

Missouri Department of Transportation
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ADDENDUM 001

Managed Care, PPO and PPM Networks for Workers Compensation Services Request for Proposal 6-150520LK

Offerors should acknowledge receipt of Addendum 001 (ONE) by **signing** and **including it** with the original proposal. The due date for receipt of proposals is **unchanged** by this Addendum. The following changes shall be included as mandatory requirements for this solicitation. All other terms and conditions remain unchanged and in full force.

Name and Title of Signer (Print or type)	Name and Title of Department Authority Leann Kottwitz Senior General Services Specialist
Contractor/Offeror Signature _____ (Signature of person authorized to sign)	Department of Transportation <i>Leann Kottwitz</i> (Authorizing Signature)
Date Signed:	Date Signed: <i>May 5, 2015</i>

Question #1: Is the Request for Proposal to include both Workers' Compensation and Health access to pharmacy?

Answer #1: No, Workers' Compensation only.

Question #2: PPO's are referenced throughout the RFP. Is medical bill review adjudication a part of the service request or are you just looking for PPO access? If yes, what is the number of bills processed per month?



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Answer #2: We are looking for both PPO access and bill review. We had an average of 345 bills/month processed in 2014.

Question #3: What is the current PBM's spend annually?

Answer #3: We are not currently contracted for PBM services.

Question #4: What is the average for Brand vs. Generic utilization?

Answer #4: 90% generic.

Question #5: What is the current PBM vendor percentage of out-of-network use?

Answer #5: We are not currently contracted for PBM services.

Question #6: What is percentage of pharmacy savings?

Answer #6: 13% with our pilot program.

Question #7: What is PBM's percentage below fee schedule?

Answer #7: We are not currently contracted for PBM services.

Question #8: Is there a TPA and if so does TPA currently charge an administrative fee for processing pharmacy scripts/ claims?

Answer #8: MoDOT is self-insured and self-administered for Workers' Compensation. We currently do not have a PBM.

Question #9: What is the current PBM's percentage of conversion on 3rd party bills to in-network?

Answer #9: We are not currently contracted for PBM services.

Question #10: Does your PBM currently absorb the cost on denied claims with first fills?

Answer #10: We are not currently contracted for PBM services.

Question #11: Will an EDI be required with the TPA's claim system and will the cost of TPS's side of the EDI be the TPA's responsibility?

Answer #11: It will be the PBM's responsibility to provide the EDI with MoDOT staff.

Question #12: Can you please provide the total number of prescriptions processed per year?

Answer #12: We filled approximately 1,500 prescriptions in 2014.

Question #13: What is the number of open lost-time claims?

Answer #13: 273

Question #14: What is the average number of claims per year?

Answer #14: The average number of claims over the past 3 years was 776/year.

Question #15: Can you tell us your current generic fill rate?

Answer #15: Under our current pilot program, the generic fill rate is around 90%.

Question #16: Who has the current contract(s) for these services?

Answer #16: CorVel has the contract for PPO services, and CompAlliance and Alaris have contracts for nurse case management.

Question #17: How many lost time WC claims did you have last year?

Answer #17: 92

Question #18: How many med-only WC claims did you have last year?

Answer #18: 443

Question #19: We are trying to understand and define the following RFP terms:

- “case management” Section 2(A)(3), page 8
- “managed care” Section 2(B), page 10

These terms seem to be synonymous, referring to a “managed care network?”

- “case management program” Section 2(G), pg 15

This term seems to suggest medical clinics staffed with nurses and physicians, providing hands-on medical treatment/care??

Is our understanding of these correct?

Answer #19: MoDOT staff actually manages the cases. This RFP is requesting nurse case management services to be provided on certain cases, as assigned by MoDOT staff. Case management will not provide medical treatment but will attend appointments, help with communication between the injured worker, MoDOT and medical providers, etc.

Question #20: Are we able to respond to this RFP only to provide the services outlined in Section 2 (G)?

Answer #20: Yes

Question #21: With regard to pricing, would you be able to provide monthly bill volume or how many medical bills processed in 2014?

Answer #21: 4,141 bills were processed by our PPO network in 2014.

Question #22: What percentage of your pharmacy program is captured in and out of network?

Answer #22: We are not currently contracted with a PBM, but we have been in a pilot program for several years. We are not looking to provide any out of network services – the goal is to have all services in-network.

Question #23: Can you provide data surrounding your current pharmacy program related to volume and usage?

Answer #23: Is MoDOT expecting/preferring the response to this RFP to reflect bundled or unbundled services?

Question #24: We will accept both bundled and unbundled responses to the RFP.

Answer #24: 10,056 from 7/1/12 to 3/31/15.

Question #25: What was the total medical comp dollars spent in the previous three years?

Answer #25: 2012 - \$4,284,526.18; 2013 - \$5,729,272.63; 2014 - \$6,160,221.09

Question #26: What was the total number of claims for the previous three years?

Answer #26: 2,298, or an average of 766 new claims per year

Question #27: What are you currently paying for PPO access and what is your current percentage of savings? In the last three years, has that changed at all?

Answer #27: We pay \$9,166.67/month. This has remained constant since 7/2012. Average savings have gone from 37% in 2012 to 33% in 2014.

Question #28: Would it be possible to get a list of the current contracted medical providers in the network you are accessing?

Answer #28: No, but we will review each bid and network on an individual basis. We are always looking for new providers throughout Missouri.

Question #29: Would it be possible to get the tax ID's of the providers to run a network analysis?

Answer #29: See answer #28.

Question #30: And finally, what format is preferable to you for these responses? Excel, word, etc...

Answer # 30: Word