

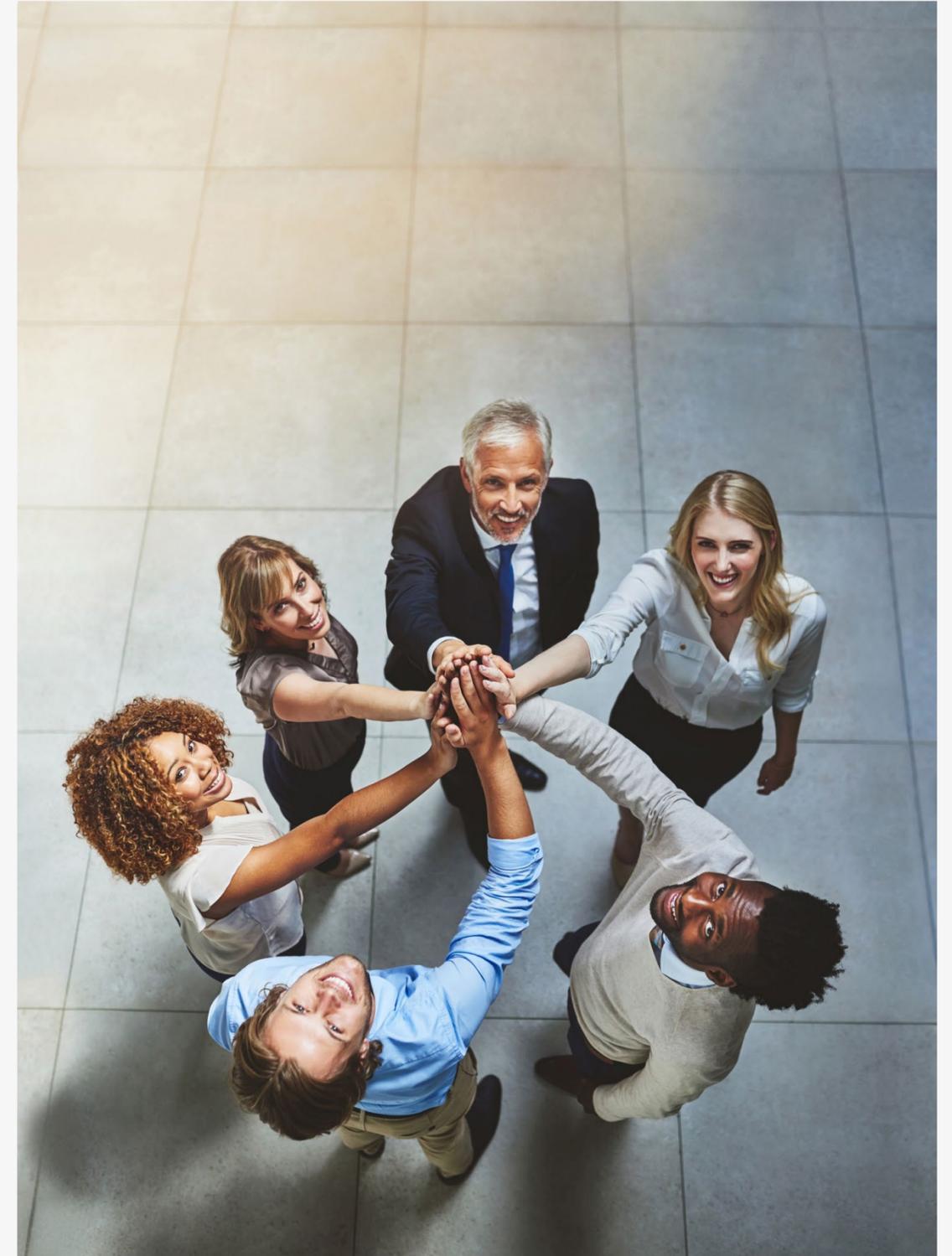


# MENTOR PROTÉGÉ PARTNERSHIPS

## OUR PARTNERSHIP(S)

- Who: Kendall's Hauling
- What: I-270 DB Mentor Protégé Requirement
- When: July 2020 – August 2023
- Why: MoDOT
- Where: Virtually (2020) Hybrid (2021-22) Live (2022-now)

ROI: Commitment to diversity, equity and inclusion realized  
When our diverse communities achieve their goals, we achieve ours.



# MENTOR PROTÉGÉ

## July 2020 - 2023

- 3 – 14 trucks
- \$400K in loans and lines of credit
- Independent contracts won include:
  - \$1.5M fuel
  - \$1M snow removal
  - \$250K combined STL utilities entities
- Increased NAICS codes
- Increased personnel from 3 – 7
- MW work includes I-270, Lambert, I-70 CSFG

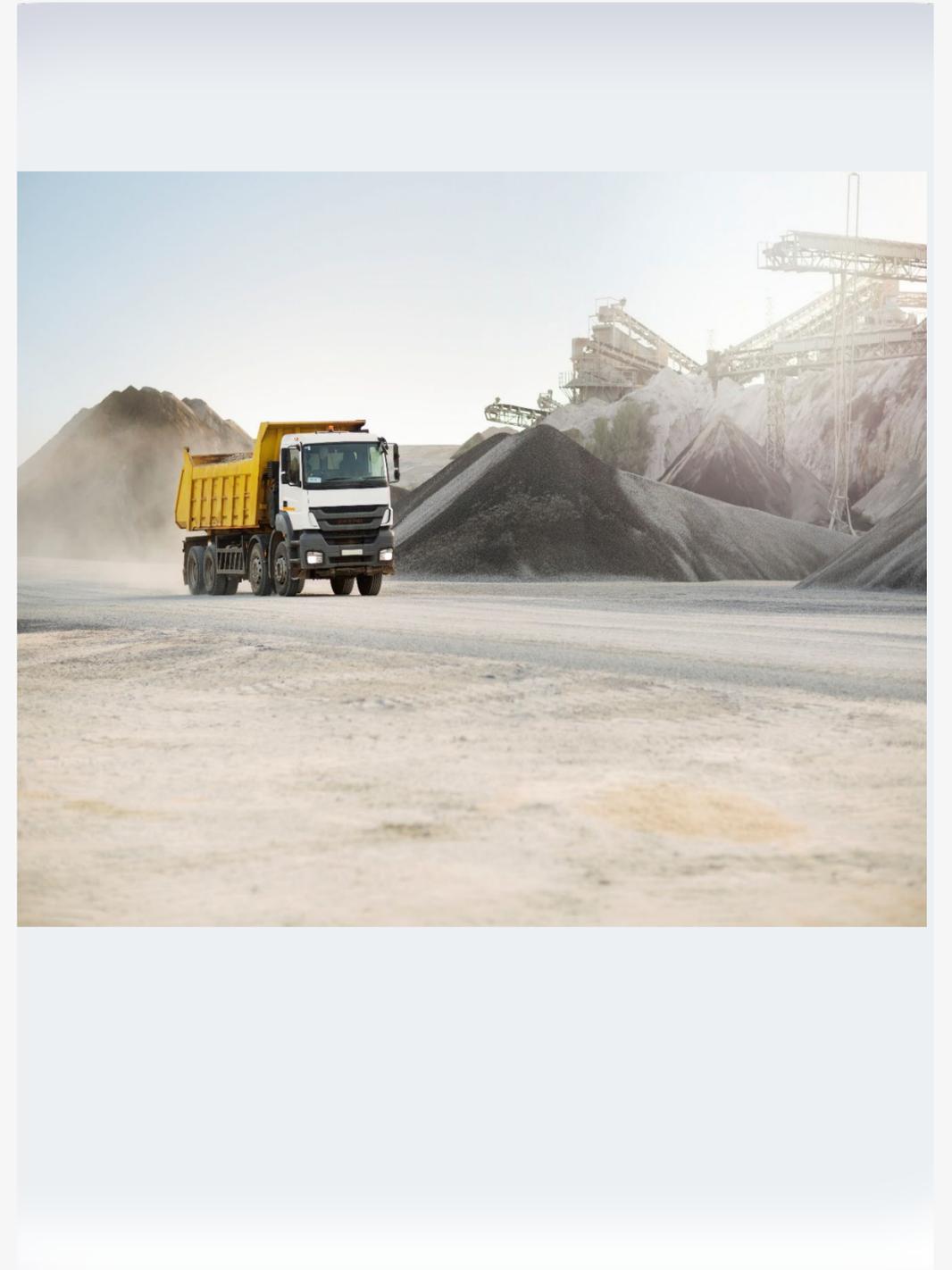
Kendall Davidson, President and CEO  
Kendall's Hauling and Petroleum



## ...and THERE IS MORE

- Who: Dynamic Logistics
- What: I-270 DB Mentor Protégé Succession
- When: February 2023 – March 2026
- Why: MoDOT
- Where: All the Way Live in 2023

ROI: Commitment to diversity, equity and inclusion ... X2





## MENTOR PROTÉGÉ #2

### February 2023 - 2026

In business 2.5 years  
\$225 in lines and letters of credit  
Fleet increase from 3 to 11 trucks  
Personnel increase from 3 – 11  
Independent contract awards

Malcolm Nyatanga,  
Kendall's Hauling and Petroleum

...and More to Come ...



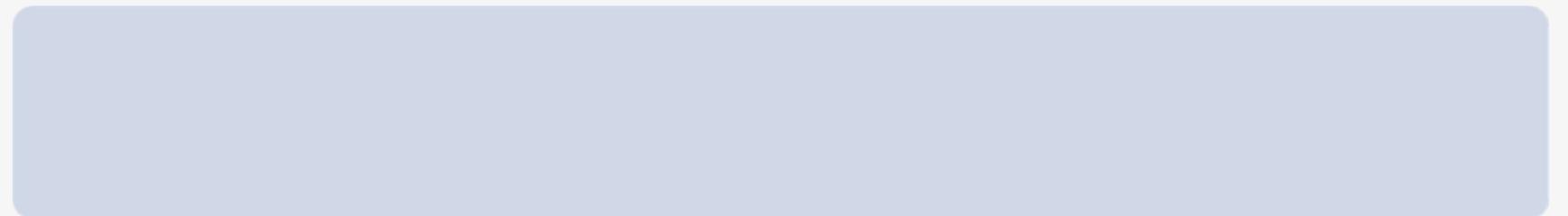
BTD Painting



Jackson's Lawn Care



Aztec Painting





WE WILL BE  
THE DIFFERENCE