



**Missouri's
Local
Program**
*for community
development*

COVER SHEET

(This must accompany your firm's letter of interest and does not count in the page limit)

Firm's Full Legal
Name:

S.H. Smith & Company, Inc. (dba Smith&Co.)

Firm Contact Name:

Bill Robison

Contact Email
Address:

billr@shsmithco.com

Firm's Mailing Address:

901 Vine Street

Poplar Bluff, MO 63901

Work Category:

- Roadway Design
- Trails & Sidewalks
- Construction Inspection
- Traffic Engineering & TEAP
- Structures
- Environmental
- Historic Preservation
- Multimodal Planning / Systems and Facilities Design
- Transportation Planning – **NEW CATEGORY**

901 Vine Street
P.O. Box 72
Poplar Bluff, MO 63902
Phone: 573-785-9621



December 11, 2025

Ms. Ashley Buechter
Local Program Administrator
Missouri Department of Transportation
105 W. Capitol Avenue
Jefferson City, MO 65102

**Re: Letter of Interest
Missouri's Local Program
On-Call Roadway Design Category**

Dear Ms. Buechter:

We welcome the opportunity to submit our qualifications for **LPA On-call Roadway Design Services**. We have included the cover sheet and our company brochure with this Letter of Interest. We are prequalified with MoDOT and listed on MoDOT's Approved Consultant Prequalification List.

Justin Roberts would serve as lead Project Manager for LPA roadway design services. Justin has over 20 years of experience in civil engineering in Southeast Missouri. During this time, he has acquired expertise in highway design, drainage, stormwater control, utility coordination, and site development.

Past Performance/Key Personnel:

Project Name: City of Poplar Bluff, Missouri, Butzen Road

Dates of Service: 2024-2025 | **Reference:** Robert Knodell, City Manager

Key Personnel: Greg Bell, Justin Roberts, Mark Webb

Funding: Federal and Local

Project Description: Smith & Co. was hired to design improvements to Butzen Road within the Poplar Bluff Industrial Park. This also included commercial entrances for the adjacent manufacturing facilities. Smith & Co. provided field surveys, topographical and utility mapping, boundary and easement information, geotechnical, environmental permitting, drainage, roadway design and right-of-way services.

Project Name: City of Jackson, Hubble Creek Bridge & Trail Projects

Dates of Service: 2020-2025 | **Reference:** Matt Winters, City Manager

Key Personnel: Greg Bell, Justin Roberts, Mark Webb, Colter Gaebler

Funding: Federal and Local

Project Description: Smith & Co. was hired to design a crossing over Hubble Creek within the City Park and as well as extending the Hubble Creek Trail north to the new Civic Center and south to the Soccer Park. Smith & Co. provided field surveys, topographical and utility mapping, boundary and easement information, geotechnical, environmental permitting, drainage, roadway and bridge design and right-of-way services.

Project Name: City of Poplar Bluff, Missouri, Shelby Road – Phase II

Dates of Service: 2018-2019 | **Reference:** Robert Knodell, City Manager

Key Personnel: Greg Bell, Mark Webb

Funding: Federal and Local

Project Description: Smith & Co. was hired to design a 4-Lane roadway from Highway PP to Highway 53, approximately 2.2 miles in length. Smith & Co. provided field surveys, topographical and utility mapping, boundary and easement information, geotechnical, environmental permitting,

wetlands mitigation, drainage, signalization, roadway and bridge design and right-of-way acquisition services.

Project Name: City of Poplar Bluff, Oak Grove Road

Dates of Service: 2012-2014 | **Reference:** Robert Knodell, City Manager

Key Personnel: Greg Bell, Bill Robison

Funding: Federal and Local

Project Description: Smith & Co. provided services for transportation work that included paving, earthwork, drainage, and traffic control improvements necessary to widen to five lanes and realign Oak Grove Road. Also included were two signalized intersections at the new Hospital entrance and the Shelby Road intersection and ADA sidewalks and pedestrian improvements.

Project Name: Basler Drive Extension, Ste. Genevieve County, MO

Dates of Service: 2022-2023 | **Reference:** Randy Ruzicka, Presiding Commissioner: 573-883-5589

Key Personnel: Greg Bell; Justin Roberts, Mark Webb, Project Support

Funding: Local, State, and Federal

Project Description: Smith & Co. provided engineering services to construct an extension of Basler Drive west to Progress Parkway, near the Community and Aquatics Center. The project was designed to provide improved access for the Ambulance Center, economic development for the community, and included pedestrian improvements.

Project Name: MoDOT Southeast District Bridge Bundles – Utility Coordination

Dates of Service: 2023-2025 | **Reference:** MoDOT Southeast District

Key Personnel: Greg Bell, Mark Webb, Utility Coordinator

Funding: Federal and State

Project Description: Lead coordinator to prime consultants for identification and location of known utilities, managing adjustment plans, cost assessments, relocation schedules, and job special provisions across multiple bridge projects in Southeast Missouri. Project locations included Route D (St. Francis County), Route AA (New Madrid County), Route 62 (Dunklin County), and multiple Bridge Bundle projects.

Project Name: MoDOT Southeast District – I-57/US 67 South Phase I

Dates of Service: 2020-2025 | **Reference:** MoDOT Southeast District

Key Personnel: Steve Hicks, Ray McRae, Mike Walker, Greg Bell

Funding: Federal and State

Project Description: Provided field surveys, topographical and utility mapping, and boundary surveys for US 67 South from State Highway 160 south to the state line. Utility coordination included identification of existing utilities, preparation of utility conflict resolution plans, and coordination with utility companies to facilitate project delivery.

Other recent transportation and paving projects designed by Smith & Co. include: *Morley, Qulin, Bunker, Ellington, Parma, Vanduser, Fisk, Bloomfield, Wardell, Marston, Cardwell, Puxico, Lilbourn, Homestown, Williamsville, Three Rivers College Entrance Road, Malden Pavement Management Plan, Poplar Bluff 11th Street Bridge & Road, Poplar Bluff Hwy PP Pedestrian Bridge, Ste. Genevieve County Family Aquatic Center, Cape Girardeau Fountain Street, AECI Drainage, Wayne County Fir Street Bridge, Jackson East Main Street, and Highway 62 Bridge Arkansas State Line/Dunklin County.*

Our Roadway Design Team:

Smith & Company has the capacity and capability to perform roadway design services. The team listed below is representative of the team that would work with Local Public Agencies on roadway projects:

Team	Registration	Education	Experience
Greg Bell Engineering Manager	P.E. in MO, IL	B.S. Civil Eng., Arkansas State University, 2002	Engineering Manager, Smith & Co., 2025- present; Project Manager, Smith & Co.,

Team	Registration	Education	Experience
			2011-2025; Project Engineer, Smith & Co., 2003-2022
Justin Roberts Project Manager	P.E. in MO, AR, TX	B.S. Civil Eng., Arkansas State University, 2003	Project Manager, Smith & Co., 2023-present; Estimator, RKE Contractors, 2018-2023, General Engineer, VA Medical, 2016-2017, Project Engineer, Smith & Co., 2007-2016
Colter Gaebler Structural PM	P.E. in MO	B.S. Civil Eng., Univ. of Missouri-Columbia, 2016	Project Engineer, Smith & Co., 2016-present; Engineering Intern, Smith & Co., 2013-2016
Mark Webb Project Support		B.S. Const. Manage., Southeast MO State Univ., 2016	Project Engineer, Smith & Co., 2016-present; Marine Corps, 2007-2011
Mark Wilson Senior Designer		A.A.S. Civil/Drafting, Three Rivers College	23 years in civil design and drafting
Dan Hale Senior Designer		CAD & Design Certification, ITT Technical Institute	12 years in design experience
Evan Barwick, Permitting/Clrs.		B.S. Electrical Eng. M.S. Engineering	Project Engineer, Smith&Co. 2023-present
Cyber Brewster, Project Engineer	E.I. in MO	B.S. Civil Eng., Arkansas State University, 2025	Project Engineer, Smith & Co., 2025-present
Ray McCrae Survey Department Manager	PLS in MO	A.A.S. Civil/Construction, Three Rivers College, 2004	Dept Manager, Smith&Co. 2024-present; Crew Chief, Smith & Co., 2005-2024; Survey Technician, Smith & Co., 2004-2005
Josh Asher Survey Party Chief		A.A.S. Forestry/Survey	Survey Party Chief, Smith&Co. 2019-present; field ops/MoDOT Coordination

Familiarity with Federal Projects:

Smith & Company has extensive experience delivering federally funded projects in compliance with federal law. Our team is thoroughly familiar with FHWA requirements, NEPA environmental clearance processes, right-of-way acquisition procedures, ADA compliance, and MoDOT's LPA Manual requirements. We have successfully completed numerous projects utilizing federal STP, TAP, and CDBG funding sources.

Accessibility:

With our office located in Poplar Bluff, we are uniquely positioned to serve Local Public Agencies throughout Southeast Missouri and beyond. Our team is committed to responsive client service and has an established record of accessibility to our clients' needs. We regularly attend city council meetings, stakeholder sessions, and are available for on-site consultations as projects require.

Again, we welcome the opportunity to provide **LPA On-call Roadway Design Services**. Should you have any questions, please feel free to contact Steve Hicks, Greg Bell or me at (573) 785-9621.

Sincerely,



Bill Robison, P.E.
Director of Business Development

Enclosures: Cover Sheet/Company Brochure

COMPANY PROFILE

SMITH & CO. ENGINEERS

S.H. Smith & Company (doing business as Smith&Co.) is a multidisciplinary consultant firm established in 1968 by Samuel H. Smith, PE, PLS. The company has been 100% employee-owned since 2006. Our staff consists of over 40 people including Professional Engineers, Professional Land Surveyors, Registered Geologists, and other scientific and technical professionals.

Our engineering staff is experienced in design and construction administration of a wide variety of project types including transportation, stormwater management, erosion control, structural, drinking water source development and treatment, wastewater collection and treatment, and site design.

STRUCTURAL

Our structural services include concrete with steel design, structural evaluations, foundation design, design-build partnerships, bridge and culvert design. Our structural clients include private individuals and corporations, as well as local, state and federal government agencies. We have designed over 150 bridge replacements in southern Missouri.

- Planning, Prioritization & Programming
- Cost Estimating
- Hydraulic & Hydrology Design
- USACE HEC-RAS
- Foundations
- Bridges
- Box Culverts
- Retaining Walls
- Seismic Design
- Load Rating
- Environmental Permitting
- Bidding & Award Coordination
- Construction Inspection



ROADWAY

Smith&Co.'s roadway design experience includes planning studies, roadway overlays, pavement design, capacity projects including upgrading to three, four and five lane sections, and design for industrial traffic demands.

- Planning
- Traffic Safety
- Signalized Intersections
- Geometric Design
- Pavement Design
- Stormwater Management
- Environmental Permitting
- Construction Inspection



SURVEYING

Our surveying crews are capable of performing a variety of surveys, including boundary, topographic, and construction staking. We employ Professional Land Surveyors and utilize advanced GPS equipment, robotic total stations and drone technologies. We have successfully performed route surveying for Missouri Department of Transportation projects and ground control for aerial photogrammetric and LIDAR mapping. With this data, high precision layouts for construction projects and other related services can be professionally delivered.

- Boundary
- Topographic
- ALTA
- Route
- FEMA Elevation
- Construction Staking
- LiDAR & Photogrammetric Collection & Imaging





SMITH & CO. ENGINEERS

GEOTECHNICAL

Geotechnical explorations are conducted primarily with our CME-750 all-terrain drill rig and our new Geoprobe 7822DT. Our drill crews are experienced with drilling and sample collection using hollow stem augers and bedrock depth surveys using flight augers, rotary wash, and wireline core drilling methods. In addition to our ability to conduct routine geotechnical explorations, we are also capable of advancing drilling for instrumentation and analysis.

- A Variety of Drilling Methods
- Geotechnical Exploration
- Bridges
- Building
- Specialty Structures
- Groundwater Monitoring Wells
- Pore Water Pressure



SIDEWALK/TRAILS

Smith&Co. has completed long-range planning, Transition Plans, Scoping, as well as preliminary and final sidewalk and trail design. Our staff is experienced in pedestrian, multi-use and bicycle facilities.

- Planning
- ADA Compliance
- ADA Transition Plan
- Pedestrian & Bicycle Safety
- Share the Road Design
- Preliminary & Final Design
- Construction Inspection

CONSTRUCTION MATERIAL TESTING & INSPECTION

Our material testing laboratory is equipped to perform tests on soil, aggregate, concrete and asphalt. In addition, we offer field testing services for construction projects involving earthwork, concrete, and asphalt. We employ testing methods as prescribed by the American Society for Testing and Materials (ASTM) and the American Association of State Highway and Transportation Officials (AASHTO). Our technicians are trained and certified by the Missouri Department of Transportation and American Concrete Institute. Our laboratory is certified by AMRL/AASHTO and validated by the US Army Corps of Engineers.

- Soil-Aggregate
- Concrete
- Asphalt
- Geotechnical & Environmental Testing





SMITH & CO. ENGINEERS

ENVIRONMENTAL

Smith & Co employs professional personnel, experienced registered geologists, engineers and other scientific and technical professionals and has the equipment to complete turn-key projects, from underground petroleum storage tank closure to obtaining a “no further action” status. With our Geoprobe 7822DT and CME-750 drill rigs, we are able to perform environmental site characterizations and risk assessments. Further, we own and operate a soil remediation facility (land farm) with which we can offer our clients a cost and effective soil disposal solution.

- Phase I & II Environmental Site Assessments (ESA)
- Underground Storage Tank (UST) Closures
- Site Characterization/Risk Assessment
- Corrective Action/Remedial Solutions
- Soil Disposal Alternatives



CIVIL SITE PLANNING & DESIGN

Smith & Co. provides a wide array of civil site analysis, design and site planning services. We gain a complete understanding of the existing conditions, project goals, site limitations and federal, state, and local government requirements in order to make each project a success. Smith & Co. has completed many civil and site planning projects for both public entities and private corporations.

We bring a wealth of knowledge and experience to the planning process, from a small retail store to a 100-acre professionally planned development, and everything in-between. Our understanding of the critical elements involved with successful site development makes Smith & Co. uniquely qualified over a broad spectrum of project types.

- Site Design
- Commercial
- Residential
- Industrial
- Municipal
- Institutional
- Utilities
- Grading
- Stormwater Management
- Regulatory Agency Permitting Process
- Site Master Planning
- Floodplain Development





SMITH & CO. ENGINEERS

KEY STAFF



Chief Executive Officer
years of experience



PE
years of experience



PE
Engineering Manager
2 years of experience



Ray McRae, PLS Surveying
Manager
18 years of experience



Mike Walker, RG
Geotechnical/Environmental
Manager
24 years of experience



Justin Roberts, PE
Transportation
20 years of experience



Colter Gaebler, PE
Structures
11 years of experience



Bari Chase
Construction/Materials Lab
Manager
31 years of experience

COMMITMENT TO WORKFORCE DIVERSITY

Smith & Co is devoted to promoting and developing a diverse and inclusive workforce which is essential to our success as we work and live in diverse communities. Our commitment internally, can be measured by our actions. Our good faith effort/affirmative action plan has produced a workforce with 10% of our employees coming from diverse and historically underutilized backgrounds.

We have been successful with recruiting interns with diverse backgrounds from Southeast Missouri State University, Three Rivers College and Arkansas State University. Our commitment externally, includes our mentoring program to give students of diverse backgrounds an opportunity to step into our daily work as surveyors, designers, drafters, construction inspectors, and drillers. We also speak with high school, college, and technical school students about engineering and technical careers at events such as Build My Future, College Career Fairs and local schools.

Smith&Co. philosophy is to partner with diverse businesses from across the region to give opportunities for experience and professional growth for all individuals involved. This collaborative approach fosters an inclusive, diverse environment with proven results.

SMITH&CO STAFFING

Professional Engineers	7
Engineer-In-Training	1
Professional Surveyors	3
LSIT's	1
Field Technicians	7
Survey Field Crews	2
Structural Engineers	2
Registered Geologists	2