

Northwest District			<i>Cargill</i>	<i>Central Salt</i>	<i>Independent Salt</i>		<i>North American Salt</i>	
Item	County	Tons	Unit Price/Ton	Unit Price/Ton	Unit Price/Ton		Unit Price/Ton	
1	Andrew	100		62.42	57.17		85.76	
2	Atchison	200	68.43	64.07	65.98		99.29	
3	Buchanan	600		60.23	53.98		87.97	
4	Caldwell	300		62.25	57.00		79.80	
5	Carroll	300		67.20	59.95		77.44	
6	Chariton	200	64.80	71.00	65.55		66.47	
7	Clinton	100		58.25	52.95		82.15	
8	Daviess	300		65.17	59.42		80.89	
9	Dekalb	600		62.53	57.08		85.92	
10	Gentry	200		69.12	63.67		83.03	
11	Grundy	200		67.24	60.98		80.59	
12	Harrison	400		68.23	62.54		81.87	
13	Holt	500		66.48	60.77		91.85	
14	Linn	200	71.05	70.53	65.59		67.89	
15	Livingston	200		67.25	61.65		74.40	
16	Mercer	400		71.02	65.38		69.06	
17	Nodaway	500		68.75	63.33		95.25	
18	Putnam	200		74.39	71.19		68.09	
19	Sullivan	400		72.32	66.44		67.07	
20	Worth	100		72.08	66.83		86.88	
<i>Total Estimated Tons</i>		6,000						

Northeast District			<i>Cargill</i>		<i>Independent Salt</i>	<i>Morton Salt</i>	<i>North American Salt</i>	
Item	County	Tons	Unit Price/Ton		Unit Price/Ton	Unit Price/Ton	Unit Price/Ton	
21	Adair	100	69.15		71.80		68.74	
22	Audrain	200	61.10		61.55	79.36	59.63	
23	Clark	100	66.95		79.97		68.14	
24	Knox	100	64.77		73.96		67.44	
25	Lewis	100	63.36		75.78		64.91	
26	Lincoln	200	59.22		72.22	71.97	60.08	
27	Macon	200	71.34		72.49		65.95	
28	Marion	300	58.85		70.20	80.16	63.26	
29	Monroe	100	67.56		63.43	85.42	61.96	
30	Montgomery	500	61.57		63.33	75.05	61.33	
31	Pike	100	58.53		67.19	76.66	61.95	
32	Ralls	100	61.20		66.70	78.94	64.39	
33	Randolph	100	67.96		69.39		61.95	
34	Schuyler	100	71.47		73.99		70.73	
35	Scotland	100	71.30		76.66	92.03	69.98	
36	Shelby	100	65.82		67.99	83.67	65.56	
37	Warren	500	59.22		64.22	71.97	61.72	
Total Estimated Tons		3,000						

Kansas City District			<i>Cargill</i>	<i>Central Salt</i>	<i>Independent Salt</i>		<i>North American Salt</i>	
Item	County	Tons	Unit Price/Ton	Unit Price/Ton	Unit Price/Ton		Unit Price/Ton	
38	Cass	900		63.44	52.99		90.49	
39	Clay	1200	60.54	61.39	50.00		81.89	
40	Jackson	1200	59.11	59.99	50.58		84.63	
41	Johnson	500		61.74	56.27		79.09	
42	Lafayette	500		67.00	55.55		76.67	
43	Pettis	600		69.85	57.64		77.53	
44	Platte	800		60.41	50.18		85.34	
45	Ray	700	69.98	65.21	56.00		82.50	
46	Saline	700	74.95	64.15	58.94		77.94	
<i>Total Estimated Tons</i>		7,100						

Central District			<i>Cargill</i>		<i>Independent Salt</i>	<i>Morton Salt</i>	<i>North American Salt</i>	<i>Oakley Missouri</i>
Item	County	Tons	Unit Price/Ton		Unit Price/Ton	Unit Price/Ton	Unit Price/Ton	Unit Price/Ton
47	Boone	200			56.94		66.17	
48	Callaway	200	62.35		56.94		59.80	
49	Camden	0	74.85		62.52		78.15	
50	Cole	0	68.64		55.65		69.56	
51	Cooper	0	67.92		62.38		68.62	
52	Crawford	200	63.51		67.47	76.66	63.51	91.00 ***
53	Dent	0	65.00		67.55	82.91	64.71	
54	Gasconade	0	59.06		61.20	75.86	60.58	
55	Howard	0			58.94		63.32	
56	Laclede	200	64.80		67.00		75.90	92.00
57	Maries	0	65.92		59.29		61.25	
58	Miller	0	72.94		58.93		72.41	
59	Moniteau	200	73.42		57.66		73.66	
60	Morgan	0	75.71		61.23		77.00	
61	Osage	0	63.77		58.95	79.47	71.96	
62	Phelps	200	61.45		63.10	79.74	62.97	93.00
63	Pulaski	0	67.77		62.68	82.10	68.44	
64	Washington	0	62.79			74.32	62.53	

Total Estimated Tons **1,200**

*** Drawing was held to break the low bid tie between Cargill and North American salt for Crawford County.

St. Louis District			<i>Cargill</i>			<i>Morton Salt</i>	<i>North American Salt</i>	<i>Oakley Missouri</i>
Item	County	Tons	Unit Price/Ton			Unit Price/Ton	Unit Price/Ton	Unit Price/Ton
65	Franklin	1,000	58.11			71.57	63.52	89.00
66	Jefferson	1,000	53.10			72.17	58.31	84.00
67	Saint Charles	1,000	52.21			68.44	56.10	87.00
68	Saint Louis	2,000	49.60			65.80	54.23	86.00
69	Saint Louis City	1,000	48.80			64.02	52.82	89.00

Total Estimated Tons **6,000**

Southwest District			<i>Cargill</i>	<i>Central Salt</i>	<i>Independent Salt</i>		<i>North American Salt</i>	<i>Oakley Missouri</i>
Item	County	Tons	Unit Price/Ton	Unit Price/Ton	Unit Price/Ton		Unit Price/Ton	Unit Price/Ton
70	Barry		72.11				92.93	
71	Barton		69.43				98.97	
72	Bates	300	63.53	60.43	57.00		93.74	
73	Benton		72.70				80.54	
74	Cedar		69.39				88.19	
75	Christian		76.68				87.58	
76	Dade		73.04				89.10	
77	Dallas		77.00				75.55	
78	Greene	1,000	74.80	73.75	73.91		86.29	91.00
79	Henry	1,000	64.40	66.92	59.78		84.60	
80	Hickory		73.28				79.85	
81	Jasper	1,000	66.44	71.17	69.33		90.13	95.00
82	Lawrence		73.16				90.25	
83	McDonald		73.47				104.37	
84	Newton		71.03				98.04	
85	Polk		74.23				77.97	
86	Saint Clair		71.66				86.33	
87	Stone		80.18				89.94	
88	Taney	250	88.10	99.73	77.90		95.74	94.00
89	Vernon	1,000	61.29	64.81	63.97		94.46	
90	Webster						85.15	
<i>Total Estimated Tons</i>		4,550						

Southeast District			<i>Cargill</i>		<i>Independent Salt</i>	<i>Morton Salt</i>	<i>North American Salt</i>	<i>Oakley Missouri</i>
Item	County	Tons	Unit Price/Ton		Unit Price/Ton	Unit Price/Ton	Unit Price/Ton	Unit Price/Ton
91	Bollinger	160	62.48		82.85		66.02	76.00
92	Butler	160	64.54		84.54		64.71	72.00
93	Cape Girardeau	160	59.33		84.89	78.94	62.96	73.00
94	Carter	160	67.40		81.67		73.78	76.00
95	Dent	80	66.98		70.00	82.91	70.74	78.00
96	Douglas	160	84.79		77.85		87.38	88.00
97	Dunklin	160	66.61		89.97		66.62	69.00
98	Howell	160	73.46		78.95		77.44	81.00
99	Iron	160	68.96		72.95	77.43	67.60	79.00
100	Madison	160	61.53		79.37	76.66	61.14	78.00
101	Mississippi	160	61.69		88.00	85.42	64.01	71.00
102	New Madrid	80	61.10		87.88		60.82	69.00
103	Oregon	160	73.74		81.89		82.13	77.00
104	Ozark	160	82.45		80.87		81.74	86.00
105	Pemiscot	160	67.00		91.45		68.39	66.00
106	Perry	160	62.87		83.00	76.66	64.56	76.00
107	Reynolds	160	70.42		77.37	87.94	71.86	78.00
108	Ripley	160	70.84		84.84		74.54	74.00
109	Scott	160	59.18		85.99	82.36	64.53	72.00
110	Shannon	160	74.11		77.17		74.01	79.00
111	Saint Francois	160	61.32		86.85	73.52	62.52	80.00
112	Sainte Genevieve	160	62.69		80.78	73.52	63.89	78.00
113	Stoddard	160	62.28		76.23		67.41	73.00
114	Texas	160	72.23		75.55	86.19	67.95	84.00
115	Wayne	160	65.66		81.78	80.16	65.34	76.00
116	Wright	160	84.67		77.00		84.37	87.00

Total Estimated Tons **4,000**