

SCHEDULE OF VALUES EXAMPLES

EXAMPLE 1

Company A		
	Hours per month	Total Cost per month
Janitorial	155	\$4,379
Painting	12	\$375
Flower bed maintenance	4	\$125
Sidewalk snow removal	10	\$250
Grass cutting	20	\$625
Total	201	\$5,754
Value Adjustment		
Removal of Paining	-12	(\$375)
Removal of Grass Cutting	-20	(\$625)
Adjusted Total	169	\$4,754
Profit & Overhead	7%	\$333
Total Cost		\$5,087

Company B		
	Hours per month	Total Cost per month
Janitorial	155	\$4,900
Painting	No Bid	
Flower bed maintenace	4	\$120
Sidewalk snow removal	10	\$250
Grass cutting	No Bid	
Total	169	\$5,270
No Value Adjustment Required		
Adjusted Total		\$5,270
Profit & Overhead	7%	\$369
		\$5,639

In this example, you can see the schedule of values for both Companies. Company A has all values presented by activity. Company B does not. To fairly evaluate both bids, Offeror must adjust those categories not priced prior to determining low bid. In the event a bidder does not price all **REQUIRED** services, they would be considered non-responsive. **If the services are desired and not required**, Offeror must adjust the comparison of all bids for evaluation purposes to only include those items all bidders responded to. For the purposes of this example, **all services were not required**. The award would be to Company A.

EXAMPLE 2

Company A - Sheltered Workshop		
	Hours per month	Total Cost per month
Janitorial	155	\$5,300
Painting	12	\$375
Flower bed maintenance	4	\$125
Sidewalk snow removal	10	\$250
Grass cutting	20	\$625
Total	201	\$6,675
No Value Adjustment Required		
Profit & Overhead	7%	\$467
Total Cost		\$7,142

Company B - Private Sector Provider		
	Hours per month	Total Cost per month
Janitorial	155	\$4,900
Painting	12	\$375
Flower bed maintenace	4	\$125
Sidewalk snow removal	10	\$250
Grass cutting	20	\$625
Total	201	\$6,275
No Value Adjustment Required		
Profit & Overhead	7%	\$439
		\$6,714

Example 2 shows bidders bidding all components as all components **were required by the Offeror**. In this scenario, the Sheltered Workshop would be awarded the bid as their bid was within the 10% cost tolerance noted in the RFP.