EXHIBIT A FIRM'S PRIOR EXPERIENCE

EXHIBIT B PROFESSIONAL AND ADMINISTRATIVE STAFF

(Duplicate this page, or supply the information it requests, for each professional and administrative staff member who will be assigned to perform or supervise work under the Agreement.)

Agreement.) STAFF MEMBER			
(Name) Specific Role in this Cont	ract Work:	(Title or Position)	
Experience/Previous	Related	Work	Assignments:
Educational Qualification	s:		
Previous Government Ex	perience:		
References:			,
Name	Title	Address	Telephone
2.			
3.			

EXHIBIT C

RELOCATION PROGRAM DATA (As of Mid-May 2013)

Employee Referrals	<u>Calendar Year</u>			
	<u>2010</u>	<u>2011</u>	<u>2012</u>	2013(ytd)
Number of Employees Selling Homes through BVO process	0	21	9	2

Estimated average price of homes that are sold using the BVO process: \$155,476

MOVING EXPENSES

			Fiscal Year	<u>r</u>
Moving Expenses	* <u>2010</u>	* <u>2011</u>	<u>2012</u>	2013(ytd)
Realtor fees	\$30,120	-0-	\$ 36,390	\$ 8,394
Closing cost fees	\$13,552	-0-	\$ 23,492	\$ 13,630
Cost of moving household goods	\$22,088	-0-	\$118,185	\$ 47,399
Storage of household goods	-0-	-0-	\$ 150	\$ 6,111
BVO fees	\$ 5,593	-0-	\$165,198	\$130,460
Carrying costs	\$ 7,816	<u>-0-</u>	\$ 41,328	\$ 43
TOTALS	<u>\$79,169</u>	-0-	<u>\$384,743</u>	<u>\$206,037</u>

^{*}Please Note: FY's 2010&2011 MoDOT had limited hiring due to reorganization efforts.

YTD as of 5-18-13

MISSOURI DEPARTMENT OF TRANSPORTATION	Chapter Title Subsistence		
MoDOT	Policy Title Relocation Assistance		
PERSONNEL POLICY MANUAL	Policy Number 2000	Page 1 of 13	Effective Date December 1, 2011
Approved By Micki Knudsen, Human Resources Director, Signature on File	Supersedes Policy Number 2000	Page 1 of 13	Prior Effective Date August 1, 2009

POLICY STATEMENT

The department will provide relocation services through a third-party administrator (TPA) and/or reimburse eligible expenses as authorized by this policy. The department's intent is for both the employee and the department to make the relocation at the least expense to the department, while not creating an undue hardship on the employee.

DEFINITIONS

Closing Costs: These are costs associated with employees selling their current home and with buying a home at the new location, which are typically shown on a standard Settlement Statement under the headings of "Items Payable in Connection with Loan," "Title Charges," "Government Recording and Transfer Charges," and "Additional Settlement Charges." Some of these usual costs include deed preparation and recording fees, credit report fee, appraisal fee, survey fee, abstract fee or title insurance, application fee, processing fee, underwriting fee, inspection fees, and flood determination letter fees. Closing costs do not include loan origination and/or discount fees. The department will not reimburse closing costs employees agree to pay that should typically be the responsibility of the other party.

Completed Move: (i) Home sellers will be considered moved when they have purchased a home at the new location, their household goods have been moved to the new residence, and their old home has been sold. (ii) Renters will be considered moved when their household goods have been moved to the new residence. (iii) Nonhome sellers will be considered moved when their household goods have been moved to their new residence. Mobile home owners are considered moved when their mobile

home has been moved or when their household goods have been moved to the new location (for situations when employees choose not to move their mobile home to the new location).

<u>Delayed Transfer</u>: When employees are eligible for financial reimbursement of temporary living expenses if required to relocate to a new work location.

<u>Dual Housing</u>: When employees are obligated to pay two mortgages simultaneously on two homes they own, one at the old location and one at the new location.

<u>Home</u>: Shall mean real estate: (i) which is owned and used by an employee as a principal year round one or two family residence, including condominiums but excluding cooperative housing and mobile homes; (ii) which contains acreage within the norm and zoning limits for the locale or neighborhood, not to exceed five acres; (iii) with respect to which insurance is available at standard rates for normal hazards of fire and extended coverage; (iv) in which the employee has marketable title; and (v) with respect to which mortgage financing is available at standard rates.

Internal Revenue Service (IRS) 50-Mile Rule: The distance between an employee's former residence and the new work location must be at least 50 miles farther than the distance between the employee's former residence and old work location. The distance between an employee's residence and work location is the shortest of the more commonly traveled routes between them.

<u>Lateral Transfer</u>: The movement of an employee between jobs in the same salary grade, regardless of the job title.

<u>Promotion</u>: The movement of an employee to a higher salary grade job.

<u>Third-Party Administrator (TPA)</u>: A vendor contracted by the department who is responsible for coordinating, consulting, and providing services for relocation of eligible employees.

<u>Withdrawal</u>: A home seller who has elected within 30 days from the effective date of transfer to utilize the TPA process and subsequently does not complete the process because he/she: (i) does not use a TPA registered network broker for the sale of the departure home; (ii) does not use a TPA registered network broker for the purchase of destination home; or (iii) later elects, after the 30 day window, not to utilize the TPA process for reasons other than home ineligibility.

<u>Loan Origination Fee</u>: The fee paid to the company originating the loan to cover costs associated with creating, processing, and closing the mortgage.

<u>Loan Discount Fee</u>: The fee paid to the lender in exchange for a lower interest rate.

PROCEDURES

SECTION I – General

- 1. An employee will be eligible for relocation assistance when the employee is promoted to a position in salary grade 11 or higher and relocation is required by the department, or the employee is relocated as the result of a lateral transfer (salary grade 11 or higher) for which the employee competed for the position. Additionally, for a lateral transfer, the relocation assistance must be approved by the district engineer or division leader/state engineer after consultation with the human resources director before services and reimbursements will be provided.
- 2. To be eligible for a department-approved paid relocation, the move must meet the criteria of the IRS 50-mile rule.
- 3. The local human resources manager (districts and Central Office) is responsible for notifying the Human Resources Division of employees eligible for relocation benefits. The Human Resources Division will be responsible for referring eligible employees to the TPA.
- 4. Employees will receive a 4 percent temporary relocation pay increase when relocation benefits have been approved. (Refer to Personnel Policy 1016, "Salary Increases.") This 4 percent increase will be given in addition to whatever is received for a promotion increase and may result in an employee's salary being above the maximum rate for his/her salary range. If two steps do not provide an employee with approximately a 4 percent increase (around 3.8 percent or 3.9 percent), the employee's salary may be changed from table driven pay to being placed on pay parameters to provide a flat 4 percent increase. The temporary relocation pay increase is for six months, beginning with the effective date of transfer.
- 5. When an employee's work location is changed as the result of a relocation (lateral or demotion) initiated by the employee for personal reasons, and granted by the department to accommodate the employee's request, the employee is not eligible for paid relocation benefits or temporary salary increases associated with the relocation. Relocations made necessary by disciplinary action are also not eligible for relocation benefits.
- 6. Expenses connected with the relocation will be charged to the location to which the employee is being transferred. Expenses should be coded to object code 2943 and include the employee's assigned job/move number.
 - Relocation expenses must be submitted for reimbursement by the employee within 60 calendar days of being billed. Failure to submit expenses within 60 days may result in denial of reimbursement.

- 7. Homeowners who pay a loan discount fee (for new home only), which is based on a point or a fraction of a point and results in a lower loan rate, may be eligible for a reimbursement for part or all of the fee. The amount of reimbursement, if any, will be limited to the amount the reduced interest rate will benefit the department under mortgage interest rate differential payments (see Section X for the calculation process).
- 8. Homeowners must complete the sale of their old home and purchase of their new home within 12 months of the effective date of transfer to be eligible to receive services and reimbursements associated with the sale or purchase of homes.
- 9. Employees will receive a one-time lump sum payment based on their new base salary on the effective date of their transfer. This lump sum is intended to assist with the increased tax liability the employee will have related to some of the services and reimbursements provided during the move. Base salary does not include the temporary relocation increase noted in paragraph 4, above, or cost of living or other increases the employee might receive before the move is complete. This lump sum payment should be paid to the employee during the calendar year in which the employee's move is completed, provided the employee is still working for the department.

The amount of the payment will be equal to one pay period for homeowners and one-half pay period for renters and mobile home owners. Should a homeowner elect not to sell his/her home, or elect not to purchase a new home, he/she will receive a one-half pay period lump sum payment.

10. Employees should be given a copy of MoDOT Personnel Policy 2000 and a copy of the Employee Relocation Handbook at the time of the job offer, if relocation may be required. The handbook gives a description of services provided as well as the terms and conditions for the home selling/buying process, including the home eligibility criteria for the TPA process. Employees can also visit the TPA's website noted in the handbook for additional information.

<u>SECTION II – Post Job Offer Process for Homeowners</u>

- 1. Once a job has been offered and accepted by an eligible employee who is a current homeowner, the employee will have 30 days from the effective date of transfer to determine whether or not he/she will sell his/her home and whether or not he/she will utilize the TPA process for selling his/her home. If the employee elects during those 30 days not to sell his/her home, the department has no obligation to reimburse the employee for any cost associated with the sale of the home should the employee decide to sell the home in the future.
- 2. If an employee elects to utilize the TPA process but subsequently is determined to have a non-eligible home, the department will handle the relocation under the non-TPA process.

3. If an employee elects not to use the TPA process for the sale of his/her old home, he/she will not be allowed to use the TPA process for the purchase of his/her new home.

SECTION III – Home Selling/Buying Guidelines for TPA

- If an employee elects to utilize the TPA, the employee will be required to comply with the terms and conditions outlined in the Employee Relocation Handbook. This includes compliance with the TPA's home appraisal process, and home marketing and pricing strategies.
- 2. By utilizing the TPA, all realtor fees and closing costs associated with selling the old home will be paid directly to the TPA by the department. Additionally, employees will receive up to \$2,120 for reimbursement of actual closing costs and up to \$1,500 for reimbursement of loan origination fees for their new home.
- 3. Should an employee withdraw from the TPA process after originally committing to the process, the employee will be responsible for reimbursing the department for any penalties or fees assessed by the TPA to the department for the withdrawal.

Should an employee elect to utilize the TPA process for the sale of his/her old home, he/she must use the TPA process for the purchase of his/her new home as well. Utilizing the TPA process means the employee must use brokers who are currently registered with the TPA or will agree to register with the TPA for both the sale of the old home and purchase of the new home. Should the employee not utilize a registered TPA broker for the purchase of his/her home or land if building a home, the employee may be responsible for paying a \$1,400 referral recovery fee charged by the TPA.

SECTION IV - Home Selling/Buying Guidelines For Non-TPA

- 1. Employees who elect not to utilize the TPA process will be eligible to receive reimbursement of no more than \$10,500 for realtor fees for the sale of the old home and no more than \$2,120 for combined closing costs for both the old and new home. The department will not provide any tax assistance for the reimbursement of realtor fees and/or closing costs.
- 2. Employees will be eligible to receive reimbursement up to \$1500 for loan origination fees associated with the purchase of their new home.
- 3. Homeowners who elect not to sell their old home, but still purchase a home at the new location, will be eligible to receive up to \$2,120 of reimbursement for closing costs on new home and up to \$1,500 for loan origination fees for new home. The employee will have one year from his/her effective date of transfer to utilize this reimbursement benefit.

SECTION V – Renters

- Renters may be eligible for assistance in terminating a lease agreement; however, documentation must be presented to verify the costs associated with terminating the lease are not for damage to the apartment or for any delinquent rent. Typically, reimbursement will be for any security deposit forfeited and one month rent for terminating the lease.
- 2. Employees currently renting at the time of relocation, who decide to purchase a new home at the new location, will not be eligible for reimbursement associated with the purchase of the new home outlined herein.

SECTION VI – Mobile Home Owners

- 1. If an employee's permanent residence is a mobile home, in lieu of payment for moving household goods, the employee may receive reimbursement for the actual cost of transporting the mobile home and its contents to the new location subject to the following:
 - A. Bids will be secured from three movers. The mover must have active common carrier authority from MoDOT Motor Carrier Services Division; however, the move is not governed by MoDOT Motor Carrier Service Division rate requirements. Bids should be obtained utilizing Form P-23, Moving Household Goods-Bid Form. Each bid should include the actual cost of permits, escorts, license, bridge tolls, ferry charges, leveling and stabilizing at destination, and the packing and unpacking of contents.
 - B. The employee will be allowed insurance covering the moving of the mobile home and its contents in the amount of the actual value of the mobile home, including the contents, not exceeding \$75,000 maximum. Additional insurance above this value, if desired, must be purchased by the employee and is not a reimbursable expense.
- 2. The TPA will not be involved in the process of transferring the mobile home.

SECTION VII - Delayed Transfer

1. Employees who are home sellers and are required to relocate to a new location are eligible for reimbursement of temporary living expenses for up to six months from the effective date of transfer. Renters, non-home sellers, and mobile home owners not selling their mobile home who are required to relocate to a new location are eligible for reimbursement of temporary living expenses for up to three months from the effective date of transfer. Typical expenses may include meals, lodging, and customary business-related expenses; however, all expenses must conform to the Financial Policy and Procedures Manual, Travel

Policy. Meal reimbursements will not be allowed for weekends or holidays. Lunch reimbursement is only allowed if the employee is on 12-hour travel status to a work domicile other than their current or former work domicile.

- 2. Employees should be aware that delayed transfer expenses, reimbursed to them, or paid directly on their behalf, including any mileage reimbursement, are considered taxable income and will be reported as such.
- 3. Employees may be authorized to temporarily live in an apartment in lieu of a hotel/motel, provided the cost of the apartment and utilities does not exceed those of a reasonably priced hotel/motel at the same location. The employee will be responsible for signing any lease associated with the temporary housing.
- 4. Employees may be temporarily authorized to use a state vehicle or be reimbursed mileage to return to their old home on weekends. Employees can use either a MoDOT leased vehicle or their personal vehicle. If a state vehicle is used, employees must contact Financial Services Division to determine the commute value of this benefit. If employees use their personal vehicle, they will be allowed round trip mileage at the current fleet rate.
- 5. Although employees can be in delayed transfer status for up to either three or six months from the effective date of transfer, it will end sooner if conditions occur as noted below.
 - A. For a home seller: It will end when one of the following occurs:
 - (1) He/she purchases a new home before selling the old home, thereby switching to dual housing status, or
 - (2) He/she sells home and moves household goods to new residence.

If an employee should sell his/her home and cannot yet move his/her household goods into their new residence, then he/she may be eligible for up to an additional 60 days of lodging expense, as long as this time does not exceed their original six-month delayed transfer benefit.

- B. <u>For a renter and a non-home seller</u>: It will end when he/she moves household goods to new residence.
- C. <u>For a mobile home owner</u>: It will end when the mobile home is relocated to the new location (or when household goods are moved, in situations when employees choose not to move their mobile home to the new location).

SECTION VIII - Dual Housing

1. Reimbursement will be made for the lesser mortgage payment, excluding any Private Mortgage Insurance (PMI) or escrow payments, for either the new or old home. Dual housing reimbursement payments will be provided for up to six months from the effective date of the employee's transfer date or until the old home sells, whichever occurs first.

Construction loans are not eligible for dual housing reimbursement.

- 2. For an employee to be eligible to receive dual housing reimbursement, he/she must meet all three of the following requirements:
 - A. Purchase a home at the new location before selling the old home,
 - B. Declared intent to sell the old home and be actively engaged to sell the old home, and
 - C. Not be renting or leasing out the old home to another party.
- 3. The department can request information from employees to ensure a good faith effort is being made to sell the old home.
- 4. Employees cannot simultaneously receive delayed transfer expense reimbursement and dual housing reimbursement, and they cannot be on a combination of delayed transfer and dual housing for any longer than six months.
- 5. Homeowners who elect not to sell their old home, but want to purchase a home at the new location, will not be eligible for dual housing benefits.

SECTION IX – Bridge/Early Equity Loans

- 1. To assist employees in securing a loan for the purchase of their new home, employees may elect to apply for a bridge/early equity loan. The repayment of this loan is the employee's responsibility.
- 2. Employees can obtain their bridge/early equity loan from the financial institution of their choice. The department will reimburse employees for the interest on these loans for up to 12 months or until their old home sells, whichever occurs first.
- 3. Employees who elect to not sell their old home but purchase a home at the new location will not be eligible for interest rate reimbursement on any kind of loan.
- 4. Interest reimbursement will not be provided on bridge/early equity loans to purchase acreage that is not within the norm and zoning limits for the locale or

neighborhood. However, the maximum acreage allowed for reimbursement, regardless of norm and zoning limits, is five acres. Loans based on the equity value for mobile homes or modular homes not permanently affixed to the property are not eligible for interest reimbursement under this section.

SECTION X - Reimbursement For Increased Mortgage Fixed Interest Rate

1. Employees who are home sellers, and elect to purchase a new home involving a loan at the new location, may incur a higher mortgage fixed interest rate. To help offset some of this expense, the employee may be reimbursed for the difference between the mortgage fixed interest rate at the old location and the mortgage fixed interest rate at the new location as applied to the lesser balance of either the old mortgage or the new mortgage. See paragraph #2 for calculation example.

This one-time reimbursement provision is based on interest differential for a one-year period from the date of home purchase and must be used on or by the first anniversary date of home purchase. Employees must notify his/her local support services manager that they intend to submit for this reimbursement by no later than the first anniversary date of their home purchase. Use of this provision requires both the old home and the new home to have fixed interest rate mortgages only. If either mortgage loan is an adjustable interest rate loan, the reimbursement for increased mortgage interest does not apply.

Reimbursement will be made to the employee on or after the first anniversary of home purchase. Documentation must be presented to verify purchase date of home as well as loan fixed interest rates and mortgage balances.

2. Example:

Balance of loan on the old home – \$50,000
Balance of loan on the new home – \$125,000
Interest rate on the new home loan – 10.00%
Interest rate on the old home loan – 8.00%
Increase in interest rate – 2.00%

Calculation:

\$50,000 (lesser balance mortgage)
____x.02 (increase in interest rate)

Mortgage Interest Rate Differential Payment:

\$1,000

- 3. Reimbursement assistance due to increased mortgage interest rate must be confined to the home in which the employee resided at time of transfer, excluding any rental units or other income property owned by the employee.
- 4. If the employee terminates employment, or sells the home at the new location (for reasons other than subsequent department relocation) before the end of the first year anniversary date of home purchase, no interest rate reimbursement will be paid.
- 5. If an employee elects to utilize this benefit and refinances a mortgage fixed rate loan within the first year from their anniversary date of home purchase, the one-time reimbursement for adjusted mortgage interest rate reimbursement is prorated. The maximum amount that will be reimbursed will be determined by using the calculations provided in Attachment A, "MIRD Calculation Worksheet."
- 6. The employee must provide documentation of the old home mortgage loan interest rate and the remaining balance, as well as documentation of the interest rate and balance on the new home mortgage loan before payment will be made.

SECTION XI – Moving and Storage of Household Goods

- 1. Employees will be allowed the actual cost of one move of household goods and personal possessions to the new location. All homeowners who are selling their home through the TPA process will be required to utilize the TPA for the movement of household goods. The department has contracted with the TPA to handle the coordination of the shipment of the household goods, insurance claims processing, and an audit of household invoices. Employees who do not utilize the TPA process will be required to obtain three bids from movers or, if approved, rent a moving truck in lieu of working with a moving company. The moving company must be bonded and have active common carrier authority from MoDOT Motor Carrier Services Division; however, the move is not governed by MoDOT Motor Carrier Services Division rate requirements. Bids should be obtained utilizing Form P-23, Moving Household Goods-Bid Form.
- 2. Full replacement value insurance for household goods and possessions is allowed through the TPA. The maximum coverage paid by the department for non-TPA moves is \$75,000. Additional insurance protection, if desired, must be purchased by the employee and is not a reimbursable expense.
- 3. Should it become necessary for the employee and family to vacate the old home before the new home is available or prepared for occupancy, the employee will be allowed temporary storage for a period of up to 60 days.
- 4. The department will not reimburse any costs associated with the dismantling or setting up of special hobby equipment such as darkrooms and workshops; or disconnecting of washers, dryers, and refrigerators; or the shipment of boats,

automobiles, trailers, pets, motorcycles, firearms, or other items as declared by the TPA.

SECTION XII – Meal and Hotel Expenses

- 1. Employees will be allowed meals, lodging, and transportation costs for advance trips to the new location to secure a new permanent residence. Transportation allowed will be either by use of an official state vehicle or reimbursement for use of a personal vehicle at the current fleet rate. If an official state vehicle is to be used, the employee must contact Financial Services Division to determine the commute value of this benefit. Please refer to Financial Policies and Procedures for additional information.
- 2. During the move, employees will be allowed mileage, at the current fleet rate, from the old location to the new location for not more than two personally owned vehicles. Meals and lodging for employees only will be allowed during the move.
- 3. During the closing on the sale and/or purchasing of homes, employees will be allowed mileage, meals, and lodging.
- 4. Reimbursement allowed for meals and lodging will be reimbursed per guidelines in Financial Policy and Procedures Manual, Travel Policy. Employees should submit a FS-MoDOT Expense Report for personal expenses, attaching any necessary receipts.
- 5. Employees are allowed up to, but no more than, nine paid working days for numbers 1, 2, and 3 above. Time off must be approved by the immediate supervisor. Time should be coded to activity code R824, Employee Benefits. If additional time is needed, it will be charged to annual leave or compensatory time.

SECTION XIII - College Civil Engineer Graduates

A one-time stipend will be provided to recent college civil engineer graduates who have to relocate to begin full-time employment with the department. This stipend is offered to help offset the costs associated with moving. The employee will receive the stipend only after completing the move, which must be completed within 12 months of his/her full-time hire date and completing the FS-Relocation Reimbursement Assistance Form. Please check with the Human Resources Division for listing of college specific stipends.

SECTION XIV - Repayment Provisions

1. Employees who are approved for relocation benefits will be required to sign the Form P-24, Relocation Repayment Agreement Form before receiving such

benefits. Failure to sign the agreement form will result in a denial of relocation benefits.

- 2. Under the Relocation Repayment Agreement Form, the employee agrees to repay the department if the employee voluntarily or involuntarily terminates employment for any reason during his/her relocation or within twelve months of the employee receiving a lump sum payment. The Relocation Repayment Agreement Form will require repayment of the following expenses paid on the employee's behalf directly by the department or indirectly through a third party administrator: realtor fees (only non TPA/BVO); closing costs (only non TPA/BVO); loan origination fees; cost for moving of household goods; bridge loan interest; storage of household goods; increased mortgage interest rate payments; and the lump sum payment. The total repayment amount must be fully paid to the department no later than 30 days after the effective termination date of employment.
- 3. The immediate supervisor, upon being notified of a voluntary or involuntary termination, should immediately notify the local HR or support services representative to determine if repayment provisions will apply.
- 4. The employee, upon being notified that he/she owes money to the department under this policy, will be allowed a review period of no more than two business days to contest any or all of the repayment expense amounts owed. The department will provide the employee with documentation that supports the repayment expense amounts owed by the employee to the department under this policy. The employee's review period of two business days will begin when the department provides the employee with the documentation outlined herein.
- 5. An employee may elect to make a personal payment to the department to repay all or a portion of the repayment amount owed the department instead of having money withheld from his/her remaining paychecks and/or remaining annual or compensatory leave balances. However, if the employee requests to pay by personal payment, the payment must be received by the department by the end of the two-day review period. If the personal payment is not for the full repayment amount owed then the remaining amount owed will be withheld from the employee's remaining paychecks and/or remaining annual or compensatory leave balances.
- 6. If the full repayment amount owed is still not recovered by means of salary withholding and/or remaining leave balance withholding, the department may establish a payment plan with the employee for the remaining amount owed.
- 7. If a payment plan is not entered into, or should an employee fail to comply with the established terms and conditions of the payment plan, the department may elect to pursue any or all lawful means to collect this repayment owed to the department.

- 8. Any expenses inadvertently reimbursed to an employee in excess of the stated amounts allowed under this policy, unless otherwise previously authorized, may also be recovered from the employee by the department under the procedures outlined herein.
- 9. A copy of the completed and signed Form P-24, Relocation Repayment Agreement Form, should be forwarded to the local HR representative, local support service representative, and Central Office HR.
- 10. Financial Services Division will coordinate and handle the collection of employee repayment on behalf of the department.

<u>SECTION XV – Taxation of Reimbursement</u>

Federal income tax laws require most of the relocation expenses paid by an employer on behalf of an employee to be reported as income on the employee's W-2 (Wage and Tax Statement) for the year in which payment is made. Employees should consult with a tax advisor regarding relocation reimbursements and the tax liability they may have on the reimbursements they receive.

CROSS REFERENCES

Personnel Policy 1016, "Salary Increases" Financial Policy and Procedures Manual, Travel Policy Employee Relocation Handbook

ATTACHMENT

Attachment A, "MIRD Calculation Worksheet"

FORMS

FS-MoDOT Expense Report FS-Relocation Assistance Reimbursement Form Form P-23, Moving Household Goods-Bid Form Form P-24, Relocation Repayment Agreement Form

EXHIBIT E

I. Sample Definitions:

The following terms should have the meanings as set forth below throughout the Agreement:

"Acceptance" shall mean submission by the Employee of a written acceptance of Contractor's Offer to purchase the Employee's Home, together with all documents (properly completed, signed and notarized) required by Contractor, within five (5) days of Contractor's Offer in the case of a Buyer Value Option Sale. The Offer shall be binding on Contractor only when all other required information and documents are received by Contractor (or its representative, as appropriate) and approved by Contractor.

"Appraised Value" shall mean the average of two independent appraisals from a list of appraisers provided by Contractor. If the two appraisals vary by more than five percent (5%) of the higher of the two appraisals then a third independent appraisal shall be ordered and the Appraised Value shall be computed by averaging the two closest appraisals. If the three appraisals are equidistant from each other, the Appraised Value shall be computed by averaging all three appraisals.

"Authorization" shall mean the Commission's direction in writing or electronically that an Employee is eligible to receive services under this Agreement.

"Buyer Value Option Sale" shall mean the sale of a Home by an Employee to Contractor at a price equal to a bona fide third-party offer that is acceptable to the Employee and approved by Contractor.

"Cancellation" shall mean the withdrawal by the Commission of a bona fide Authorization.

"Employee" shall mean any individual designated by the Commission to receive services, also any other person to the extent that such person has an interest in the Home of the designated individual.

"Equity Payment" shall mean payment of the Employee's equity in the Home by Contactor.

"Expiration" shall mean the rejection of an Offer by an Employee, or the failure of the Employee to submit to Contractor all required documentation necessary to purchase the Home prior to the time frame described in the Offer.

"Home" shall mean improved real estate: (i) which is owned and used by an Employee as a principal year-round one or two family residence, including condominiums but excluding cooperative housing and mobile homes; (ii) which contains acreage within the norm and zoning limits for the locale or neighborhood; but not to exceed 5 acres; (iii) with respect to which insurance is available at standard rates for normal hazards of fire and extended coverage; (iv) with respect to which any leases can be terminated by Contractor with no more than sixty (60) days notice to the tenant; (v) whose value, as determined hereunder, does not fall below Seventy-five Thousand Dollars (\$75,000) or exceed Six Hundred Fifty Thousand Dollars (\$650,000); (vi) which is not situated on or near and does not contain any hazardous or toxic materials or gases, including but not limited to asbestos, lead paint, mold, or radon gas, in excess of governmental guidelines, if any; (vii) which is not sided by synthetic stucco products (commonly known as EIFS); (viii) in which the Employee has marketable title; and (ix) with respect to which mortgage is available at standard rates.

"Inventory Period" shall commence on the day that Contractor signs a contract of sale to purchase an Employee's Home and shall end on the day the Contractor closes the resale of such Home to a third-party purchaser. During the Inventory Period, a Home shall be an "Inventory Home."

"Offer" shall mean written offer from Contractor to the Employee to purchase the Employee's Home.

"Special Home" shall mean improved real estate that (i) does not fit one or more of the characteristics set forth in the definition of "Home" above, (ii) is a Buyer Value Option Sale that failed to close, or (iii) involves special considerations or requires material deviations from the procedures set forth in this Agreement. In the event Contractor agrees to handle a Special Home, Contractor will provide services in accordance with the terms, conditions and Special Home pricing.

"Short Sell" scenario where homeowner is likely to sell Home at a significant undervalue vs. the amount owed on the Home.

"Vacate Date" shall mean the date on which the Employee vacates the Home. Which date shall be within sixty (60) days of Acceptance. Upon Acceptance the Employee will notify Contractor in writing of the Vacate Date.

- II. Home Marketing Assistance Services Only for Home sellers who choose to use BVO process
 - **A. Home Marketing Assistance.** Contractor will assist the Employee in marketing the Home by providing counseling and direction on the Commission's relocation policy

and, with the advice of a local real estate broker/agent, on the listing price, sales strategies, corrective maintenance, etc., and in responding to any offers received in order to maximize the net price received by the Employee. The Employee is not obligated to use any real estate broker recommended by Contractor and can request that Contractor refer the Employee to any broker of the Employee's choice meeting Contractor's qualification criteria.

- **B. Buyer Value Option Services.** Contractor will support the sale of the Employee's Home in accordance with the following procedures:
 - 1. If the Employee locates a buyer for the Home, Contractor will purchase the Home from the Employee at the net price offered by the buyer and then sell the Home to the buyer at that same net price should the sale to the third party fail to close, Contractor will take the Home into its inventory at the third party offer value.
 - 2. If a Home is marketed for 365 days and no third party purchases the Home, if approved by the Commission, Contractor will establish the Appraised Value of the Home, purchase the Home from the Employee at the Appraised Value price and take the Home into its inventory for which the Commission agrees to pay the inventory fee after 120-day period.
 - 3. Referred employees to the BVO process, who are later determined to be a likely candidate for a "short sell," are to be ruled ineligible to the BVO process. No penalty or fees will be charged to employee or MoDOT.

C. Moving Services – Only For Home Sellers Referred for BVO Services

- 1. **Procedures.** For each move completed within the continental United States (excluding Hawaii), Contractor will facilitate shipment of the Employee's household goods by: counseling the Employee on the procedures and benefits of the program; selecting a qualified carrier with which Contractor has a relationship; booking the move; coordinating the packing, loading, pickup, storage, and delivery, as appropriate, of the Employee's household goods; and assisting the Employee in filling, and resolving any claims resulting from damage in transit. Upon completion of the move, Contractor will manage the audit and payment of the carrier's invoice. As a registered moving broker, Contractor may receive commissions in connection with the procuring of moving services.
- **2. Insurance.** Contractor will maintain as a Direct Expense insurance insuring the Employee against loss, damage, or injury to household goods, up to the value of the household goods declared by the Employee in excess of the liability insurance of the carrier. Such coverage may be subject to any policy exclusions. Other than maintaining the foregoing insurance, Contractor will not be responsible for any loss or damage to any household goods or personal effects sustained during any portion of the move.

CCO Form: HR05

Approved: 09/97 (BDG) Revised: 07/07 (AR)

Modified:

MISSOURI HIGHWAYS AND TRANSPORTATION COMMISSION CONSULTANT AGREEMENT

THIS AGREEMENT is entered into by _____ (hereinafter, "Consultant"), and the Missouri Highways and Transportation Commission (hereinafter, "Commission").

WITNESSETH:

WHEREAS, the Commission has selected the Consultant to perform professional services in the preparation of

[Describe the services to be rendered]; and

WHEREAS, the Consultant represents that it is qualified in its field of expertise to competently provide such services.

NOW, THEREFORE, in consideration of the mutual promises, covenants, and representations contained herein, the parties agree as follows:

(1) SCOPE OF SERVICES:

(A) The services covered by this Agreement shall include furnishing the professional, technical, and other personnel and the equipment, material and all other things necessary for

[Describe services to be rendered]

- (B) The specific services to be provided by the Consultant are set forth in Exhibit I to this Agreement, titled "Scope of Services," which is attached hereto and made a part of this Agreement.
- (2) <u>ADDITIONAL SERVICES</u>: The Commission reserves the right to direct additional services not described in Exhibit I as changed or unforeseen conditions may require. Such direction by the Commission shall not be a breach of this Agreement. In this event, a supplemental agreement will be negotiated and executed prior to the Consultant performing the additional or changed services, or incurring any additional cost therefor.
- (3) <u>NONSOLICITATION</u>: The Consultant warrants that it has not employed or retained any company or person, other than a bona fide employee working for the

Consultant, to solicit or secure this Agreement, and that it has not paid or agreed to pay any company or person, other than a bona fide employee, any fee, commission, percentage, brokerage fee, gift, or any other consideration, contingent upon or resulting from the award or making of this Agreement. For breach or violation of this warranty, the Commission shall have the right to annul this Agreement without liability, or in its discretion, to deduct from this Agreement price or consideration, or otherwise recover, the full amount of such fee, commission, percentage, brokerage fee, gift, or contingent fee.

- (4) <u>FEES:</u> The amount to be paid to the Consultant by the Commission as full remuneration for the performance of all services called for in this Agreement is ______ dollars (\$_____), which is shown in Exhibit II, "Estimate of Costs", attached hereto and made a part of this Agreement.
- (5) <u>NONDISCRIMINATION CLAUSE</u>: The Consultant shall comply with all state and federal statutes applicable to the Consultant relating to nondiscrimination, including, but not limited to, Chapter 213, RSMo; Title VI and Title VII of the Civil Rights Act of 1964 as amended (42 U.S.C. Sections 2000d and 2000e, *et seq.*); and with any provision of the "Americans with Disabilities Act" (42 U.S.C. Section 12101, *et seq.*).
- (6) <u>DISPUTES UNDER THIS AGREEMENT:</u> The Commission's representative will decide all questions which may arise as to the quality, quantity, and acceptability of services performed by the Consultant and as to the rate of progress of the services; all questions which may arise as to the interpretation of the plans and specifications; all questions as to the acceptable fulfillment of the Agreement on the part of the Consultant; the proper compensation for performance or breach of the Agreement; and all claims of any character whatsoever in connection with or growing out of the services of the Consultant, whether claims under this Agreement or otherwise. The Commission representative's decisions shall be conclusive, binding and incontestable.
- (7) <u>SUCCESSORS AND ASSIGNS</u>: The Commission and the Consultant agree that this Agreement and all agreements entered into under the provisions of this Agreement shall be binding upon the parties hereto and their successors and assigns.
- (8) INDEMNIFICATION: Except to the extent of any willful misconduct or negligence on the part of the MHTC or any persons receiving services hereunder, the Contractor shall be responsible for injury or damages to the extent arising from the negligence or willful misconduct of Contractor while providing services under the terms and conditions of this Agreement. In addition to the liability imposed upon the Contractor on account of personal injury, bodily injury, including death or property damage, suffered as a result of the Contractor's negligent performance or willful misconduct under this Agreement, the Contractor assumes the obligation to save the MHTC harmless, including its agents, employees and assigns, and to indemnify the MHTC, including its agents, employees and assigns, from every expense, liability or payment to the extent the expenses liability or payment arise out of such wrongful or

negligent act, including legal fees and except to the extent caused by the willful misconduct or negligence of the MHTC or any person receiving services hereunder. The Contractor also agrees to hold harmless the MHTC, including its agents, employees and assigns, from any wrongful or negligent act or omission committed by any subcontractor or other person employed by or under the supervision of the Contractor for any purpose under this Agreement, and to indemnify the MHTC, including its agents, employees and assigns, from every expense, liability or payment to the extent it arises out of such wrongful or negligent act or omission.

- (9) <u>VENUE</u>: It is agreed by the parties that any action at law, suit in equity, or other judicial proceeding to enforce or construe this Agreement, or regarding its alleged breach, shall be instituted only in the Circuit Court of Cole County, Missouri.
- (10) <u>AUDIT OF RECORDS</u>: The Consultant must maintain all records relating to this Agreement, including but not limited to invoices, payrolls, etc. These records must be available at all reasonable times at no charge to the Commission and/or its designees or representatives during the period of this Agreement and any extension thereof, and for three (3) years from the date of final payment made under this Agreement.
- (11) <u>WORK PRODUCT</u>: All documents, reports, exhibits, etc. produced by the Consultant at the direction of the Commission and information supplied by the Commission shall remain the property of the Commission.
- (12) <u>CONFIDENTIALITY</u>: The Consultant shall not disclose to third parties confidential factual matter provided by the Commission except as may be required by statute, ordinance, or order of court, or as authorized by the Commission. The Consultant shall notify the Commission immediately of any request for such information.
- (13) <u>SOLE BENEFICIARY</u>: This Agreement is made for the sole benefit of the parties hereto and nothing in this Agreement shall be construed to give any rights or benefits to anyone other than the Commission and the Consultant.
- (14) <u>AMENDMENTS</u>: Any change in this Agreement, whether by modification or supplementation, must be accomplished by a formal contract amendment signed and approved by the duly authorized representative of the Consultant and the Commission.
- (15) <u>ASSIGNMENT</u>: The Consultant shall not assign, transfer or delegate any interest in this Agreement without the prior written consent of the Commission.
- (16) <u>EXECUTIVE ORDER</u>: The Consultant shall comply with all the provisions of Executive Order 07-13, issued by the Honorable Matt Blunt, Governor of Missouri, on the sixth (6th) day of March, 2007. This Executive Order, which promulgates the State of Missouri's position to not tolerate persons who contract with the state engaging in or supporting illegal activities of employing individuals who are not eligible to work in the United States, is incorporated herein by reference and made a part of this Agreement.

- (A) By signing this Agreement, the Consultant hereby certifies that any employee of the Consultant assigned to perform services under the contract is eligible and authorized to work in the United States in compliance with federal law.
- (B) In the event the Consultant fails to comply with the provisions of the Executive Order 07-13, or in the event the Commission has reasonable cause to believe that the Consultant has knowingly employed individuals who are not eligible to work in the United States in violation of federal law, the Commission reserves the right to impose such contract sanctions as it may determine to be appropriate, including but not limited to contract cancellation, termination or suspension in whole or in part or both.
- (17) <u>INCORPORATION OF PROVISIONS</u>: The Consultant shall include the provisions of paragraph 16 of this Agreement in every subcontract. The Consultant shall take such action with respect to any subcontract as the Commission may direct as a means of enforcing such provisions, including sanctions for noncompliance.
- (18) <u>BANKRUPTCY</u>: Upon filing for any bankruptcy or insolvency proceeding by or against the Consultant, whether voluntarily, or upon the appointment of a receiver, trustee, or assignee, for the benefit of creditors, the Commission reserves the right and sole discretion to either cancel this Agreement or affirm this Agreement and hold the Consultant responsible for damages.
- (19) <u>CANCELLATION</u>: The Commission may cancel this Agreement at any time for a material breach of contractual obligations or for convenience by providing the Consultant with written notice of cancellation. Should the Commission exercise its right to cancel the contract for such reasons, cancellation will become effective upon the date specified in the notice of cancellation sent to the Consultant
- (20) <u>COMMISSION REPRESENTATIVE</u>: The Commission's _____ is designated as the Commission's representative for the purpose of administering the provisions of this Agreement. The Commission's representative may designate by written notice other persons having the authority to act on behalf of the Commission in furtherance of the performance of this Agreement.
- (21) <u>SECTION HEADINGS</u>: All section headings contained in this Agreement are for the convenience of reference only and are not intended to define or limit the scope of any provision of this Agreement.
- (22) <u>LAW OF MISSOURI TO GOVERN</u>: This Agreement shall be construed according to the laws of the state of Missouri. The Consultant shall comply with all local, state and federal laws and regulations relating to the performance of this Agreement.

[Remainder of Page Intentionally Left Blank]

IN WITNESS WHEREOF, the parties date last written below:	s have entered into this Agree	ment on the
Executed by the Consultant the	_ day of	_, 20
Executed by the Commission the	day of	_, 20
MISSOURI HIGHWAYS AND TRANSPORTATION COMMISSION	NAME OF CONSULTANT'S	S FIRM]
Ву	Ву	
Title:	Title:	
ATTEST:	ATTEST:	
Secretary to the Commission	Title:	
APPROVED AS TO FORM:	APPROVED AS TO FORM:	
Commission Counsel	Title:	

f:\hr\hr5 general consultant agreement.doc

ANNUAL WORKER ELIGIBILITY VERIFICATION AFFIDAVIT (for joint ventures, a separate affidavit is required for each business entity)

STATE OF)	
STATE OF	
On the, 20	, before me appeared,
	Affiant name satisfactory evidence to be a person whose name is subscribed
to this affidavit, who being by me duly sworn, stated as for	bllows:
• I, the Affiant, am of sound mind, cap-	able of making this affidavit, and personally certify the facts
herein stated, as required by Section 285.530, RSMo, to e	enter into any contract agreement with the state to perform any
job, task, employment, labor, personal services, or any o	ther activity for which compensation is provided, expected, or
due, including but not limited to all activities conducted b	y business entities.
I, the Affiant, am the	of, and I am duly business name, and I am duly nd properly on behalf of this business entity.
• I, the Affiant, hereby affirm and war	ant that the aforementioned business entity is enrolled in a
federal work authorization program operated by the	United States Department of Homeland Security, and the
aforementioned business entity shall participate in said	program to verify the employment eligibility of newly hired
employees working in connection with any services	contracted by the Missouri Highways and Transportation
Commission (MHTC). I have attached documentation	to this affidavit to evidence enrollment/participation by the
aforementioned business entity in a federal work authoriz	ation program, as required by Section 285.530, RSMo.
• I, the Affiant, also hereby affirm and	warrant that the aforementioned business entity does not and
shall not knowingly employ, in connection with any ser	vices contracted by MHTC, any alien who does not have the
legal right or authorization under federal law to work in the	ne United States, as defined in 8 U.S.C. § 1324a(h)(3).
• I, the Affiant, am aware and recogni	ze that, unless certain contract and affidavit conditions are
satisfied pursuant to Section 285.530, RSMo, the afore	mentioned business entity may be held liable under Sections
285.525 though 285.550, RSMo, for subcontractors that	knowingly employ or continue to employ any unauthorized
alien to work within the state of Missouri.	
• I, the Affiant, acknowledge that I	am signing this affidavit as a free act and deed of the
aforementioned business entity and not under duress.	
	Affiant Signature
	(or county),, the day and year first above-written.
	Notary Public
My commission expires:	•

[documentation of enrollment/participation in a federal work authorization program attached]

APPLICANT AFFIDAVIT FOR SOLE-PROPRIETORSHIP OR PARTNERSHIP

(a separate affidavit is required for each owner and general partner)

STATE OF)	
STATE OF	
·	, 20, before me appeared o me or proved to me on the basis of satisfactory evidence to
be the person whose name is subscribed to the within instrume	
_	, and I am of sound mind, capable of making this affidavit,
and personally certify the facts herein stated, as required by Se	ection 208.009, RSMo, for failure to provide affirmative proof
of lawful presence in the United States of America:	
I am the of business r (grant, contract, and/or loan) administered/provided by the M	, which is applying for a public benefit issouri Highways and Transportation Commission (MHTC),
acting by and through the Missouri Department of Transportat	ion (MoDOT).
I am classified by the United States of America as:	(check the applicable box)
□ a United States citizen.	an alien lawfully admitted for permanent residence.
I am aware that Missouri law provides that any person	n who obtains any public benefit by means of a willfully false
statement or representation, or by willful concealment or fail	ure to report any fact or event required to be reported, or by
other fraudulent device, shall be guilty of the crime of steali	ng pursuant to Section 570.030, RSMo, which is a Class C
felony for stolen public benefits valued between \$500 and \$25	5,000 (punishable by a term of imprisonment not to exceed 7
years and/or a fine not more than \$5,000 - Sections 558.011 a	nd 560.011, RSMo), and is a Class B felony for stolen public
benefits valued at \$25,000 or more (punishable by a term of in	mprisonment not less than 5 years and not to exceed 15 years
– Section 558.011, RSMo).	
	worn affidavit, I will only be eligible for temporary public
benefits until such time as my lawful presence in the United	
208.009, RSMo.	
	/MoDOT to provide assistance in obtaining appropriate
documentation to prove citizenship or lawful presence in the	
assistance to MHTC/MoDOT in writing.	omed blaces, and I agree to submit any requests for such
I acknowledge that I am signing this affidavit as a free	a act and dood and not under duracs
r acknowledge that r am signing this arridavit as a rice	act and deed and not under duress.
Affiant Signature	Affiant's Social Security Number or Applicable Federal Identification Number
Subscribed and sworn to before me this day o	of, 20
	Notary Public
My commission expires:	