17,127,037	\$19,562,721	\$22,088,051	\$24,650,574	\$27,085,304	\$29,331,207	\$31,351,090
Transportation & Warehousing	\$2,542,496	\$3,188,610	\$3,646,374	\$3,673,554	\$3,541,946	\$2,526,283	\$2,614,021	\$2,894,402	\$3,298,760	\$3,724,098	\$4,154,205	\$4,557,610
Information	\$3,043,652	\$3,303,528	\$3,451,347	\$3,408,432	\$3,396,988	\$1,501,083	\$1,573,563	\$1,799,583	\$2,121,925	\$2,486,229	\$2,858,162	\$3,215,790
Finance & Insurance	\$4,681,587	\$5,216,599	\$5,532,265	\$5,480,766	\$5,434,036	\$3,171,921	\$3,287,315	\$3,643,990	\$4,137,993	\$4,677,773	\$5,215,645	\$5,722,046
Real Estate, Rental, & Leasing	\$2,808,809	\$2,811,194	\$2,753,496	\$2,647,162	\$2,545,118	\$2,280,474	\$3,114,462	\$3,883,123	\$4,593,611	\$5,227,804	\$5,789,280	\$6,279,945
Professional & Technical Services	\$106,260,300	\$99,178,314	\$99,651,337	\$97,307,205	\$97,881,317	\$5,754,471	\$8,914,948	\$11,957,169	\$14,825,821	\$17,444,611	\$19,815,445	\$21,928,787
Management of Companies & Enterprises	\$1,424,313	\$1,585,960	\$1,566,410	\$1,457,691	\$1,354,218	\$1,025,677	\$1,383,781	\$1,789,093	\$2,207,756	\$2,612,114	\$2,989,769	\$3,333,092
Administrative & Waste Remed Services	\$9,849,548	\$9,818,554	\$9,542,942	\$9,278,774	\$9,233,475	\$3,911,018	\$4,984,856	\$6,118,774	\$7,242,203	\$8,300,781	\$9,277,344	\$10,152,817
Educational Services	\$1,414,061	\$1,734,257	\$1,900,196	\$2,014,637	\$2,110,958	\$1,287,937	\$1,144,409	\$1,081,944	\$1,083,374	\$1,166,821	\$1,231,670	\$1,303,196
Health Care & Social Assistance	\$23,485,184	\$25,020,599	\$26,210,785	\$26,735,306	\$27,658,463	\$12,830,734	\$12,741,089	\$13,446,808	\$14,692,307	\$16,162,872	\$17,715,454	\$19,268,036
Arts, Entertainment, & Recreation	\$1,545,191	\$1,638,174	\$1,670,599	\$1,693,726	\$1,723,528	\$977,993	\$967,979	\$1,002,789	\$1,068,831	\$1,148,701	\$1,232,147	\$1,312,971
Accommodation & Food Services	\$4,811,764	\$5,371,571	\$5,779,266	\$5,984,306	\$6,163,597	\$5,092,621	\$5,651,474	\$6,275,654	\$6,928,444	\$7,560,253	\$8,148,670	\$8,679,867
Other Services	\$10,531,902	\$10,695,934	\$10,750,771	\$10,584,354	\$10,484,695	\$8,221,626	\$9,568,214	\$10,934,830	\$12,301,445	\$13,583,183	\$14,754,295	\$15,798,569
Total	\$545,841,813	\$543,163,687	\$545,029,998	\$543,906,719	\$551,908,940	\$146,559,388	\$151,550,710	\$162,840,009	\$178,179,532	\$195,120,245	\$212,340,593	\$228,956,551

State Transportation Improvement Plan: 2013-2017



ANNUAL INDUSTRY IMPACTS (2012\$)

Employment	13-YEARS	14-YEARS	15-YEARS	16-YEARS	17-YEARS	18-YEARS	19-YEARS	20-YEARS	21-YEARS	22-YEARS	23-YEARS	24-YEARS	25-YEARS
Farm	0	0	0	0	0	0	0	0	0	0	0	0	0
State & Local Government	559	583	606	627	644	657	666	672	673	671	665	655	643
Federal Civilian Government	0	0	0	0	0	0	0	0	0	0	0	0	0
Federal Military Government	0	0	0	0	0	0	0	0	0	0	0	0	0
Agriculture, Forestry, & Fishing	1	1	1	1	1	1	1	1	1	1	1	1	1
Mining	(5)	(6)	(6)	(6)	(6)	(6)	(6)	(6)	(5)	(5)	(5)	(5)	(5)
Utilities	11	11	12	12	11	11	11	10	9	9	8	8	7
Construction	584	626	662	673	661	636	602	561	515	467	416	365	314
Manufacturing	122	128	133	134	133	130	126	121	115	109	102	95	88
Wholesale Trade	184	192	198	200	199	196	192	187	180	173	165	156	147
Retail Trade	815	843	866	866	858	845	826	802	773	741	706	669	631
Transportation & Warehousing	93	99	104	107	108	107	106	104	101	97	94	89	85
Information	24	26	27	27	26	25	24	23	22	20	19	17	16
Finance & Insurance	124	131	136	138	137	135	131	126	120	114	107	100	93
Real Estate, Rental, & Leasing	929	975	1,013	1,030	1,031	1,019	998	970	935	895	851	804	754
Professional & Technical Services	454	483	509	525	533	534	530	522	511	497	480	461	440
Management of Companies & Enterprises	27	29	31	31	31	31	30	30	28	27	26	24	23
Administrative & Waste Remed Services	307	324	339	345	347	344	339	331	321	309	295	281	265
Educational Services	38	40	41	42	43	43	43	43	42	42	41	40	39
Health Care & Social Assistance	310	330	348	357	363	365	365	363	358	353	346	338	331
Arts, Entertainment, & Recreation	42	44	45	46	45	45	44	42	40	39	37	35	32
Accommodation & Food Services	440	459	476	483	485	483	477	469	457	444	428	410	392
Other Services	399	416	430	432	428	421	410	396	381	363	345	325	304
Total	5,459	5,734	5,971	6,068	6,079	6,024	5,915	5,765	5,578	5,363	5,124	4,868	4,599

Labor & Proprietor Income	13-YEARS	14-YEARS	15-YEARS	16-YEARS	17-YEARS	18-YEARS	19-YEARS	20-YEARS	21-YEARS	22-YEARS	23-YEARS	24-YEARS	25-YEARS
Farm	\$19,908	\$25,153	\$30,875	\$32,783	\$28,849	\$18,597	\$2,980	(\$17,285)	(\$41,366)	(\$67,115)	(\$94,175)	(\$121,474)	(\$148,177)
State & Local Government	\$40,683,746	\$42,688,370	\$44,729,233	\$46,590,805	\$48,290,253	\$49,726,486	\$50,865,173	\$51,715,851	\$52,246,094	\$52,482,605	\$52,413,940	\$52,085,877	\$51,517,487
Federal Civilian Government	\$785,351	\$808,716	\$837,803	\$861,645	\$877,380	\$882,149	\$875,950	\$859,261	\$832,558	\$798,225	\$756,264	\$710,011	\$659,466
Federal Military Government	\$774,860	\$782,728	\$798,702	\$810,623	\$815,630	\$810,862	\$795,603	\$771,284	\$738,144	\$697,851	\$651,836	\$602,007	\$549,793
Agriculture, Forestry, & Fishing	\$14,663	\$17,762	\$20,891	\$22,322	\$21,935	\$19,699	\$15,944	\$10,729	\$4,500	(\$2,563)	(\$10,133)	(\$17,941)	(\$25,630)
Mining	(\$213,355)	(\$224,561)	(\$234,544)	(\$241,697)	(\$247,628)	(\$253,141)	(\$258,327)	(\$263,304)	(\$267,625)	(\$271,440)	(\$274,181)	(\$276,029)	(\$276,715)
Utilities	\$2,215,147	\$2,338,409	\$2,443,910	\$2,495,289	\$2,510,428	\$2,494,693	\$2,451,897	\$2,384,901	\$2,300,501	\$2,201,200	\$2,086,878	\$1,966,000	\$1,834,631
Construction	\$28,968,811	\$30,857,086	\$32,539,368	\$33,119,202	\$32,720,566	\$31,694,412	\$30,193,329	\$28,326,035	\$26,184,082	\$23,832,321	\$21,333,695	\$18,732,071	\$16,080,856
Manufacturing	\$11,980,057	\$12,821,198	\$13,584,137	\$14,032,364	\$14,202,118	\$14,160,156	\$13,935,089	\$13,566,971	\$13,080,597	\$12,489,319	\$11,810,303	\$11,060,715	\$10,265,350
Wholesale Trade	\$16,991,615	\$18,035,889	\$18,999,100	\$19,519,806	\$19,836,426	\$19,979,477	\$19,948,959	\$19,762,039	\$19,432,068	\$18,978,119	\$18,415,451	\$17,761,231	\$17,028,809
Retail Trade	\$33,130,646	\$34,709,930	\$36,094,666	\$36,567,688	\$36,739,349	\$36,695,480	\$36,350,250	\$35,741,806	\$34,889,221	\$33,834,457	\$32,608,032	\$31,250,000	\$29,790,878
Transportation & Warehousing	\$4,917,145	\$5,218,506	\$5,491,257	\$5,634,308	\$5,678,177	\$5,639,076	\$5,525,589	\$5,352,020	\$5,126,000	\$4,859,924	\$4,560,471	\$4,236,221	\$3,893,852
Information	\$3,546,715	\$3,845,215	\$4,112,244	\$4,262,924	\$4,345,894	\$4,361,153	\$4,329,681	\$4,263,878	\$4,125,595	\$3,952,980	\$3,750,801	\$3,526,688	\$3,281,593
Finance & Insurance	\$6,174,088	\$6,570,816	\$6,909,370	\$7,068,634	\$7,110,596	\$7,047,653	\$6,898,880	\$6,677,628	\$6,389,618	\$6,057,739	\$5,683,899	\$5,285,263	\$4,869,461
Real Estate, Rental, & Leasing	\$6,699,801	\$7,059,336	\$7,365,227	\$7,505,179	\$7,550,478	\$7,513,285	\$7,402,659	\$7,234,097	\$7,013,321	\$6,750,584	\$6,451,368	\$6,124,973	\$5,773,783
Professional & Technical Services	\$23,792,267	\$25,442,123	\$26,908,875	\$27,820,587	\$28,358,460	\$28,573,990	\$28,512,955	\$28,217,316	\$27,704,239	\$27,023,315	\$26,180,267	\$25,218,964	\$24,133,682
Management of Companies & Enterprises	\$3,642,082	\$3,918,648	\$4,169,464	\$4,334,450	\$4,435,539	\$4,480,362	\$4,478,455	\$4,435,539	\$4,355,431	\$4,247,665	\$4,111,290	\$3,952,980	\$3,776,550
Administrative & Waste Remed Services	\$10,922,432	\$11,602,402	\$12,191,773	\$12,514,114	\$12,673,378	\$12,692,452	\$12,587,547	\$12,372,017	\$12,061,119	\$11,676,788	\$11,223,793	\$10,725,021	\$10,177,612
Educational Services	\$1,376,152	\$1,443,386	\$1,503,944	\$1,540,184	\$1,607,418	\$1,619,339	\$1,614,571	\$1,599,312	\$1,573,563	\$1,538,277	\$1,495,838	\$1,448,631	\$1,395,702
Health Care & Social Assistance	\$20,732,880	\$22,132,874	\$23,429,871	\$24,070,740	\$24,486,542	\$24,646,759	\$24,612,427	\$24,402,618	\$23,979,187	\$23,456,574	\$22,846,222	\$22,193,909	\$21,503,449
Arts, Entertainment, & Recreation	\$1,386,881	\$1,453,638	\$1,512,289	\$1,532,316	\$1,535,416	\$1,521,587	\$1,492,500	\$1,451,492	\$1,397,371	\$1,336,575	\$1,268,148	\$1,195,908	\$1,119,614
Accommodation & Food Services	\$9,142,876	\$9,547,710	\$9,892,941	\$10,032,177	\$10,085,583	\$10,045,052	\$9,920,120	\$9,726,048	\$9,465,694	\$9,154,797	\$8,798,599	\$8,407,593	\$7,985,115
Other Services	\$16,704,559	\$17,490,387	\$18,160,820	\$18,318,176	\$18,295,288	\$18,091,202	\$17,735,481	\$17,256,737	\$16,660,690	\$15,978,813	\$15,222,549	\$14,413,834	\$13,560,295
Total	\$244,389,325	\$258,585,721	\$271,492,213	\$278,444,618	\$281,958,073	\$282,460,779	\$280,287,713	\$275,846,988	\$269,250,602	\$261,007,011	\$251,291,156	\$240,482,450	\$228,747,457



Our mission is to provide a world-class transportation experience that delights our customers and promotes a prosperous Missouri.



ECONOMIC IMPACT ANALYSIS ON CONSTRUCTION

Alternate Route 63: Kirksville

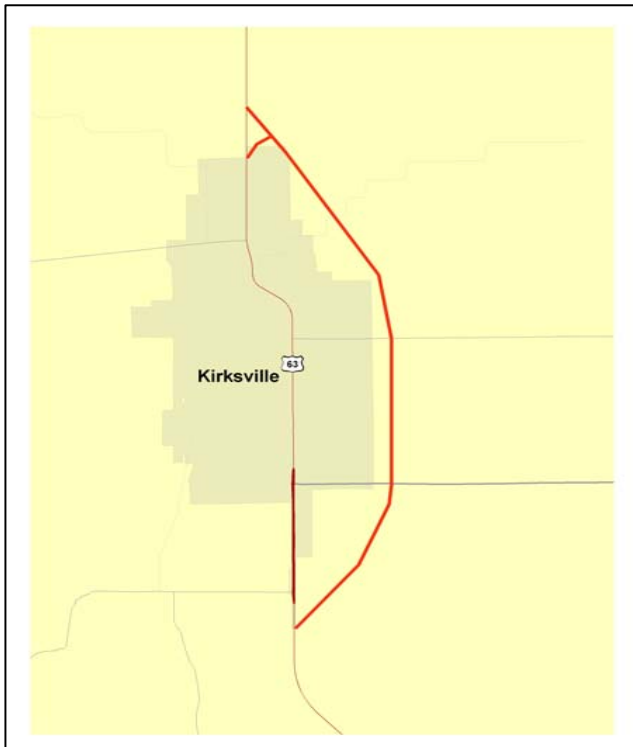
The proposed Alternate Route 63 project would build an 8.5 mile two-lane roadway East of the City of Kirksville. The intension of the project is to reduce traffic congestion and increase safety along Baltimore street. The project investment will be \$40.3 million dollars and will take approximately two years to complete.

Over 20 years, every dollar of investment in this project returns:

- \$0.17 in new net general revenues to the State of Missouri totaling \$6.8 million
- \$3.09 in new personal income to Missourians totaling \$124.4 million
- \$5.56 in new value-added (GSP) to Missouri's economy totaling \$224.2 million
- \$9.24 in new economic activity (output) to Missouri's economy totaling \$372.5 million

On average each year, the project creates 169 new jobs annually paying an average wage of \$23,301 per job, generates \$0.3 million in new net general revenues annually, \$5.4 million in new personal income annually, \$9.7 million in new value-added to the economy annually, and \$16.2 million annually in new economic activity.

Location of Alternate Route 63 Project



CUMULATIVE ECONOMIC IMPACT ACROSS MISSOURI

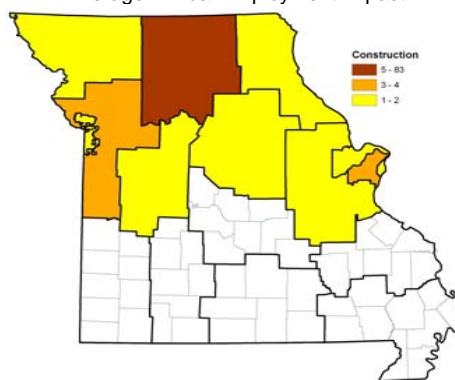
	Benefit Ratio	20-Year Total
CUMULATIVE NET GENERAL REVENUE	0.17 : 1.00	\$6.779 million
CUMULATIVE PERSONAL INCOME	3.09 : 1.00	\$124.417 million
CUMULATIVE VALUE-ADDED / GSP	5.56 : 1.00	\$224.185 million
CUMULATIVE ECONOMIC OUTPUT	9.24 : 1.00	\$372.515 million

AVERAGE ANNUAL ECONOMIC IMPACT ACROSS MISSOURI

ANNUAL EMPLOYMENT	169	at average wage of \$23,301
ANNUAL NET GENERAL REVENUE	\$0.295 million	
ANNUAL PERSONAL INCOME	\$5.409 million	
ANNUAL VALUE-ADDED / GSP	\$9.747 million	
ANNUAL ECONOMIC OUTPUT	\$16.196 million	

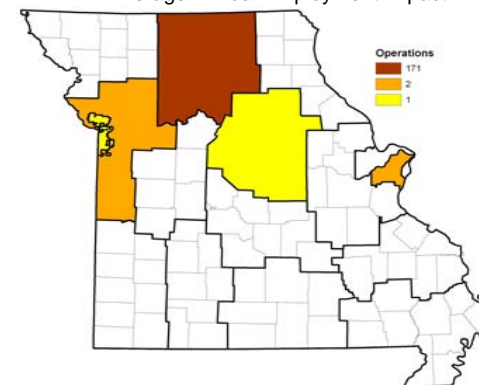
CONSTRUCTION PHASE

Average Annual Employment Impact



OPERATIONS PHASE

Average Annual Employment Impact





ECONOMIC IMPACT ANALYSIS FOR MISSOURI

Date Completed 20-Aug-08
 Requested by Preston Kramer Approved by MoDOT

Alternate Route 63 Kirkville

20-YEAR LIFE CYCLE IMPACT		
	Benefit Ratio	20-Year Sum
NET GENERAL REVENUE	0.17 : 1.00	\$6,779 million
PERSONAL INCOME	3.09 : 1.00	\$124.417 million
VALUE-ADDED / GSP	5.56 : 1.00	\$224.185 million
ECONOMIC OUTPUT	9.24 : 1.00	\$372.515 million

ANNUAL AVERAGE ECONOMIC IMPACT		
169	new JOBS each year paying an avg wage of	\$23,301
\$0.295	million new NET GENERAL REVENUES each year	
\$5.409	million new PERSONAL INCOME each year	
\$9.747	million new VALUE-ADDED / GSP each year	
\$16.196	million new ECONOMIC OUTPUT each year	

ANNUAL ECONOMIC IMPACTS (2008\$)	1-YEAR	2-YEARS	3-YEARS	4-YEARS	5-YEARS	6-YEARS	7-YEARS	8-YEARS	9-YEARS	10-YEARS	11-YEARS	12-YEARS
Employment	0	34	155	115	65	96	120	138	154	166	176	183
Population	0	0	6	13	23	35	48	62	75	89	104	117
Wage and Salary Income	\$0	\$533,228	\$2,705,864	\$2,267,030	\$1,566,322	\$2,135,743	\$2,598,772	\$3,075,822	\$3,417,606	\$3,728,691	\$4,035,173	\$4,210,458
Total Personal Income	\$0	\$710,971	\$3,483,010	\$2,924,579	\$1,797,477	\$2,546,897	\$3,257,997	\$3,806,980	\$4,352,171	\$4,772,253	\$5,193,446	\$5,546,138
Value-Added/Gross State Product	\$0	\$904,696	\$4,293,297	\$3,299,317	\$2,856,385	\$4,364,213	\$5,605,816	\$6,776,504	\$7,698,406	\$8,585,432	\$9,330,626	\$10,004,905
Total Economic Output	\$0	\$1,348,558	\$7,379,867	\$5,889,478	\$4,895,498	\$7,414,744	\$9,543,373	\$11,459,255	\$12,985,684	\$14,438,871	\$15,682,800	\$16,822,099

ANNUAL FISCAL IMPACTS (2008\$)	1-YEAR	2-YEARS	3-YEARS	4-YEARS	5-YEARS	6-YEARS	7-YEARS	8-YEARS	9-YEARS	10-YEARS	11-YEARS	12-YEARS
General Revenues	\$0	\$52,302	\$211,976	\$157,900	\$247,991	\$298,949	\$341,144	\$380,866	\$414,343	\$445,643	\$471,838	\$492,451
General Expenditures	\$0	\$23,481	\$97,074	\$56,712	(\$3,165)	(\$8,448)	(\$20,161)	(\$37,787)	(\$58,300)	(\$82,394)	(\$108,761)	(\$136,136)
Project Investment	\$0	(\$850,000)	(\$27,081,000)	(\$12,365,500)	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Net General Revenues (GR+GE)	\$0	\$75,784	\$309,049	\$214,613	\$244,825	\$290,501	\$320,983	\$343,079	\$356,043	\$363,249	\$363,078	\$356,315

CUMULATIVE BENEFIT-COST (2008\$)	1-YEAR	2-YEARS	3-YEARS	4-YEARS	5-YEARS	6-YEARS	7-YEARS	8-YEARS	9-YEARS	10-YEARS	11-YEARS	12-YEARS
Cumulative Net General Revenues	\$0	\$75,784	\$384,833	\$599,446	\$844,271	\$1,134,772	\$1,455,755	\$1,798,834	\$2,154,876	\$2,518,126	\$2,881,203	\$3,237,518
Cumulative General Revenues	\$0	\$75,784	\$384,833	\$599,446	\$844,271	\$1,134,772	\$1,455,755	\$1,798,834	\$2,154,876	\$2,518,126	\$2,881,203	\$3,237,518
General Revenue Benefit Ratio	N/A	0.09	0.01	0.01	0.02	0.03	0.04	0.04	0.05	0.06	0.07	0.08
Cumulative Total Personal Income	\$0	\$710,971	\$4,193,981	\$7,118,560	\$8,916,037	\$11,462,934	\$14,720,931	\$18,527,912	\$22,880,082	\$27,652,335	\$32,845,781	\$38,391,919
Personal Income Benefit Ratio	N/A	0.84	0.15	0.18	0.22	0.28	0.37	0.46	0.57	0.69	0.82	0.95
Cumulative Gross State Product	\$0	\$904,696	\$5,197,994	\$8,497,310	\$11,353,696	\$15,717,909	\$21,323,725	\$28,100,229	\$35,798,635	\$44,384,066	\$53,714,693	\$63,719,598
Gross State Product Benefit Ratio	N/A	1.06	0.19	0.21	0.28	0.39	0.53	0.70	0.89	1.10	1.33	1.58
Cumulative Output	\$0	\$1,348,558	\$8,728,425	\$14,617,904	\$19,513,402	\$26,928,146	\$36,471,519	\$47,930,774	\$60,916,457	\$75,355,328	\$91,038,128	\$107,860,226
Output Benefit Ratio	N/A	1.59	0.31	0.36	0.48	0.67	0.91	1.19	1.51	1.87	2.26	2.68
Cumulative State Incentives (Cost Factor)	\$0	\$850,000	\$27,931,000	\$40,296,500	\$40,296,500	\$40,296,500	\$40,296,500	\$40,296,500	\$40,296,500	\$40,296,500	\$40,296,500	\$40,296,500

ASSUMPTIONS

Engineering costs of \$1.7 million. Gain of \$1.7 million in Professional Technical Services industry in Years 2-3.
 Right of Ways costs of \$1.5 million. Gain of \$90,000 in Real Estate industry in Year 3, assuming a 6% real estate transaction fee.
 Construction costs of \$24.731 million, assuming an inflation rate of 3% per year. Gain of \$24.731 million in Construction industry in Years 3-4.
 Production Cost Impact: Average business production costs savings of .2% per year in Years 5-24.
 Project Investment/Costs: MoDOT costs of \$40,296,500 split into 75% MoDOT funds and 25% Kirkville Economic Development funds in Years 2-5.
 Impacts occur in the North Central Missouri Regions. Assumptions provided by DED. Estimated using REMI-9-Regional Model (remi-fiscal-9-jul07).





ECONOMIC IMPACT ANALYSIS FOR MISSOURI

Alternate Route 63 Kirksville

ANNUAL ECONOMIC IMPACTS (2008\$)	13-YEARS	14-YEARS	15-YEARS	16-YEARS	17-YEARS	18-YEARS	19-YEARS	20-YEARS	21-YEARS	22-YEARS	23-YEARS	24-YEARS	25-YEARS
Employment	190	195	199	202	205	208	210	212	215	217	218	220	0
Population	131	143	155	168	179	190	201	211	220	230	237	246	0
Wage and Salary Income	\$4,397,954	\$4,541,372	\$4,697,031	\$4,831,528	\$4,936,774	\$5,014,008	\$5,132,037	\$5,194,158	\$5,304,944	\$5,370,823	\$5,464,350	\$5,532,378	\$0
Total Personal Income	\$5,856,642	\$6,193,298	\$6,403,527	\$6,683,184	\$6,887,137	\$7,094,624	\$7,306,287	\$7,539,609	\$7,648,710	\$7,922,345	\$8,142,640	\$8,346,667	\$0
Value-Added/Gross State Product	\$10,608,269	\$11,211,632	\$11,741,755	\$12,381,158	\$12,741,548	\$13,194,943	\$13,694,839	\$14,124,983	\$14,543,501	\$15,043,397	\$15,322,409	\$15,857,182	\$0
Total Economic Output	\$17,810,266	\$18,763,557	\$19,588,968	\$20,367,876	\$21,007,279	\$21,786,187	\$22,634,849	\$23,344,004	\$23,843,901	\$24,483,303	\$25,192,459	\$25,831,861	\$0

ANNUAL FISCAL IMPACTS (2008\$)	13-YEARS	14-YEARS	15-YEARS	16-YEARS	17-YEARS	18-YEARS	19-YEARS	20-YEARS	21-YEARS	22-YEARS	23-YEARS	24-YEARS	25-YEARS
General Revenues	\$513,281	\$531,688	\$548,541	\$565,014	\$579,505	\$594,541	\$609,051	\$621,286	\$632,661	\$647,382	\$657,437	\$671,674	\$0
General Expenditures	(\$162,091)	(\$189,543)	(\$217,576)	(\$243,651)	(\$269,748)	(\$295,170)	(\$318,525)	(\$342,743)	(\$365,475)	(\$387,557)	(\$409,138)	(\$429,748)	\$0
Project Investment	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Net General Revenues (GR+GE)	\$351,190	\$342,145	\$330,965	\$321,364	\$309,757	\$299,371	\$290,527	\$278,543	\$267,186	\$259,825	\$248,299	\$241,926	\$0

CUMULATIVE BENEFIT-COST (2008\$)	13-YEARS	14-YEARS	15-YEARS	16-YEARS	17-YEARS	18-YEARS	19-YEARS	20-YEARS	21-YEARS	22-YEARS	23-YEARS	24-YEARS	25-YEARS
Cumulative Net General Revenues	\$3,588,708	\$3,930,853	\$4,261,818	\$4,583,182	\$4,892,939	\$5,192,310	\$5,482,836	\$5,761,380	\$6,028,565	\$6,288,391	\$6,536,690	\$6,778,615	\$6,778,615
Cumulative General Revenues	\$3,588,708	\$3,930,853	\$4,261,818	\$4,583,182	\$4,892,939	\$5,192,310	\$5,482,836	\$5,761,380	\$6,028,565	\$6,288,391	\$6,536,690	\$6,778,615	\$6,778,615
Net General Revenue Benefit Ratio	0.09	0.10	0.11	0.11	0.12	0.13	0.14	0.14	0.15	0.16	0.16	0.17	0.17
Cumulative Total Personal Income	\$44,248,561	\$50,441,859	\$56,845,385	\$63,528,570	\$70,415,707	\$77,510,331	\$84,816,618	\$92,356,227	\$100,004,938	\$107,927,282	\$116,069,922	\$124,416,589	\$124,416,589
Personal Income Benefit Ratio	1.10	1.25	1.41	1.58	1.75	1.92	2.10	2.29	2.48	2.68	2.88	3.09	3.09
Cumulative Gross State Product	\$74,327,867	\$85,539,499	\$97,281,254	\$109,662,411	\$122,403,959	\$135,598,902	\$149,293,741	\$163,418,723	\$177,962,224	\$193,005,621	\$208,328,030	\$224,185,212	\$224,185,212
Gross State Product Benefit Ratio	1.84	2.12	2.41	2.72	3.04	3.37	3.70	4.06	4.42	4.79	5.17	5.56	5.56
Cumulative Output	\$125,670,492	\$144,434,049	\$164,023,017	\$184,390,893	\$205,398,171	\$227,184,358	\$249,819,207	\$273,163,211	\$297,007,111	\$321,490,414	\$346,682,873	\$372,514,734	\$372,514,734
Output Benefit Ratio	3.12	3.58	4.07	4.58	5.10	5.64	6.20	6.78	7.37	7.98	8.60	9.24	9.24
Cumulative State Incentives (Cost Factor)	\$40,296,500	\$40,296,500	\$40,296,500	\$40,296,500	\$40,296,500	\$40,296,500	\$40,296,500	\$40,296,500	\$40,296,500	\$40,296,500	\$40,296,500	\$40,296,500	\$40,296,500





Alternate Route 63

ANNUAL FISCAL IMPACTS (2008\$)

	1-YEAR	2-YEARS	3-YEARS	4-YEARS	5-YEARS	6-YEARS	7-YEARS	8-YEARS	9-YEARS	10-YEARS	11-YEARS	12-YEARS
State General Revenues												2018
Individual Income Tax	\$0	\$29,860	\$139,671	\$111,042	\$144,933	\$175,036	\$199,665	\$222,294	\$240,819	\$257,975	\$272,289	\$282,499
Corporate Income Tax	\$0	\$15,565	\$25,879	\$7,341	\$20,114	\$27,082	\$33,070	\$38,396	\$42,922	\$46,964	\$50,332	\$53,490
Direct Sales Tax	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Indirect Sales & Use Tax	\$0	\$5,115	\$37,871	\$32,533	\$71,104	\$82,975	\$92,876	\$103,035	\$112,094	\$120,873	\$128,244	\$134,648
Other Tax	\$0	\$1,084	\$5,264	\$4,297	\$7,285	\$8,525	\$9,556	\$10,546	\$11,388	\$12,199	\$12,904	\$13,420
Other Charges & Revenues	\$0	\$678	\$3,291	\$2,687	\$4,555	\$5,331	\$5,976	\$6,594	\$7,119	\$7,632	\$8,069	\$8,395
Other Revenues	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Total Revenues	\$0	\$52,302	\$211,976	\$157,900	\$247,991	\$298,949	\$341,144	\$380,866	\$414,343	\$445,643	\$471,838	\$492,451
State General Expenditures												
Higher Education	\$0	(\$30)	(\$1,146)	(\$2,016)	(\$3,660)	(\$5,702)	(\$7,919)	(\$10,268)	(\$12,672)	(\$15,177)	(\$17,682)	(\$20,177)
Elementary & Secondary Education	\$0	(\$93)	(\$3,525)	(\$6,198)	(\$11,252)	(\$17,535)	(\$24,356)	(\$31,576)	(\$38,975)	(\$46,680)	(\$54,384)	(\$62,057)
Social Services	\$0	\$23,756	\$107,463	\$74,982	\$30,008	\$43,238	\$51,616	\$55,289	\$56,573	\$55,184	\$51,521	\$46,774
Health & Mental Health	\$0	(\$27)	(\$1,012)	(\$1,780)	(\$3,231)	(\$5,034)	(\$6,991)	(\$9,066)	(\$11,188)	(\$13,399)	(\$15,609)	(\$17,819)
Transportation	\$0	(\$0)	(\$15)	(\$27)	(\$49)	(\$77)	(\$107)	(\$138)	(\$170)	(\$204)	(\$238)	(\$271)
Public Safety & Corrections	\$0	(\$28)	(\$1,059)	(\$1,861)	(\$3,380)	(\$5,265)	(\$7,313)	(\$9,482)	(\$11,704)	(\$14,020)	(\$16,325)	(\$18,630)
Natural Resources & Conservation	\$0	(\$0)	(\$14)	(\$25)	(\$45)	(\$70)	(\$97)	(\$125)	(\$155)	(\$185)	(\$216)	(\$246)
Administration & Other Departments	\$0	(\$92)	(\$3,503)	(\$6,160)	(\$11,188)	(\$17,430)	(\$24,198)	(\$31,386)	(\$38,733)	(\$46,385)	(\$54,047)	(\$61,678)
Debt Interest	\$0	(\$3)	(\$115)	(\$203)	(\$368)	(\$574)	(\$797)	(\$1,034)	(\$1,276)	(\$1,528)	(\$1,781)	(\$2,031)
Other Expenditures	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Total Expenditures	\$0	\$23,481	\$97,074	\$56,712	(\$3,165)	(\$8,448)	(\$20,161)	(\$37,787)	(\$58,300)	(\$82,394)	(\$108,761)	(\$136,136)
Project Investment	\$0	(\$850,000)	(\$27,081,000)	(\$12,365,500)	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Net State General Revenues	\$0	(\$774,216)	(\$26,771,951)	(\$12,150,887)	\$244,825	\$290,501	\$320,983	\$343,079	\$356,043	\$363,249	\$363,078	\$356,315



Alternate Route 63

ANNUAL FISCAL IMPACTS (2008\$)

	13-YEARS	14-YEARS	15-YEARS	16-YEARS	17-YEARS	18-YEARS	19-YEARS	20-YEARS	21-YEARS	22-YEARS	23-YEARS	24-YEARS	25-YEARS
State General Revenues													
Individual Income Tax	\$293,129	\$302,707	\$311,022	\$319,232	\$326,284	\$333,546	\$340,704	\$346,177	\$351,545	\$359,018	\$363,754	\$370,701	\$0
Corporate Income Tax	\$56,258	\$58,710	\$61,026	\$63,394	\$65,436	\$67,478	\$69,520	\$71,425	\$73,246	\$75,351	\$76,950	\$79,013	\$0
Direct Sales Tax	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Indirect Sales & Use Tax	\$141,160	\$146,696	\$152,146	\$157,272	\$161,971	\$166,982	\$171,579	\$175,856	\$179,473	\$183,880	\$187,083	\$191,594	\$0
Other Tax	\$13,988	\$14,504	\$14,977	\$15,451	\$15,883	\$16,325	\$16,767	\$17,125	\$17,472	\$17,925	\$18,240	\$18,682	\$0
Other Charges & Revenues	\$8,745	\$9,071	\$9,370	\$9,665	\$9,932	\$10,211	\$10,482	\$10,704	\$10,925	\$11,209	\$11,409	\$11,683	\$0
Other Revenues	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Total Revenues	\$513,281	\$531,688	\$548,541	\$565,014	\$579,505	\$594,541	\$609,051	\$621,286	\$632,661	\$647,382	\$657,437	\$671,674	\$0
State General Expenditures													
Higher Education	(\$22,514)	(\$24,861)	(\$27,218)	(\$29,418)	(\$31,618)	(\$33,702)	(\$35,670)	(\$37,691)	(\$39,565)	(\$41,449)	(\$43,238)	(\$44,996)	\$0
Elementary & Secondary Education	(\$69,225)	(\$76,456)	(\$83,718)	(\$90,475)	(\$97,233)	(\$103,643)	(\$109,674)	(\$115,883)	(\$121,672)	(\$127,461)	(\$132,934)	(\$138,408)	\$0
Social Services	\$41,943	\$35,797	\$29,176	\$23,019	\$16,840	\$10,311	\$4,792	(\$1,173)	(\$6,837)	(\$11,809)	(\$17,325)	(\$21,819)	\$0
Health & Mental Health	(\$19,872)	(\$21,945)	(\$24,040)	(\$25,976)	(\$27,913)	(\$29,755)	(\$31,492)	(\$33,281)	(\$34,933)	(\$36,596)	(\$38,165)	(\$39,722)	\$0
Transportation	(\$303)	(\$334)	(\$366)	(\$396)	(\$425)	(\$453)	(\$480)	(\$507)	(\$532)	(\$557)	(\$581)	(\$605)	\$0
Public Safety & Corrections	(\$20,787)	(\$22,956)	(\$25,134)	(\$27,166)	(\$29,197)	(\$31,123)	(\$32,934)	(\$34,807)	(\$36,533)	(\$38,280)	(\$39,922)	(\$41,554)	\$0
Natural Resources & Conservation	(\$274)	(\$303)	(\$332)	(\$359)	(\$386)	(\$411)	(\$435)	(\$460)	(\$482)	(\$505)	(\$527)	(\$549)	\$0
Administration & Other Departments	(\$68,793)	(\$75,982)	(\$83,202)	(\$89,918)	(\$96,633)	(\$103,001)	(\$109,042)	(\$115,147)	(\$120,936)	(\$126,725)	(\$132,092)	(\$137,566)	\$0
Debt Interest	(\$2,266)	(\$2,503)	(\$2,741)	(\$2,962)	(\$3,184)	(\$3,393)	(\$3,591)	(\$3,794)	(\$3,984)	(\$4,173)	(\$4,353)	(\$4,530)	\$0
Other Expenditures	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Total Expenditures	(\$162,091)	(\$189,543)	(\$217,576)	(\$243,651)	(\$269,748)	(\$295,170)	(\$318,525)	(\$342,743)	(\$365,475)	(\$387,557)	(\$409,138)	(\$429,748)	\$0
Project Investment	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Net State General Revenues	\$351,190	\$342,145	\$330,965	\$321,364	\$309,757	\$299,371	\$290,527	\$278,543	\$267,186	\$259,825	\$248,299	\$241,926	\$0



Alternate Route 63

ANNUAL INDUSTRY IMPACTS (2008\$)

Employment	1-YEAR	2-YEARS	3-YEARS	4-YEARS	5-YEARS	6-YEARS	7-YEARS	8-YEARS	9-YEARS	10-YEARS	11-YEARS	12-YEARS
Farm	0	0	0	0	0	0	0	0	0	0	0	0
State & Local Government	0	0	0	1	2	3	4	5	6	7	8	9
Federal Civilian Government	0	0	0	0	0	0	0	0	0	0	0	0
Federal Military Government	0	0	0	0	0	0	0	0	0	0	0	0
Agriculture, Forestry, & Fishing	0	0	0	(0)	0	1	1	1	1	1	1	1
Mining	0	(0)	0	0	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
Utilities	0	0	0	0	0	0	0	0	0	0	0	0
Construction	0	1	98	92	8	12	14	16	17	18	19	19
Manufacturing	0	0	1	0	3	6	8	10	11	12	13	14
Wholesale Trade	0	0	1	0	3	5	6	7	8	9	9	10
Retail Trade	0	1	10	8	15	19	23	26	28	30	31	32
Transportation & Warehousing	0	0	0	0	1	2	2	2	3	3	3	3
Information	0	0	0	0	1	1	1	1	1	1	1	2
Finance & Insurance	0	0	1	1	3	5	7	8	9	9	10	10
Real Estate, Rental, & Leasing	0	0	2	1	2	4	5	7	7	8	9	9
Professional & Technical Services	0	28	28	1	2	4	5	6	6	7	8	8
Management of Companies & Enterprises	0	0	0	0	0	0	0	0	0	1	1	1
Administrative & Waste Remed Services	0	1	3	2	3	5	6	7	8	9	9	10
Educational Services	0	0	0	0	1	1	2	2	2	3	3	3
Health Care & Social Assistance	0	0	2	1	5	8	10	11	13	14	15	16
Arts, Entertainment, & Recreation	0	0	1	0	1	1	2	2	2	2	2	2
Accommodation & Food Services	0	1	4	3	9	13	15	17	19	20	21	22
Other Services	0	1	4	3	6	7	9	10	11	11	12	13
Total	0	34	155	115	65	95	119	138	154	166	176	183

Labor & Proprietor Income	1-YEAR	2-YEARS	3-YEARS	4-YEARS	5-YEARS	6-YEARS	7-YEARS	8-YEARS	9-YEARS	10-YEARS	11-YEARS	12-YEARS
Farm	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
State & Local Government	\$0	\$1,851	\$25,182	\$43,727	\$81,708	\$124,389	\$171,331	\$225,379	\$276,583	\$331,221	\$384,507	\$435,031
Federal Civilian Government	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Federal Military Government	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Agriculture, Forestry, & Fishing	\$0	\$694	\$3,401	\$3,936	\$16,011	\$26,373	\$35,249	\$42,895	\$49,508	\$55,038	\$59,807	\$63,875
Mining	\$0	\$289	\$1,855	\$2,269	\$1,010	\$544	\$253	(\$49)	(\$144)	(\$375)	(\$685)	(\$847)
Utilities	\$0	\$6,133	\$28,898	\$28,861	\$36,601	\$44,871	\$51,916	\$58,699	\$64,541	\$68,759	\$71,919	\$74,352
Construction	\$0	\$22,220	\$2,787,917	\$2,676,049	\$277,475	\$373,864	\$450,104	\$501,897	\$546,317	\$581,581	\$602,363	\$619,079
Manufacturing	\$0	\$14,814	\$118,741	\$124,173	\$267,301	\$409,503	\$523,652	\$635,075	\$726,866	\$799,174	\$862,380	\$913,138
Wholesale Trade	\$0	\$6,481	\$61,163	\$58,602	\$147,261	\$231,307	\$300,634	\$357,731	\$402,588	\$438,406	\$466,375	\$489,251
Retail Trade	\$0	\$44,441	\$295,957	\$269,347	\$408,582	\$518,941	\$612,537	\$681,506	\$743,785	\$791,315	\$831,718	\$861,536
Transportation & Warehousing	\$0	\$5,092	\$33,727	\$36,298	\$49,792	\$67,149	\$82,420	\$94,514	\$106,025	\$115,436	\$121,346	\$125,491
Information	\$0	\$6,018	\$33,727	\$32,795	\$38,725	\$51,399	\$61,821	\$69,729	\$75,297	\$81,332	\$84,782	\$89,145
Finance & Insurance	\$0	\$12,959	\$79,148	\$69,964	\$137,890	\$202,274	\$257,759	\$299,403	\$332,657	\$361,239	\$380,904	\$398,685
Real Estate, Rental, & Leasing	\$0	\$3,703	\$27,662	\$21,432	\$30,220	\$42,280	\$52,933	\$62,243	\$69,150	\$74,943	\$80,029	\$84,134
Professional & Technical Services	\$0	\$744,364	\$812,231	\$109,316	\$97,906	\$140,905	\$174,551	\$209,599	\$236,622	\$262,305	\$280,714	\$298,097
Management of Companies & Enterprises	\$0	\$2,314	\$19,334	\$18,800	\$26,382	\$31,502	\$40,401	\$44,910	\$50,708	\$54,708	\$58,481	\$57,772
Administrative & Waste Remed Services	\$0	\$15,279	\$65,209	\$52,035	\$64,688	\$94,922	\$118,796	\$141,027	\$158,312	\$175,394	\$186,427	\$196,164
Educational Services	\$0	\$2,546	\$17,542	\$17,058	\$35,325	\$51,399	\$67,066	\$79,180	\$91,845	\$101,527	\$110,001	\$118,760
Health Care & Social Assistance	\$0	\$18,512	\$106,103	\$108,491	\$223,034	\$295,110	\$363,676	\$428,616	\$476,386	\$520,052	\$561,429	\$601,953
Arts, Entertainment, & Recreation	\$0	\$5,786	\$27,436	\$24,266	\$38,092	\$49,321	\$58,991	\$66,969	\$74,338	\$79,603	\$84,092	\$88,098
Accommodation & Food Services	\$0	\$15,736	\$74,649	\$64,288	\$138,693	\$179,500	\$214,121	\$244,215	\$268,123	\$289,258	\$306,701	\$320,234
Other Services	\$0	\$19,444	\$103,840	\$92,259	\$154,936	\$197,754	\$235,982	\$267,513	\$296,160	\$319,984	\$337,746	\$355,159
Total	\$0	\$948,677	\$4,723,720	\$3,853,966	\$2,271,633	\$3,133,306	\$3,874,193	\$4,511,049	\$5,045,667	\$5,500,902	\$5,871,036	\$6,189,110



Alternate Route 63

ANNUAL INDUSTRY IMPACTS (2008\$)

Employment	13-YEARS	14-YEARS	15-YEARS	16-YEARS	17-YEARS	18-YEARS	19-YEARS	20-YEARS	21-YEARS	22-YEARS	23-YEARS	24-YEARS	25-YEARS
Farm	0	0	0	0	0	0	0	0	0	0	0	0	0
State & Local Government	10	11	12	13	14	14	15	16	17	17	18	19	0
Federal Civilian Government	0	0	0	0	0	0	0	0	0	0	0	0	0
Federal Military Government	0	0	0	0	0	0	0	0	0	0	0	0	0
Agriculture, Forestry, & Fishing	1	1	1	1	1	2	2	2	2	2	2	2	0
Mining	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)	0
Utilities	0	0	0	0	0	0	0	0	0	0	0	0	0
Construction	20	20	20	20	19	19	19	19	19	19	19	18	0
Manufacturing	14	15	15	15	16	16	16	16	16	17	17	17	0
Wholesale Trade	10	10	10	10	11	11	11	11	11	11	10	10	0
Retail Trade	32	33	33	33	33	33	33	33	33	32	32	32	0
Transportation & Warehousing	3	3	4	4	4	4	4	4	4	4	4	4	0
Information	2	2	2	2	2	2	2	2	2	2	2	2	0
Finance & Insurance	10	10	10	11	11	11	11	11	11	11	11	11	0
Real Estate, Rental, & Leasing	9	10	10	10	10	10	10	11	11	11	11	11	0
Professional & Technical Services	8	9	9	9	9	9	10	10	10	10	10	10	0
Management of Companies & Enterprises	1	1	1	1	1	1	1	1	1	1	1	1	0
Administrative & Waste Remed Services	10	11	11	11	11	11	11	12	12	12	12	12	0
Educational Services	3	4	4	4	4	4	4	4	4	5	5	5	0
Health Care & Social Assistance	17	17	18	19	19	20	20	21	22	22	23	24	0
Arts, Entertainment, & Recreation	3	3	3	3	3	3	3	3	3	3	3	3	0
Accommodation & Food Services	23	23	24	24	24	25	25	25	25	26	26	26	0
Other Services	13	13	13	14	14	14	14	14	14	15	15	15	0
Total	189	194	199	202	205	208	210	212	214	216	218	220	0

Labor & Proprietor Income	13-YEARS	14-YEARS	15-YEARS	16-YEARS	17-YEARS	18-YEARS	19-YEARS	20-YEARS	21-YEARS	22-YEARS	23-YEARS	24-YEARS	25-YEARS
Farm	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
State & Local Government	\$488,540	\$540,507	\$596,370	\$641,401	\$691,360	\$736,576	\$785,426	\$827,698	\$866,774	\$909,754	\$950,545	\$982,026	\$0
Federal Civilian Government	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Federal Military Government	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Agriculture, Forestry, & Fishing	\$67,505	\$70,406	\$73,165	\$75,599	\$77,803	\$79,855	\$81,818	\$83,753	\$85,479	\$87,058	\$88,839	\$90,640	\$0
Mining	(\$1,087)	(\$1,231)	(\$1,574)	(\$1,899)	(\$2,247)	(\$2,540)	(\$2,815)	(\$3,187)	(\$3,466)	(\$3,659)	(\$4,079)	(\$4,375)	\$0
Utilities	\$75,890	\$76,544	\$76,500	\$76,277	\$76,215	\$75,271	\$74,008	\$73,553	\$72,591	\$71,798	\$70,535	\$70,010	\$0
Construction	\$630,468	\$631,506	\$637,434	\$637,537	\$638,499	\$635,353	\$639,300	\$634,138	\$631,198	\$626,771	\$630,655	\$624,471	\$0
Manufacturing	\$957,378	\$991,156	\$1,020,701	\$1,047,532	\$1,067,804	\$1,083,237	\$1,095,943	\$1,118,345	\$1,129,324	\$1,135,439	\$1,150,690	\$1,166,643	\$0
Wholesale Trade	\$505,907	\$521,496	\$529,458	\$539,292	\$544,487	\$550,979	\$557,419	\$560,217	\$561,964	\$566,491	\$567,704	\$571,644	\$0
Retail Trade	\$882,218	\$904,287	\$913,003	\$923,455	\$930,193	\$934,760	\$940,370	\$942,605	\$939,904	\$940,157	\$936,290	\$937,540	\$0
Transportation & Warehousing	\$130,837	\$133,792	\$134,519	\$135,806	\$135,626	\$136,083	\$134,536	\$135,983	\$133,792	\$133,832	\$133,259	\$132,568	\$0
Information	\$91,870	\$93,063	\$95,400	\$96,346	\$97,187	\$97,285	\$95,486	\$97,886	\$96,028	\$96,998	\$96,252	\$96,534	\$0
Finance & Insurance	\$409,877	\$421,028	\$428,083	\$437,116	\$445,448	\$445,754	\$449,274	\$454,773	\$458,443	\$460,548	\$464,381	\$466,657	\$0
Real Estate, Rental, & Leasing	\$87,346	\$89,645	\$92,759	\$95,058	\$96,857	\$98,189	\$99,706	\$101,696	\$102,023	\$104,832	\$105,489	\$106,043	\$0
Professional & Technical Services	\$311,732	\$328,676	\$337,964	\$350,465	\$358,383	\$364,479	\$372,432	\$382,081	\$387,591	\$394,772	\$400,232	\$405,155	\$0
Management of Companies & Enterprises	\$60,544	\$63,834	\$62,951	\$64,662	\$64,353	\$64,620	\$64,875	\$66,793	\$66,896	\$68,582	\$67,456	\$66,284	\$0
Administrative & Waste Remed Services	\$205,267	\$213,255	\$219,357	\$225,643	\$230,894	\$233,303	\$240,289	\$245,544	\$246,965	\$252,053	\$255,056	\$259,853	\$0
Educational Services	\$126,313	\$132,083	\$138,826	\$146,451	\$153,025	\$159,452	\$164,014	\$171,684	\$175,513	\$182,886	\$187,600	\$196,238	\$0
Health Care & Social Assistance	\$623,536	\$665,470	\$689,130	\$716,661	\$739,656	\$765,625	\$790,465	\$808,649	\$839,200	\$869,996	\$900,366	\$935,316	\$0
Arts, Entertainment, & Recreation	\$90,849	\$91,995	\$93,732	\$95,058	\$96,857	\$97,608	\$97,879	\$99,053	\$99,445	\$99,804	\$100,871	\$102,095	\$0
Accommodation & Food Services	\$333,331	\$344,270	\$352,555	\$361,449	\$369,100	\$374,937	\$383,832	\$388,533	\$395,024	\$403,133	\$408,386	\$415,776	\$0
Other Services	\$368,795	\$378,234	\$388,339	\$396,367	\$403,834	\$412,508	\$418,096	\$424,295	\$429,311	\$433,244	\$440,489	\$445,471	\$0
Total	\$6,447,115	\$6,690,016	\$6,878,674	\$7,060,275	\$7,215,333	\$7,343,333	\$7,482,350	\$7,614,092	\$7,713,999	\$7,834,493	\$7,951,018	\$8,066,590	\$0

Economic Impact Summary of the New Madrid County Port Authority and Pemiscot County Port Authority

Port and Industry Operations

Both the New Madrid County Port Authority and Pemiscot County Port Authority are located in southeastern Missouri and ship a combined total of three-quarters of a million tons of cargo a year. Both offer a slack water harbor, access to truck transportation and rail, after completion of construction on the Pemiscot rail spur.

The ports are equipped to handle a variety of commodities. Grain, Barge Lids, and Rice represent the majority of exports, while Fertilizers and Salt make up the bulk of imports.

2007 Economic Impact Summary

1,232 JOBS paying an average wage of \$40,707
 3.9 million in NET GENERAL REVENUES
 55.1 million in PERSONAL INCOME
 86.0 million in VALUE-ADDED / GSP
 205.9 million in ECONOMIC OUTPUT

The ports own a combined 163 acres; with 16 acres of port owned business sites available at Pemiscot and 30 acres currently available for leasing at New Madrid. Industries within this combined acreage employ a total of 201 people. A barge manufacturing company employing 510 people also relies on port access. That direct employment creates spin-off jobs and benefits that are felt throughout the Missouri economy.

In 2007, the 711 direct jobs create an additional 517 indirect jobs as those port industries purchase goods and services from the surrounding communities. Operations at the port and associated manufacturing facility will add an estimated \$86 million in Gross State Product to Missouri in 2007.



The combined presence of these ports reduces freight costs by nearly \$1.37 million; saving annually nearly 1.3 million highway miles and more than 2,700 water miles in relation to the next nearest port, SEMO for New Madrid County Port Authority and Osceola for Pemiscot County Port Authority. This freight cost savings will create 4 jobs and will add an additional \$177,405 in Gross State Product to Missouri in 2007.

- Sources:**
- New Madrid Port Authority Website at www.newmadridcountypor.com
 - Pemiscot Port Authority Website at www.pemiscotport.com
 - Missouri Public Port Authorities: Assessment of Importance and Needs. March 2006. MoDOT Organization Results Research Report OR06.012.
 - Port Employment numbers, Average Freight Costs, and Photos supplied by MODOT
 - Missouri Department of Natural Resources, Diesel Fuel Prices, September 2007.
 - Economic impact analysis estimated with the REMI-9-Regional Model.



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Economic Impact Summary of the New Madrid County Port Authority Port and Industry Operations

The New Madrid County Port Authority is located in southeastern Missouri and ships a quarter of a million tons of cargo a year. Along with a slack water harbor and crane, the port provides access to truck transportation and rail. The port is located within a 4,200 acre industrial park with Enterprise Zone benefits.

2007 Economic Impact Summary

170 JOBS paying an average wage of \$29,349
 0.5 million in NET GENERAL REVENUES
 5.1 million in PERSONAL INCOME
 9.3 million in VALUE-ADDED / GSP
 28.3 million in ECONOMIC OUTPUT

The New Madrid port is equipped to handle a variety of commodities. A Rice Mill is located on site and Rice is the primary export from the port.

The port owns a total of 80 acres and currently has 30 acres available for leasing. Industries that operate within the port's acreage employ a total of 111 people. That direct employment creates spin-off jobs and benefits that are felt throughout the Missouri economy.

In 2007, the 111 direct jobs create an additional 58 indirect jobs as those port industries purchase goods and services from the surrounding communities. Operations at the port and associated manufacturing facility will add an estimated \$9.2 million in Gross State Product to Missouri in 2007.



The presence of the New Madrid County Port Authority reduces freight costs by nearly \$311,000; saving annually 330,144 highway miles and 386 water miles in relation to the next nearest port, Pemiscot County Port Authority. This freight cost savings will create 1 job and will add an additional \$53,000 in Gross State Product to Missouri in 2007.

Sources:

- New Madrid Port Authority Website at www.newmadridcountyport.com
- Missouri Public Port Authorities: Assessment of Importance and Needs. March 2006. MoDOT Organization Results Research Report OR06.012.
- Port Employment numbers, Average Freight Costs, and Photos supplied by MODOT
- Missouri Department of Natural Resources, Diesel Fuel Prices, September 2007.
- Economic impact analysis estimated with the REMI-9-Regional Model.



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Economic Impact Summary of the Pemiscot County Port Authority

Port and Industry Operations

The Pemiscot County Port Authority is located in southeastern Missouri and ships over half a million tons of cargo a year. Along with a slack water harbor, the port provides access to truck transportation and construction is underway for rail connectivity.

The Pemiscot port is equipped to handle a variety of commodities. Grain and Barge Lids represent the majority of exports from the port while Fertilizers and Salt make up the bulk of imports.

2007 Economic Impact Summary

1,061 JOBS paying an average wage of \$42,531
 3.5 million in NET GENERAL REVENUES
 50.1 million in PERSONAL INCOME
 76.7 million in VALUE-ADDED / GSP
 177.5 million in ECONOMIC OUTPUT

The port owns a total of 83 acres with 16 acres of port owned building sites available. Industries located within this acreage employ a total of 90 people. A barge manufacturing company employing 510 people also relies on the port. That direct employment creates spin-off jobs and benefits that are felt throughout the Missouri economy.

In 2007, the 600 direct jobs create an additional 460 indirect jobs as those port industries purchase goods and services from the surrounding communities. Operations at the port and associated manufacturing facility will add an estimated \$77 million in Gross State Product to Missouri in 2007.



The presence of the Pemiscot County Port Authority reduces freight costs by nearly \$606,000; saving annually 635,000 highway miles and 807 water miles in relation to the next nearest port, New Madrid County Port Authority. This freight cost savings will create 1 job and will add an additional \$106,000 in Gross State Product to Missouri in 2007.

Sources:

- Pemiscot County Port Authority Website at www.pemiscotport.com
- Missouri Public Port Authorities: Assessment of Importance and Needs. March 2006. MoDOT Organization Results Research Report OR06.012.
- Port Employment numbers, Average Freight Costs, and Photos supplied by MODOT
- Missouri Department of Natural Resources, Diesel Fuel Prices, September 2007.
- Economic impact analysis estimated with the REMI-9-Regional Model.



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