

DBE ROUNDTABLE DISCUSSION

JUNE 28, 2022

WHAT ARE AREAS THAT YOUR FIRM TRADITIONALLY LOOKS FOR DBE'S TO DO ON PROJECTS? ARE THERE NON-ENGINEERING OPPORTUNITIES AVAILABLE?

- ▶ Surveying
- ▶ Geotechnical Drilling
- ▶ Environmental Services (Cultural Resources, Archaeology, etc.)
- ▶ Traditional Engineering (Roadway, Bridge, Hydraulics)
- ▶ Traffic and Safety Analysis and Modeling
- ▶ Public and Stakeholder Engagement



We focus on building relationships and long-lasting partnerships with DBE's. I suggest reaching out for an introductory meeting to discuss your experience and abilities. Then as project pursuits arise reach out to us to see if teaming makes sense for the project. (if we don't reach out to you first)



HOW DO THEY
SUBMIT QUOTES
TO YOUR FIRM?

We attend DBE partnering conferences
Actively participate in MoDOT sponsored DBE events
MoDOT DBE Mentor/Protégé Program
Civil Rights Compliance DBE Training Symposium Participation
Sponsor and engage with diverse organizations like COMTO, WTS, SWE, and others

WHAT TYPE OF OUTREACH DO YOU DO
WITH DBE FIRMS?

Current projects:

I-29/I-35 PEL Study

I-70 (435-470) NEPA Reevaluation

US 61 Study near Hannibal, MO

Upcoming opportunities:

MoDOT has made substantial updates to their STIP and unfunded needs which we are constantly evaluating for opportunities. We like to team early so please reach out with your interest.

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PROVIDE UPDATES
ON CURRENT
PROJECTS OR
UPCOMING
OPPORTUNITIES.

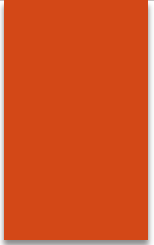
THINGS TO CONSIDER AS YOU PUT TOGETHER A QUOTE/PROPOSAL

- ▶ Prior experience with that line of service
- ▶ Example projects where you have performed that work
- ▶ A list of clients you have worked with
- ▶ Referral or reference from another prime or client



Relationships are #1. We want to build lasting partnerships with DBE's that extend over many projects and many years.

Feel free to reach out to set up meetings, lunches, happy hours;
Send over invites for outreach events;
Put together information about your experience to share with us



OTHER IDEAS, COMMENTS,
SUGGESTIONS THAT DBES
SHOULD KNOW WHO
WANT TO WORK AS YOUR
SUBCONSULTANT
(OUTREACH EVENTS ETC.)