

Guidelines for Virtual Meetings



01

Plan to log in a few minutes early to avoid any technology issues.

02

Mute yourself if you aren't speaking, but don't put on hold, to avoid background noise. 03

Raise hand or take yourself off mute to ask a comment or interject a statement. 04

Use the chat box to send comments to the moderator during portions of the presentation to be sure that your thought is captured.

05

If bandwidth is a concern for you, consider taking yourself off video during the presentation portion.

We will be using an interactive polling softwareplease go to www.Menti.com and type in code





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Today's Agenda

- Introductions
- Overview of Steering Committee
- Overview of State Freight & Rail Plan
- Goals & Objectives
- How is COVID-19 Impacting Freight
- Missouri Freight and Rail Profile
- Designating the MO Multimodal Freight Network
- Economic Impact of Passenger Rail
- Next Steps & Discussion



Introductions



Cheryl Ball MoDOT Project Manager



Liz PrestwoodMoDOT Deputy Project
Manager



Paula Dowell Project Director



Katie Kirk Technical Project Manager



Lisa Destro Technical Lead



Kip Strauss Deputy Project Manager



Mark Berndt Supply Chains and Logistics



Ben Zietlow Freight Tool Development



Steve Wells LRTP Liaison/ Stakeholder Outreach



Aaron Bowe Rail Plan



Buddy Desai Safety



Robyn Arthur Stakeholder Outreach





Steering Committee Introductions

Name	Organization	Name	Organization	Name	Organization	
Steve Johns	24/7 Express Logistics	Chris Gutierrez	KC Smart Port	Todd Spencer	Owner Operator Independent Drivers (OOIDA)	' '
Todd Cantrell	3M Nevada	Jane Johnson	KCI Regional Air Cargo Association	Linda Greaser	Procter & Gamble Paper Products	
Jonathan Aspenlieder	Alliance International/ Alliance Shipper	Rhonda Hamm- Niebruegge	Lambert-St. Louis International Airport Commission	Lori Cohee	Smart Warehousing	
Ingrid De Ryck	Anheuser-Busch	Brian Thompson	Lebanon Regional Economic Development, Inc. (REDI)	Mike Steenhoek	Soy Transportation Coalition	
Steve Pienaar	Big River Steel	Darryl Fields	Mid-America Regional Council	Mary Lamie	St. Louis Regional Freight Way	
Darrell Coffey	BNSF	Greg Buckman	MO Cattleman's Board Members	Mark Campbell	Triumph Foods	
Craig Bussen	Bussen Quarries, Inc.	Allen Rowland	MO Chamber of Commerce Executive Committee	Ben Jones	Union Pacific	
Tim Aschoff	Crete Carrier	Jim Stuever	MO Corn Growers Association	Kimberly Bonhart Johnson	United Parcel Service	
Jim Wild	East West Gateway Council of Governments (EWGOG)	Mark Stombaugh	MO Dept. Economic Development	Jeff Kintz	US Foods	
Edward Moore	FedEx	Chris Klenklen	MO Dept. of Agriculture	Rocky Griffith	Walmart Transportation	
Kevin Ward	FHWA	Eric Bohl	Missouri Farm Bureau	Doug Conway	WATCO Companies	
Tony Reinhart	Ford Motor Company	Andy Clay	MO Petroleum Marketers & Convenience Store Operators	Jefferey Schriener	Whiteman AFB	
Jim Simmons	Hays Lemmerz International	Tom Crawford	Missouri Trucking Association			
Kevin Mcintosh	Kansas City Southern	Bonita Tillman	Nestle Purina			1
160 1 600						



Overview of SFRP Steering Committee

- Who?
 - » Advisors, stakeholders and subject matter experts
- Why?
 - » Confirm goals and objectives
 - Offer insight on local and regional freight and rail related issues, trends and needs
 - » Inform recommendations, solutions and strategies
 - » Provide input on processes and decisions throughout the projects
 - Define and communicate the importance of freight and rail activity at the regional, State, and national levels
- When?
 - » Six meetings over next 12 months
 - 2020- Aug and Nov
 - 2021 = Feb, May, July, Sept

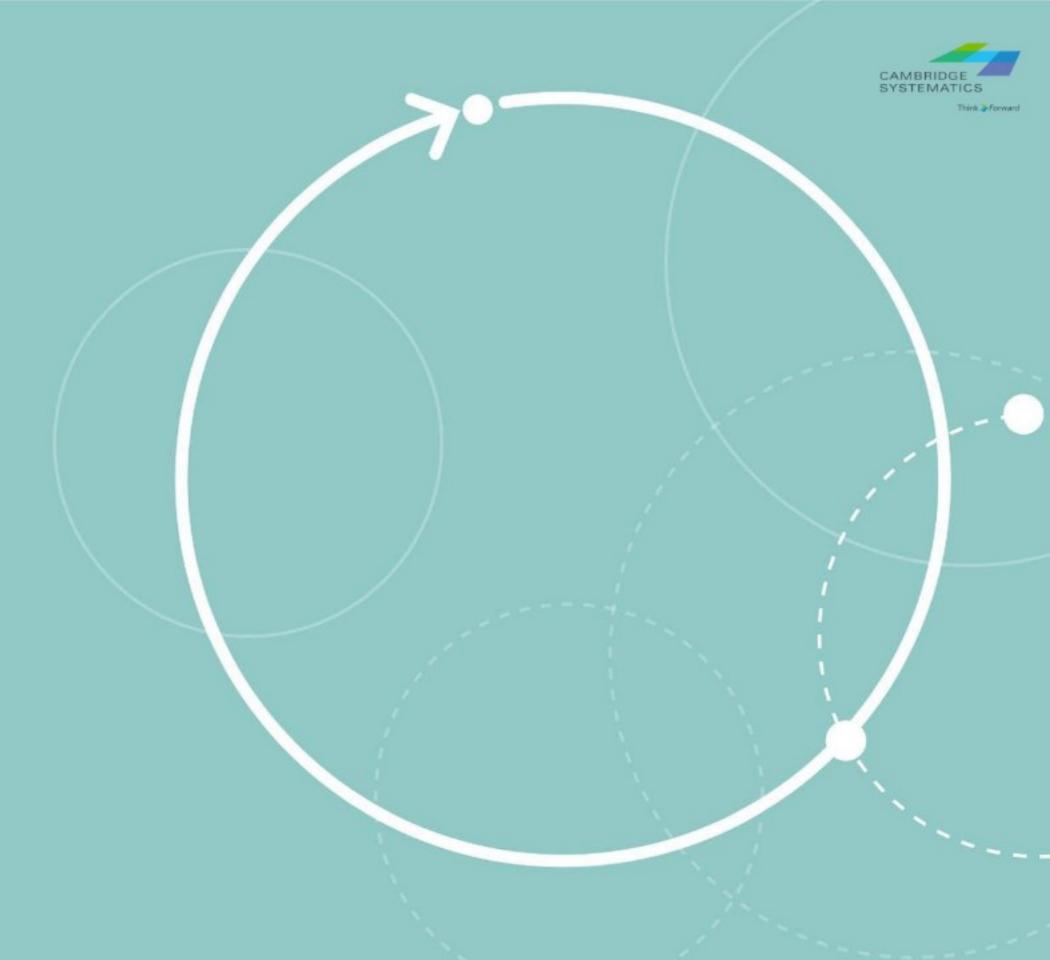






Overview of the SFRP











Federal requirement to use National Freight Program Funds (FAST Act)
Rail Plan updated 2012 and State Freight Plan updated 2017

How does transportation maintain/grow/support our economy?

How do we leverage our assets for economic growth and quality of life?

How do we make the business case for freight investment?

How do we plan for and manage a shared network?

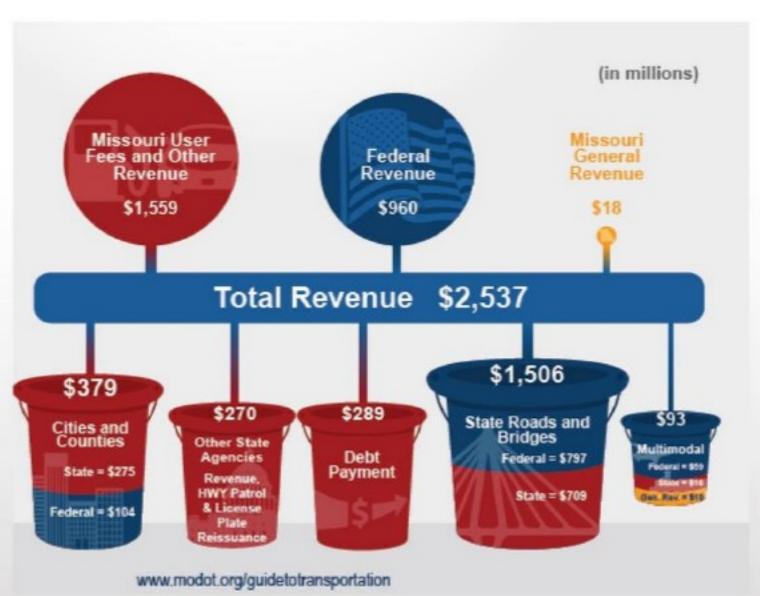
What is going to happen in the future and how do we plan for it?

How do we balance freight and passenger needs?



Funding Transportation in Missouri







HIGH-PRIORITY UNFUNDED ANNUAL TRANSPORTATION NEEDS

Input from Missourians resulted in five goals for the state's transportation system over the next 20 years:

- Take care of the transportation system and services we enjoy today.
- Keep all travelers safe no matter the mode of transportation.
- Invest in projects that spur economic growth and create jobs.
- Give Missourians better transportation choices.
- Improve reliability and reduce congestion on Missouri's transportation system.

Missouri Department of Transportation 1-888-ASK-MoDOT modot.org









Expands capabilities using new data, tools and analytical methods



Advances the business case for freight and rail investments



Incorporates uncertainty into the decision-making process



Informs and supports economic growth opportunities



Monitors resiliency and fluidity across the freight network





Think > Forwar

Approach Overview

PROJECT MANAGEMENT

Kick-off Meeting

Progress Meetings & Reports

Budget & Schedule

QA/QC

Stakeholder & Public Engagement

- Private sector interviews
 & industry forums
- · Public sector focus groups

Freight Data & Tools

- TRANSEARCH
- Freight Finder
- ATRI & CS LBD
- Shipper freight billing data
- SHIIFT

Plans & Materials

- LRTP
- 2017 Freight Plan
- 2012 Rail Plan
- Airport Economic
- Port Economic

State of the System (Where are we now?)

Data assessment & collection

Inventory & existing conditions

Bottleneck analysis

Logistics profile

Economic profile

Technology

Missouri Freight & Rail Profile Strategic Directions (Where do we want to go?)

Forecasts

Vision, goals & performance measures

> Scenario analysis

Needs assessment Resource Allocation (How do we get there?)

Alternative investments & strategies

> Trade-off analysis

Economic impact

Sustainable freight competitiveness Implementation (How do we get it done?)

> Interactive, on-demand report

Implementation plan

> Executive summaries

Missouri Freight Analysis System (MoFAS)

Customized GIS-based tool for data collection & visualization, system designation & assessment, freight forecasting, bottleneck analysis, project prioritization, performance measurement



Stakeholder Engagement

Initial interviews with key stakeholders

SFRP Steering Committee

Interviews and surveys

Industry forums and focus groups





Schedule and Key Milestones



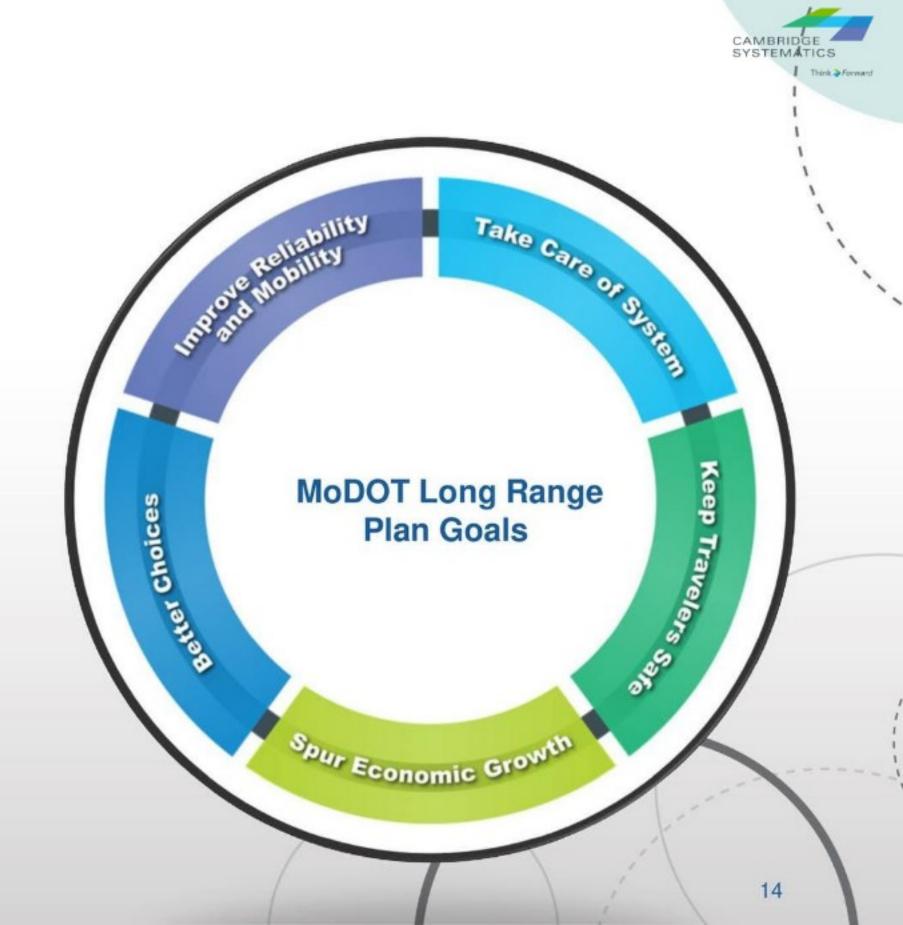
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Goal and Objectives

- Goal Areas
 - » Mobility and Reliability
 - » Safety
 - » Asset preservation
 - » Economic competitiveness
 - » Multimodal choices
 - » Others?
- Objectives
 - Desired outcomes critical to advancing goals





How important are the following goal areas?







What do you think is an important outcome of the



State Freight and Rail Plan?

Investment Guidance

Strategies to support Missouri's economic development

A resilient and reliable system

more sustainable and cost-effective infrastructure investments

Framework for project prioritization

Resiliency

reliability

sustainability

At the core, a plan that meets federal requirements and allows for federal funding.



What do you think is an important outcome of the State Freight and Rail Plan?



Integration with plans of adjacent states. Sustainability

Improvements and sustainability of existing system

Funding opportunities

To understand how we can support each other throughout the entire state and grow the entire state and not be selfish by city/region/county Freight movement fluidity.

Consensus on priority public investments in freight infrastructure in Missouri and each region.

A safe and reliant system that removes conflict with other road users.

Infrastructure investment supports existing manufacturing and logistics industries and creates opportunities for growth and expansion.

We need to identify and expand multimodal choices for passengers; future of emerging technology; asset management of state roadways; address climate crisis and concerns



What do you think is an important outcome of the State Freight and Rail Plan?



sustainable freight system that keeps Missouri competitive

Increased usage of Missouri River for freight purposes.

Federal compliance. Guidance on investment of limited resources. Materials to help easily explain the plan.

Identify clear goals with specific measures on how to implement

Expansion

statewide opportunities

Demonstrare how different modes help each other

Clear path for priorities and related investment in those priorities. Focus on key stakeholders and roles and responsibilities.

A plan that supports economic growth through a sustainable system through a safe, predicable, and reliable system

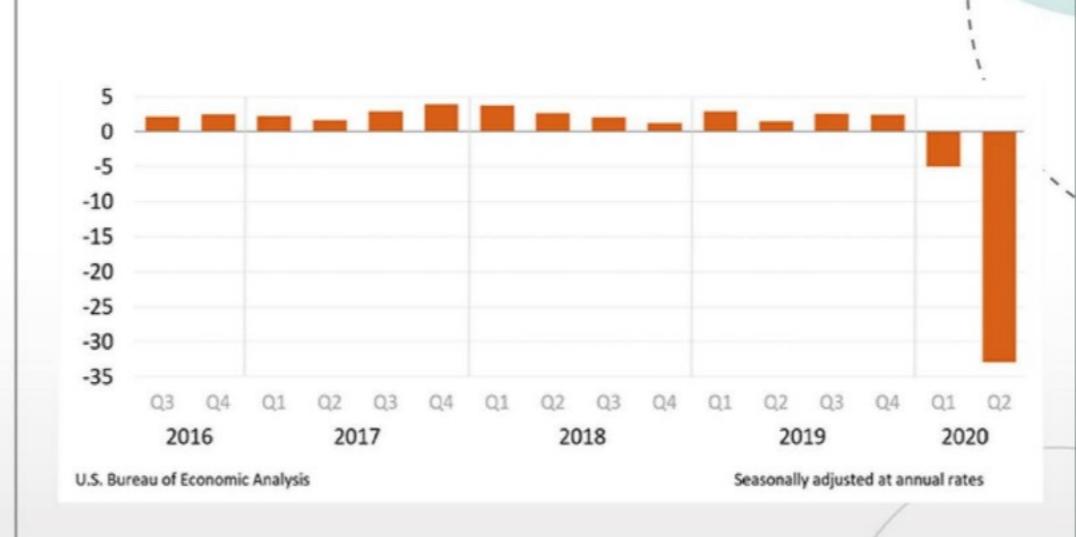


COVID-19 Impacts





COVID-19 Impacts: GDP







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COVID-19 Modal Impacts

 Shifted to personal protective equipment (PPE), food and perishables. Local deliveries spiked, driver shortage surged. Travel times improved significantly. Traffic decreased 20% as demand for manufactured goods dropped. Revenues and activities plungedusing passenger aircraft for air cargo operations to support e-commerce.

Trucks



Railroad



Airlines



 Volumes declined as traffic from Asia, petroleum, and manufacturing dropped.

Marine cargo



 Disruptions changed pipeline flows, with less demand for gasoline and jet fuel and more demand for diesel to fuel the freight industry.

Petroleum supply chain



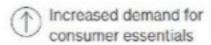




US freight by commodity type in 2018, million tons

Key factors impacting COVID-19 recovery

Faster to return



National priority

Acceleration of e-commerce

Neutral

Lower income and consumer demand for nonessential goods

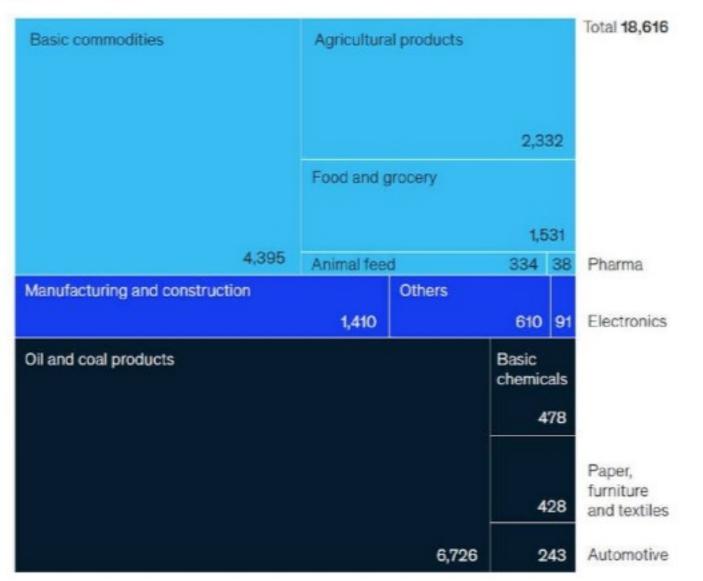
Potential reshoring

Longer to return

Slowdown in US oil and gas production

Declining demand for nonessentials

Potential reshoring



Note: Nonfood basic commodity includes stone, gravel, minerals; manufacturing and construction includes metal articles, machinery, plastics, rubber; other includes waste, scrap, and unknown.

Source: Freight Analysis Framework.

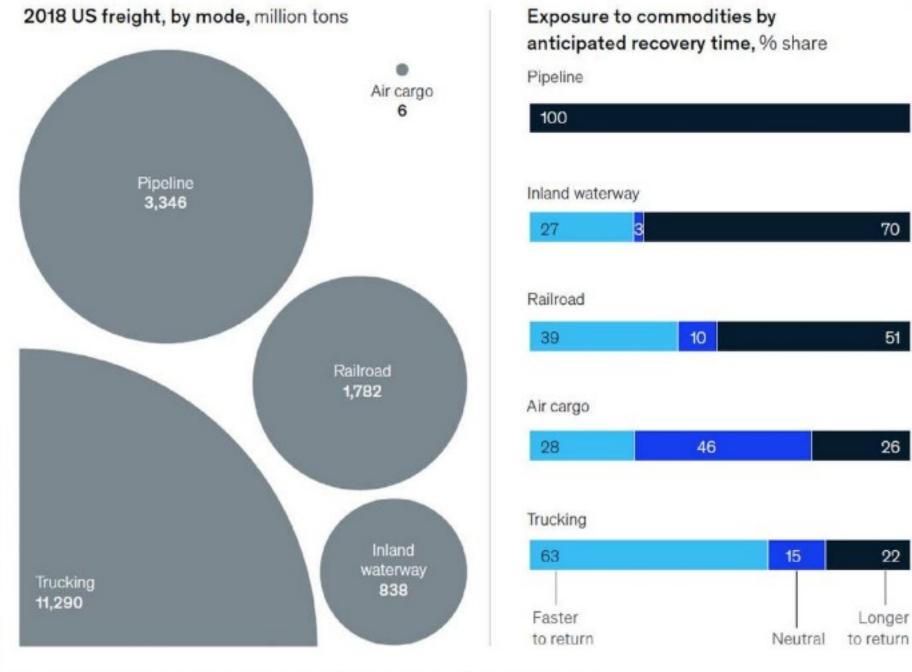


Anticipated Longer-term Impacts

Recovery in Each Mode

Recovery in each mode will depend on its commodity mix.





Source: Freight Analysis Framework; excludes multiple-modes and mail, others and unknown



How is Covid-19 affecting Missouri's freight-related



businesses?



I see businesses closing/expect businesses to close

My own business/ggency

My own business/agency has seen activities decline since February

My own business/agenc

My own business/agency has seen activities increase since February



6

My own business/agency is experiencing increased volatility since February



My experience is different



How has your business/agency been affected by Covid-19?





My business/agency has changed suppliers



My business/agency is struggling to get the supplies that we need



My business/agency is struggling to meet demand of our customers





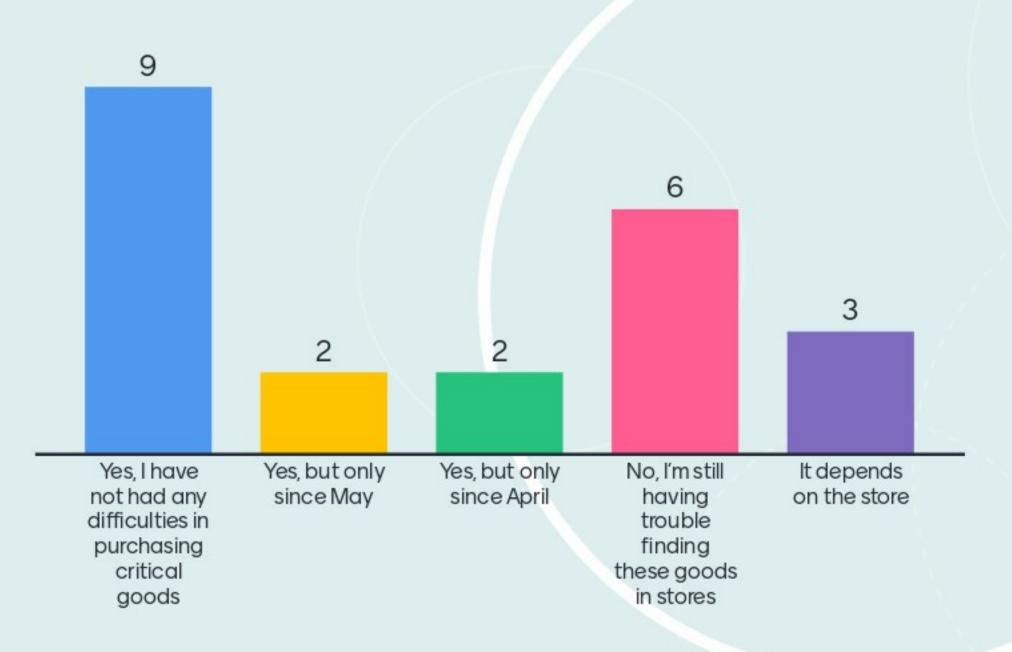
My business/agency has had different impacts



Is your business/agency able to get critical goods



and supplies?

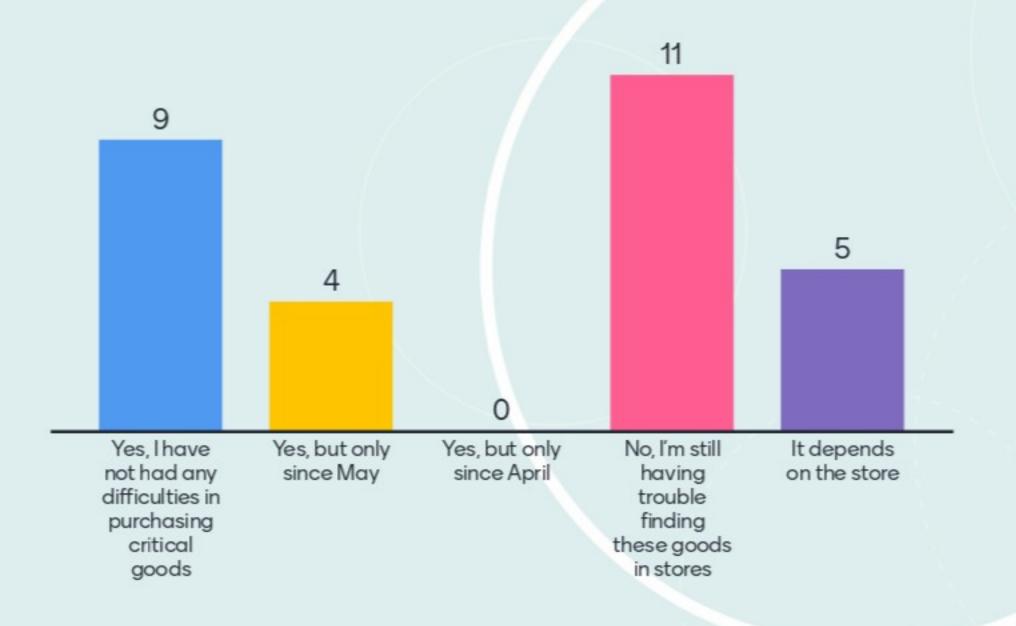




Are you readily able to purchase necessary



personal goods?

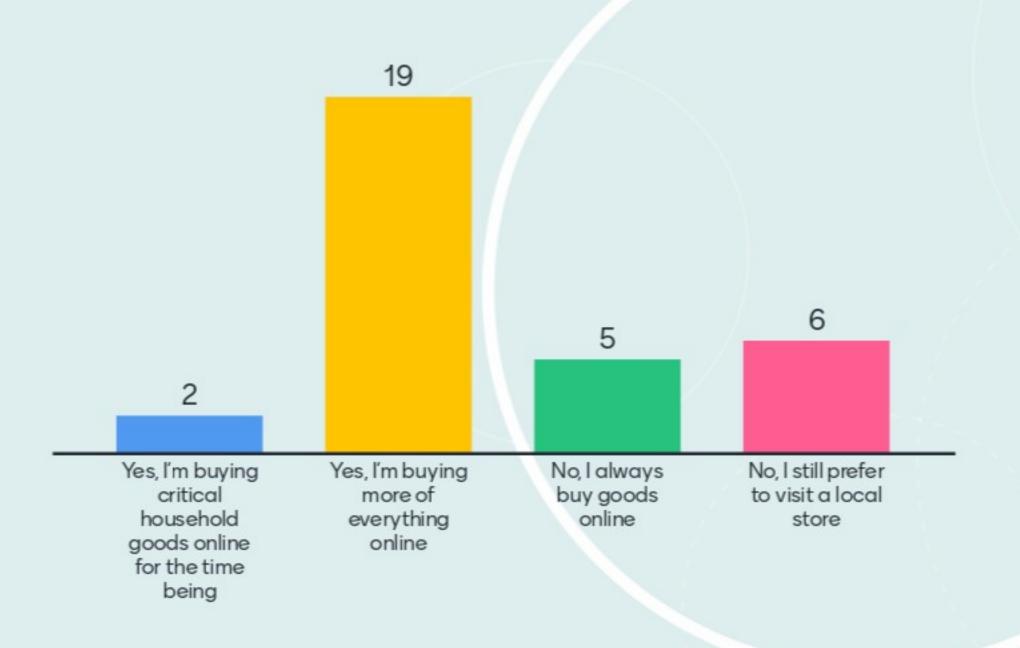




Are you as a consumer buying more goods



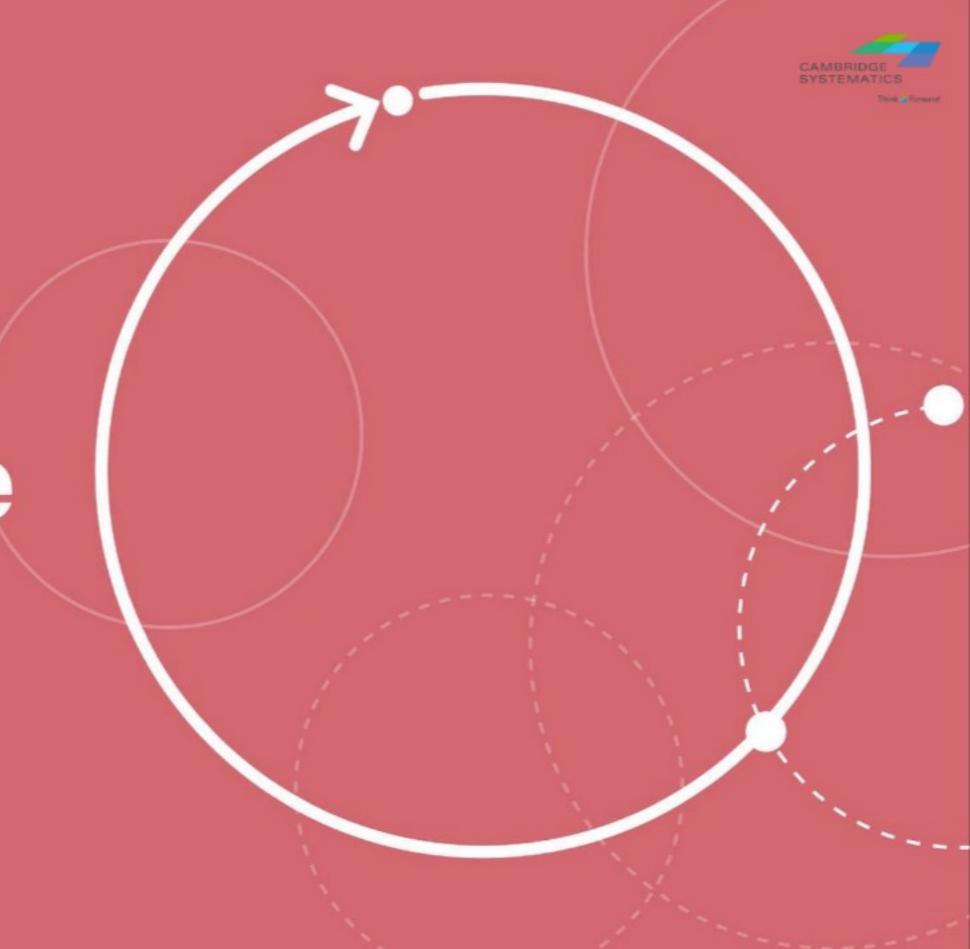






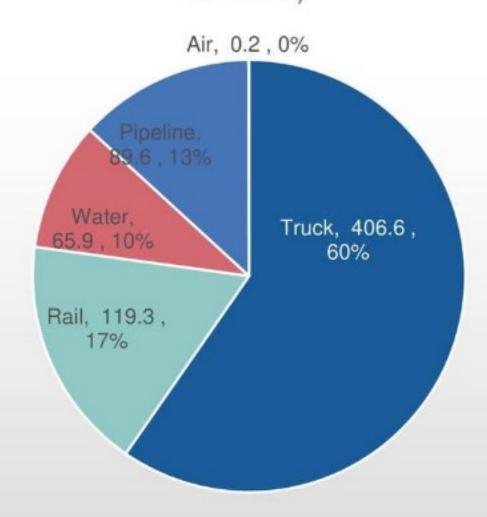
Missouri Freight Profile



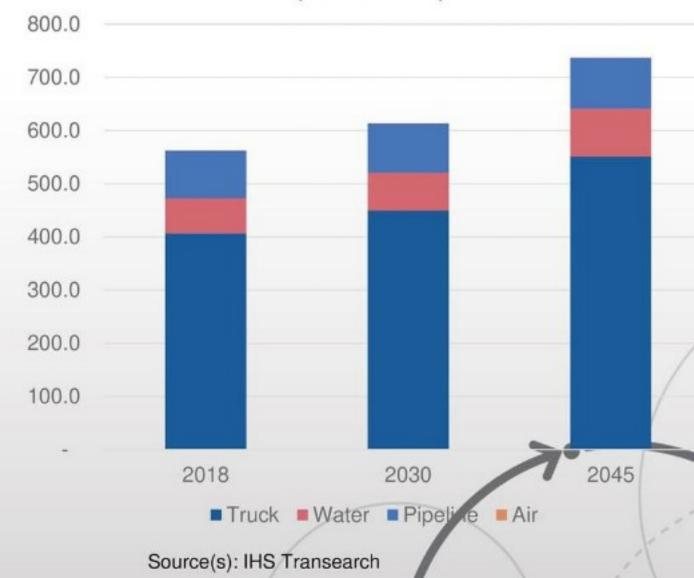


Commodity Flow Summary - Tonnage

2018 Freight Tons by Mode (Millions of Tons)



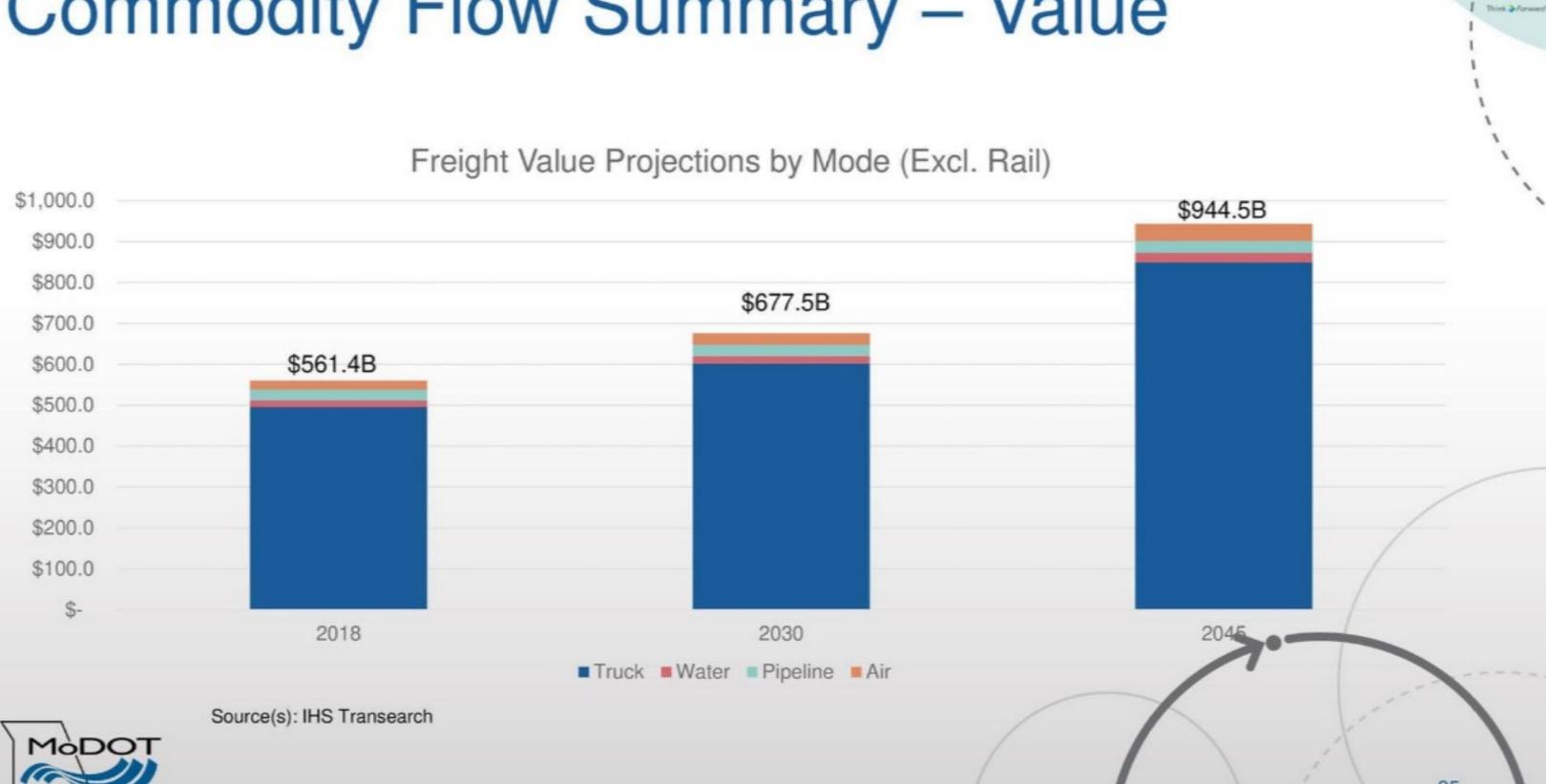






Source(s): IHS Transearch, STB Waybill

Commodity Flow Summary - Value

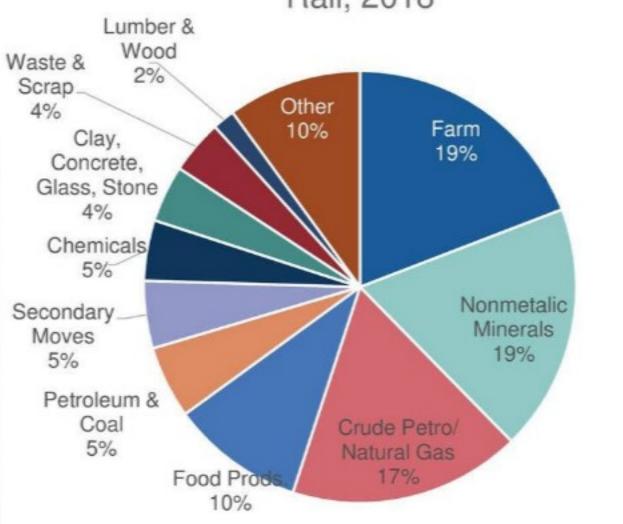


Top Commodities by Tonnage

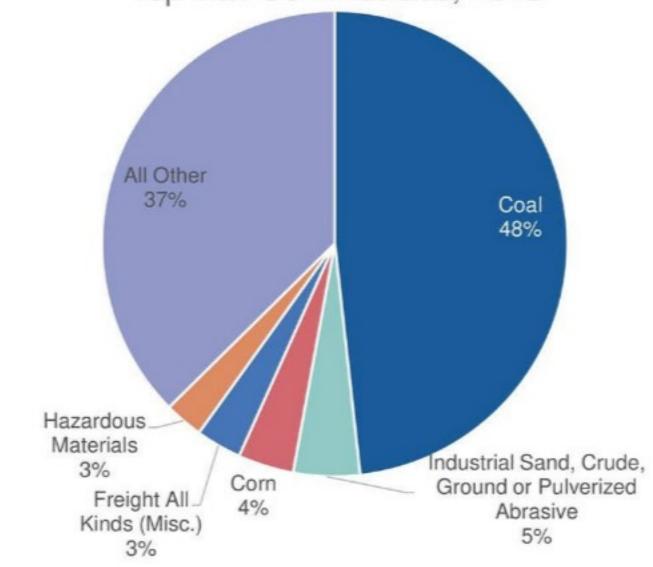












Source: STB Waybill

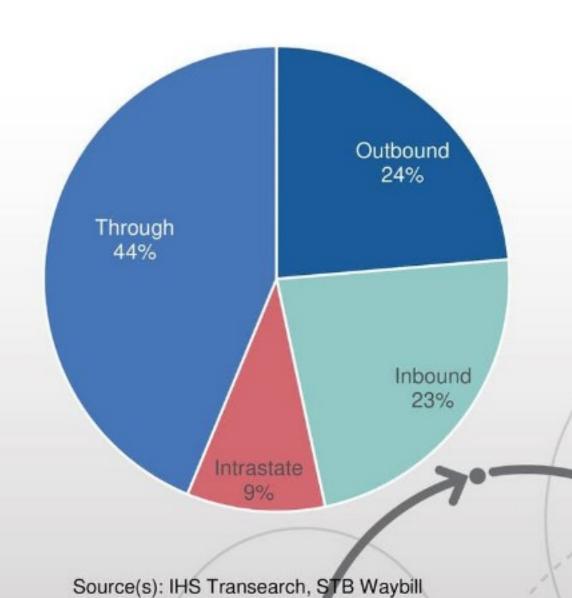


Source: IHS Transearch

Directional Flow

- Through traffic comprises the largest share 44%
- Inbound & outbound flows roughly even
- Rail traffic is primarily inbound 58% of all rail flows

Freight Flows by Direction, All Modes

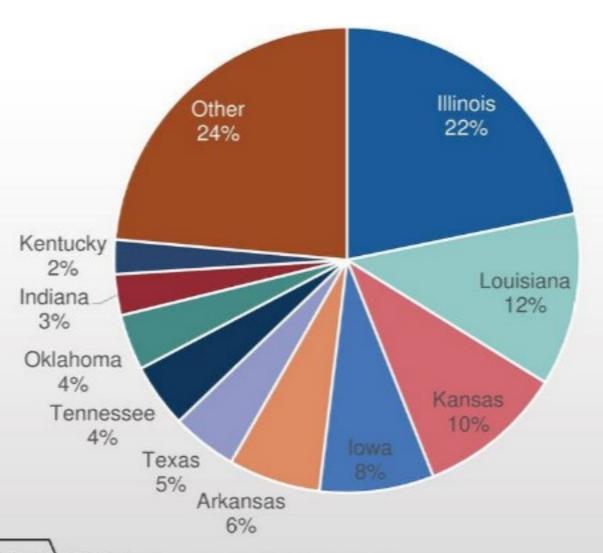




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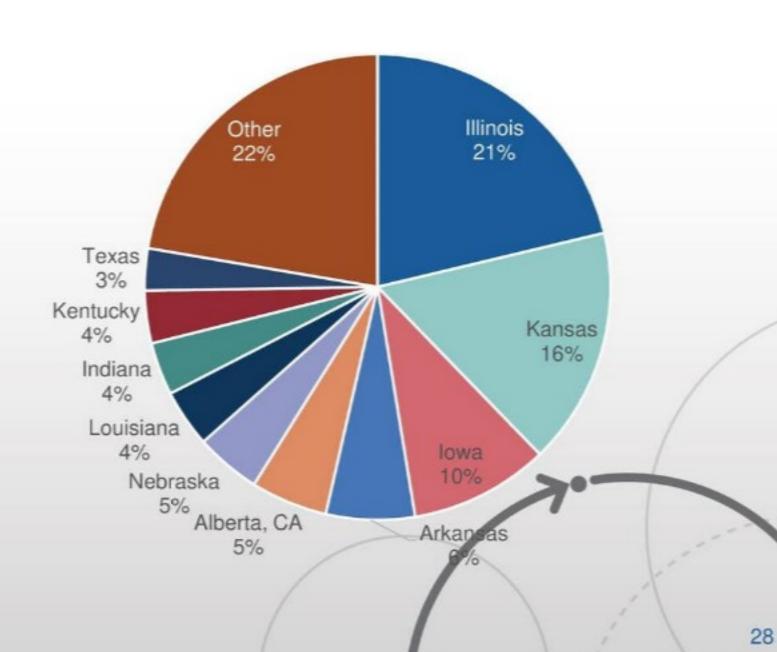
Missouri's Trading Partners





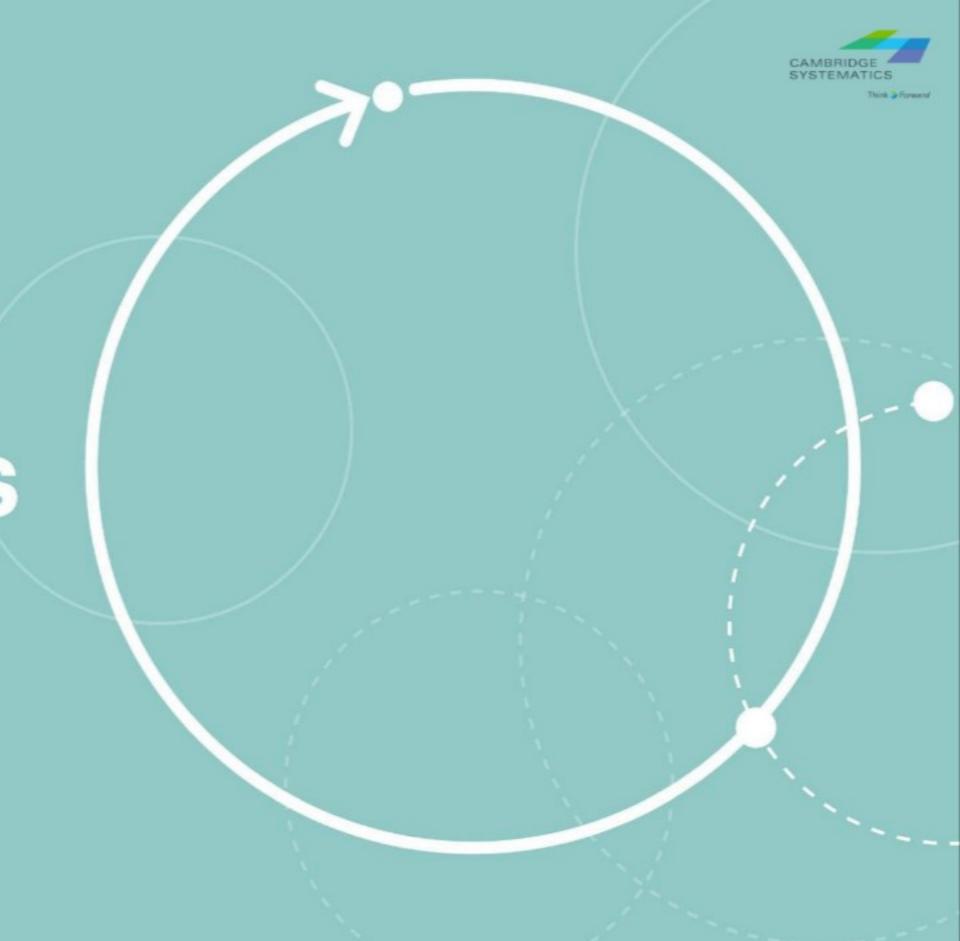






Missouri's Freight Assets







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- Trucks are the dominant method of moving freight to, from, within, and through MO
- MO ranks 7th in nation in state highway miles, over 33,800 miles
 - Interstate highways comprise 1,380 miles – 5th in the nation
 - » Major routes 5,542 miles carry approx. 76% of traffic
 - » Minor routes 28,290 miles carry approx. 24% of traffic

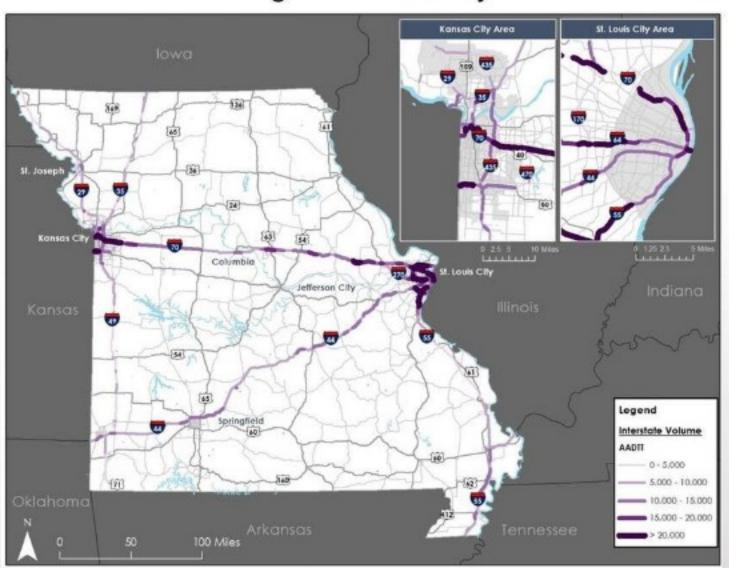




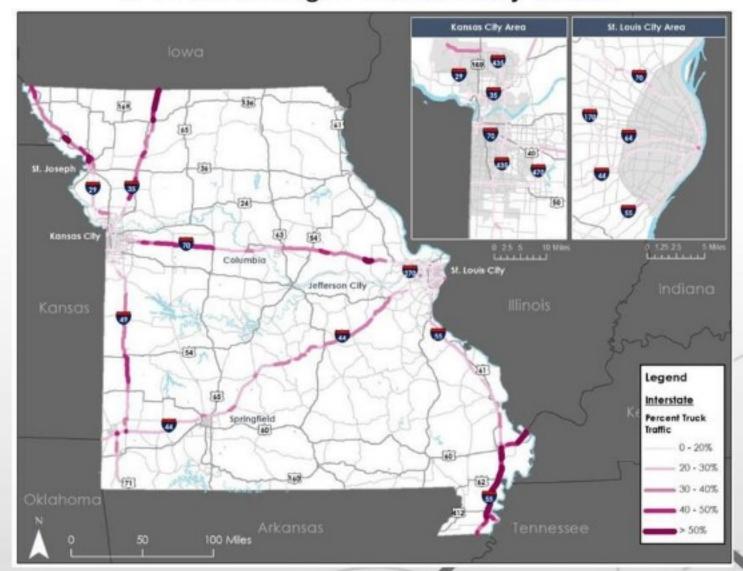
Highway Traffic

CAMBRIDGE SYSTEMATICS Think & Forward

Interstate Average Annual Daily Truck Traffic



Interstate Average Annual Daily Truck Traffic as a % of Average Annual Daily Traffic





Highway Traffic

CAMBRIDGE SYSTEMATICS Think > forward

Non-Interstate Average Annual Daily Truck Traffic



Non-Interstate Average Annual Daily Truck Traffic as a % of Average Annual Daily Traffic

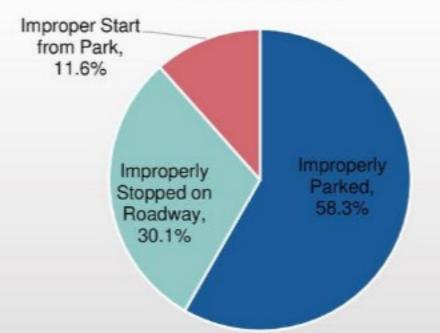




Truck Parking Inventory

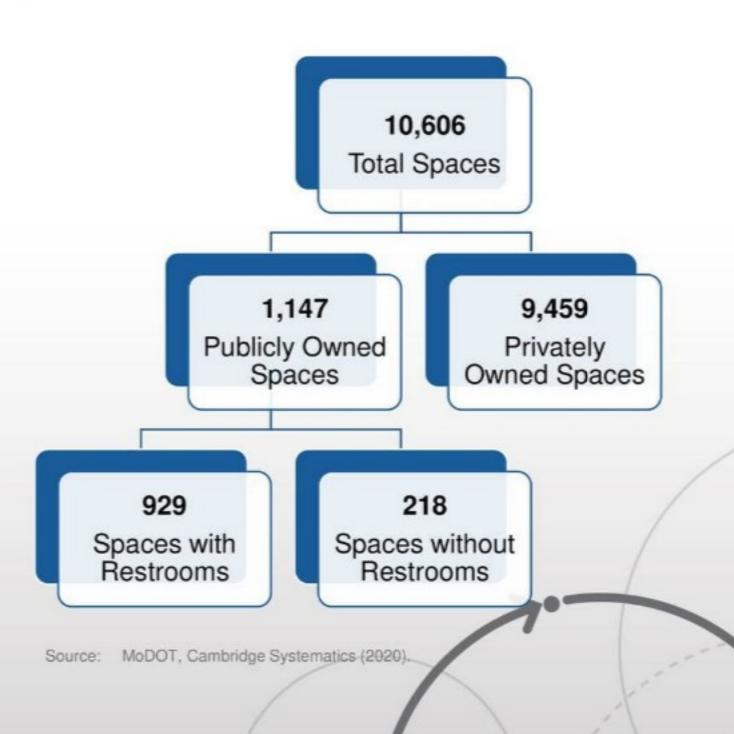
Trucks parked in unauthorized locations can be unsafe for drivers and the traveling public





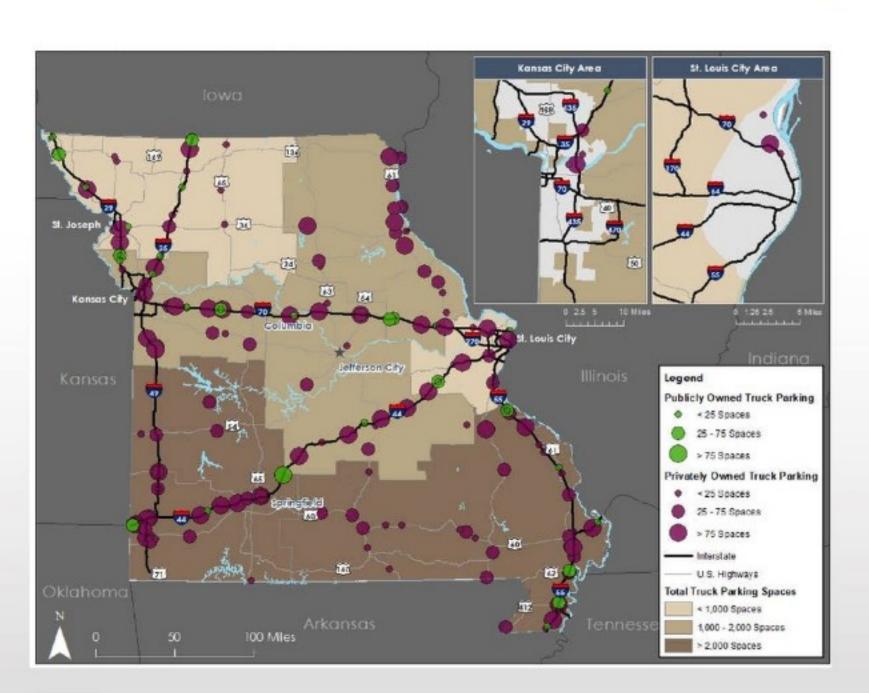
Source: MoDOT, Cambridge Systematics (2020).





Truck Parking Inventory





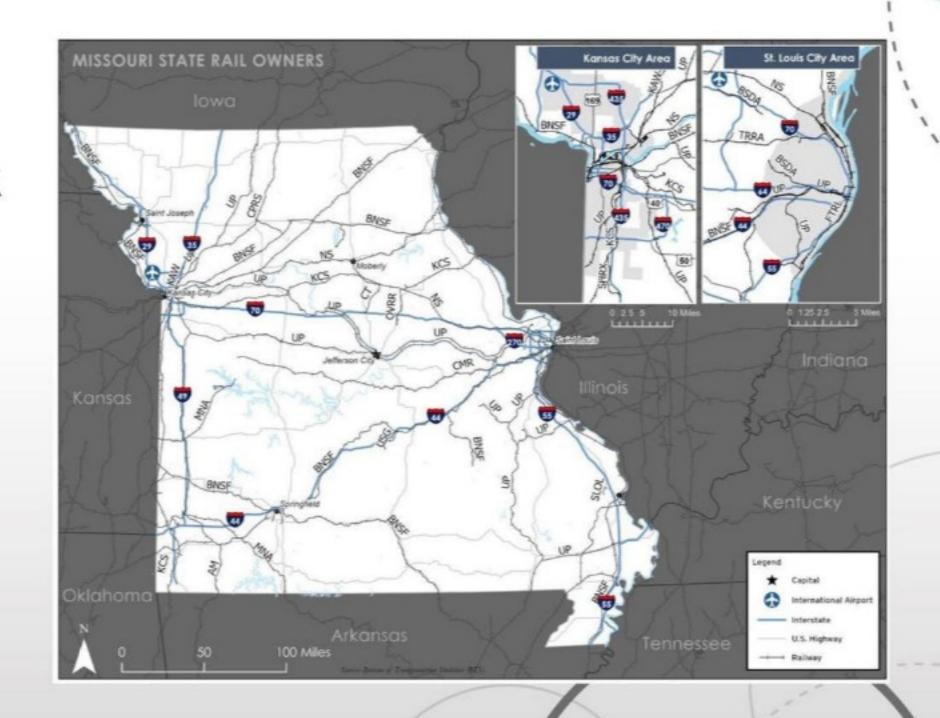
- I-44 has the highest concentration of parking spaces on a per-mile basis, followed by I-70 and I-55
- I-270 has the lowest concentration, likely due to its unique purpose as a loop highway in urban/suburban region
- Higher land prices and land use/zoning restrictions likely contribute to the limited development of truck parking options





CAMBRIDGE SYSTEMATICS

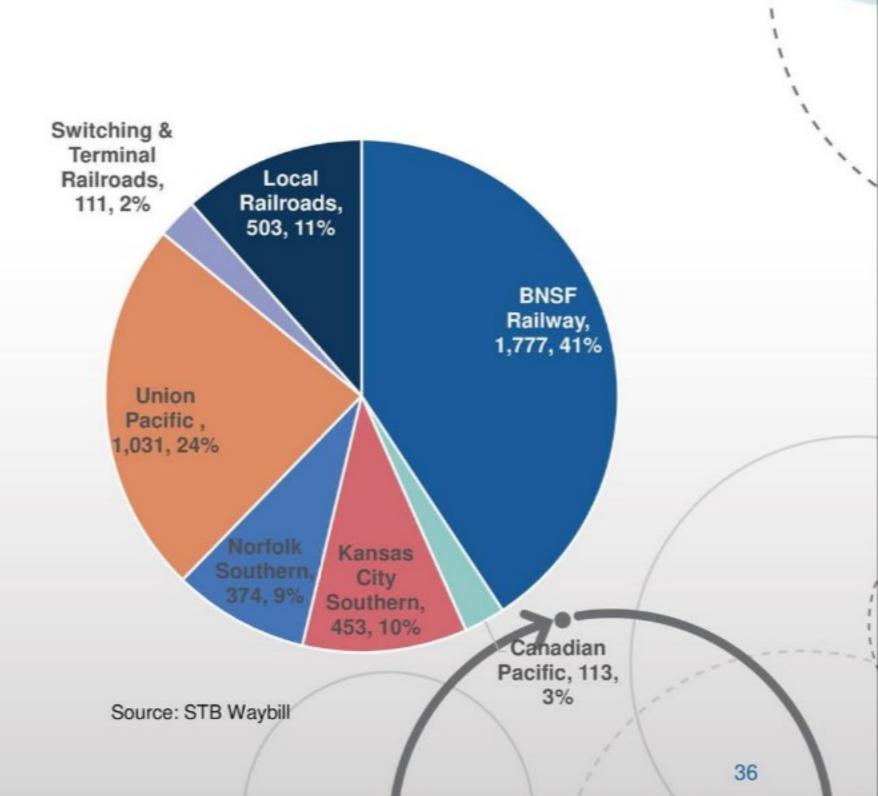
- 20 railroads operating across 5,000 miles of track
- Nationally, Missouri is ranked:
 - » 3rd in rail carloads carried
 - » 5th in rail tons carried
 - 5th in freight railroad employment
 - » 9th in total rail miles





Rail Inventory

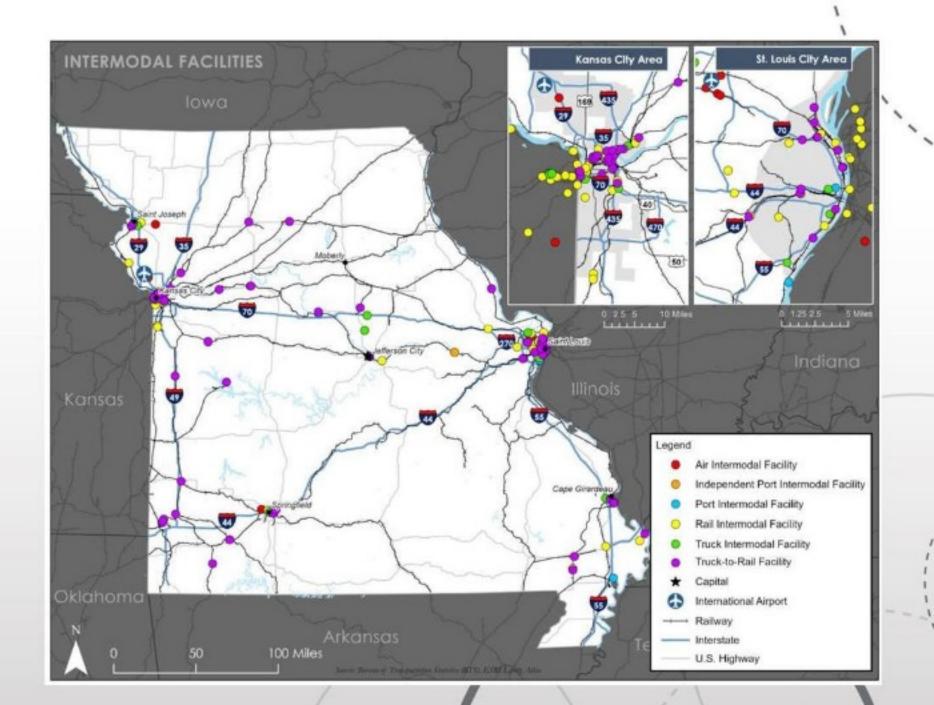
- Majority of track is owned by BNSF and Union Pacific
- Shortline railroads comprise smaller proportion of track ownership:
 - » Switching & terminal 2%
 - » Local railroads 11%





Intermodal Facilities

- MO's highway & rail network facilitates connection to intermodal and multimodal facilities:
 - » Air cargo intermodal
 - » Public & private marine port terminals
 - » Truck-to-rail intermodal
 - » Transload facilities

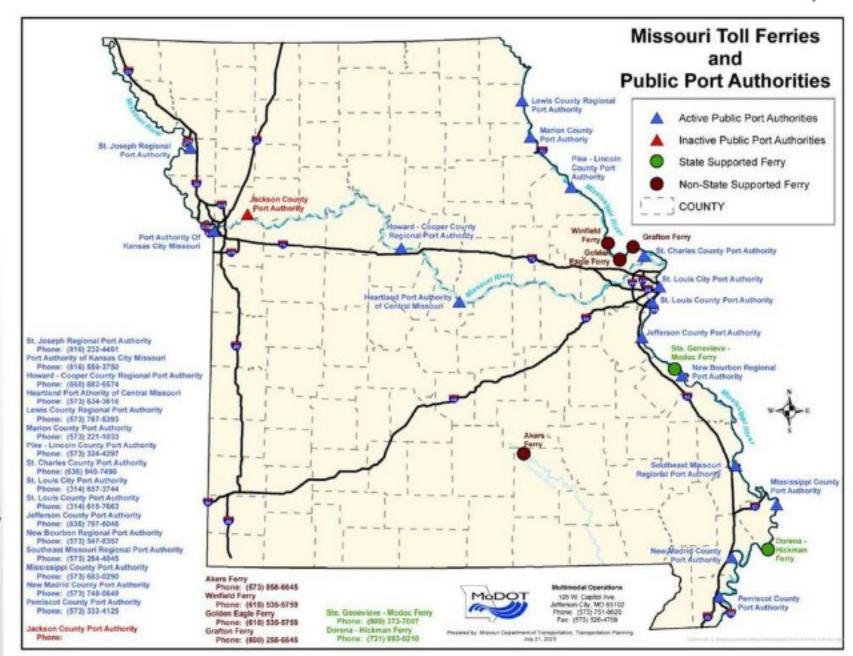




Ports & Waterways

CAMBRIDGE SYSTEMATICS Think > forward

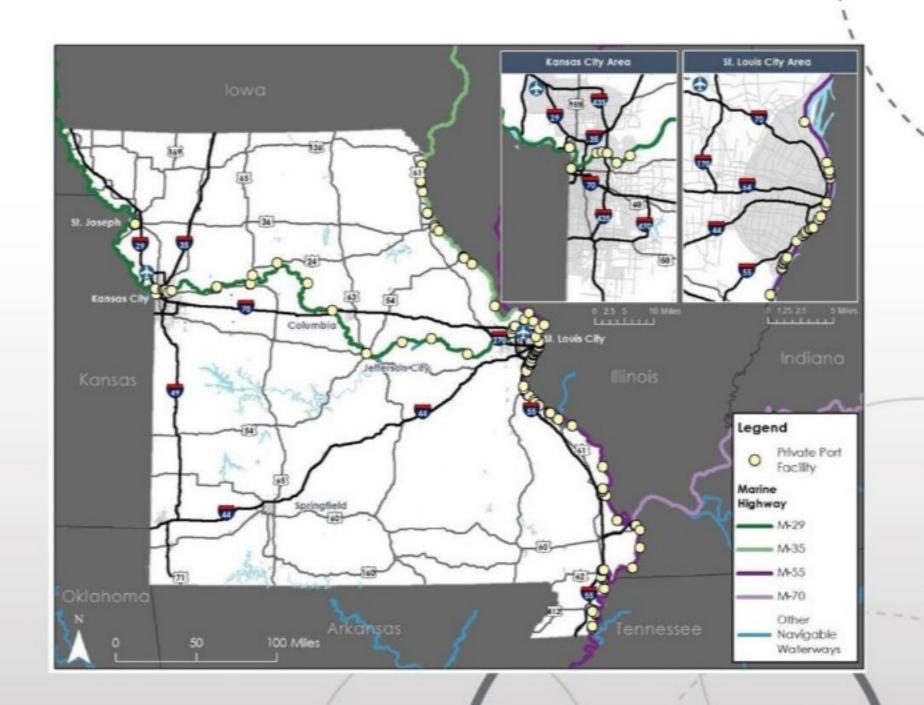
- 17 Port Authorities
 - » 16 active
 - » 1 inactive
- 4 Marine Highways
 - » M-29 St. Louis to Omaha via Missouri River
 - » M-35 St. Louis to Minneapolis via Mississippi River
 - » M-55 St. Louis to Great Lakes via Illinois River and to Gulf of Mexico via Mississippi River South
 - » M-70 Ohio River to Pittsburgh





Ports & Waterways

- 150+ privately-owned and operated docks along Mississippi & Missouri rivers
 - » Grain elevators
 - » Dry bulk and open-air storage
 - » Liquid storage terminals
- Top port users include chemical mfg., crop production, primary metal mfg., mining, and non-metal product mfg. industries

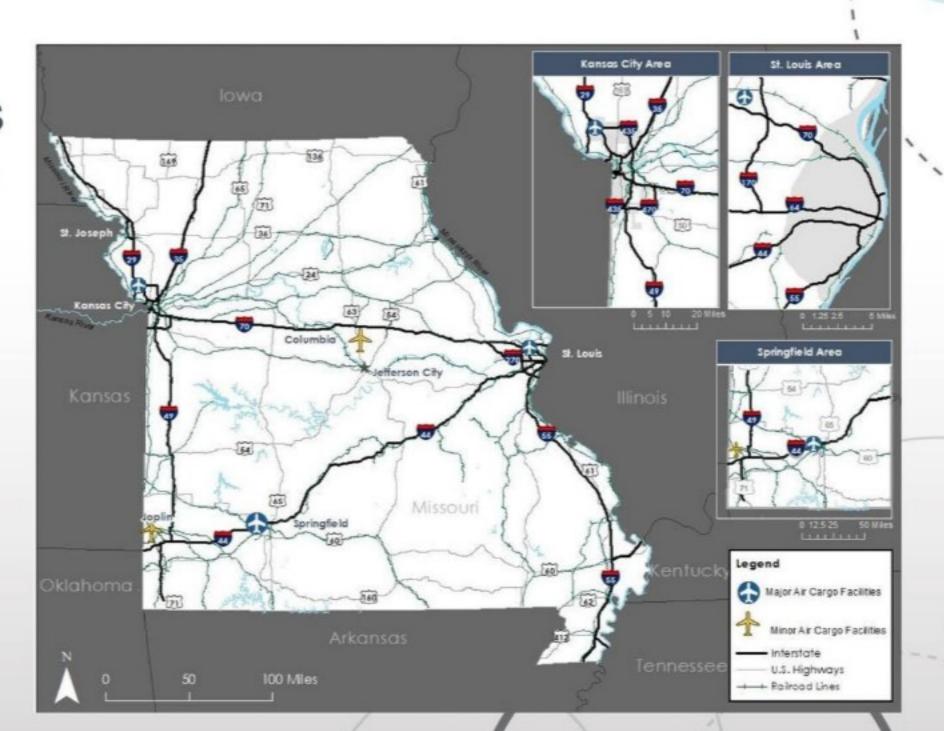




Air Cargo

CAMBRIDGE SYSTEMATICS
Think > forward

- MO aviation system includes 121 public + 248 private use airports
- 5 airports handle air cargo activity:
 - » Kansas City (MCI) 50%
 - » St. Louis (STL) 40%
 - » Springfield (SGF) 10%
 - » Columbia (COU) <1%
 - » Joplin (JLN) <1%</p>

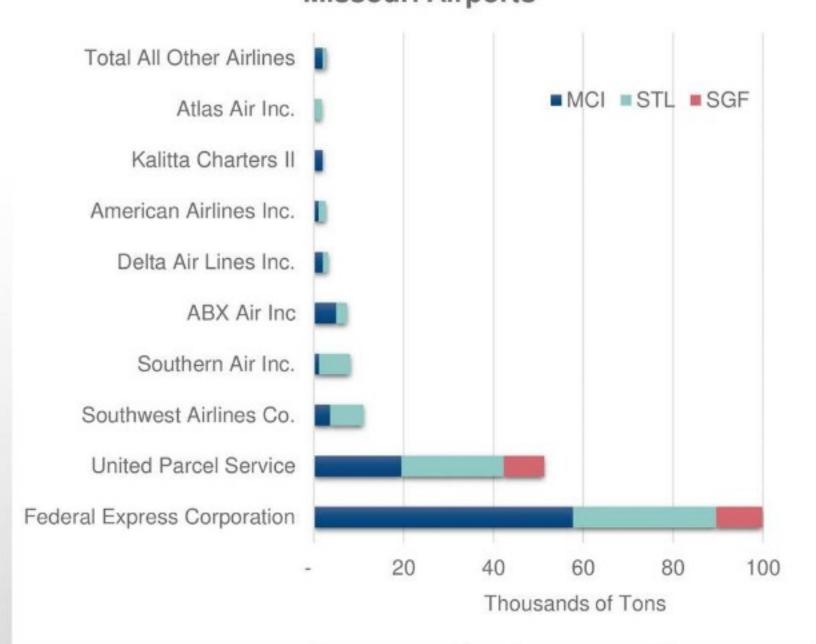


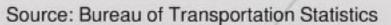




- Top air cargo origins & destinations are cities with FedEx and UPS hubs
 - » Memphis
 - » Louisville
 - » Indianapolis
- Expedited carriers serve rural parts of MO and are critical to mail & e-commerce demand in those areas

Top Exporting Cargo Carriers at Top Three Missouri Airports

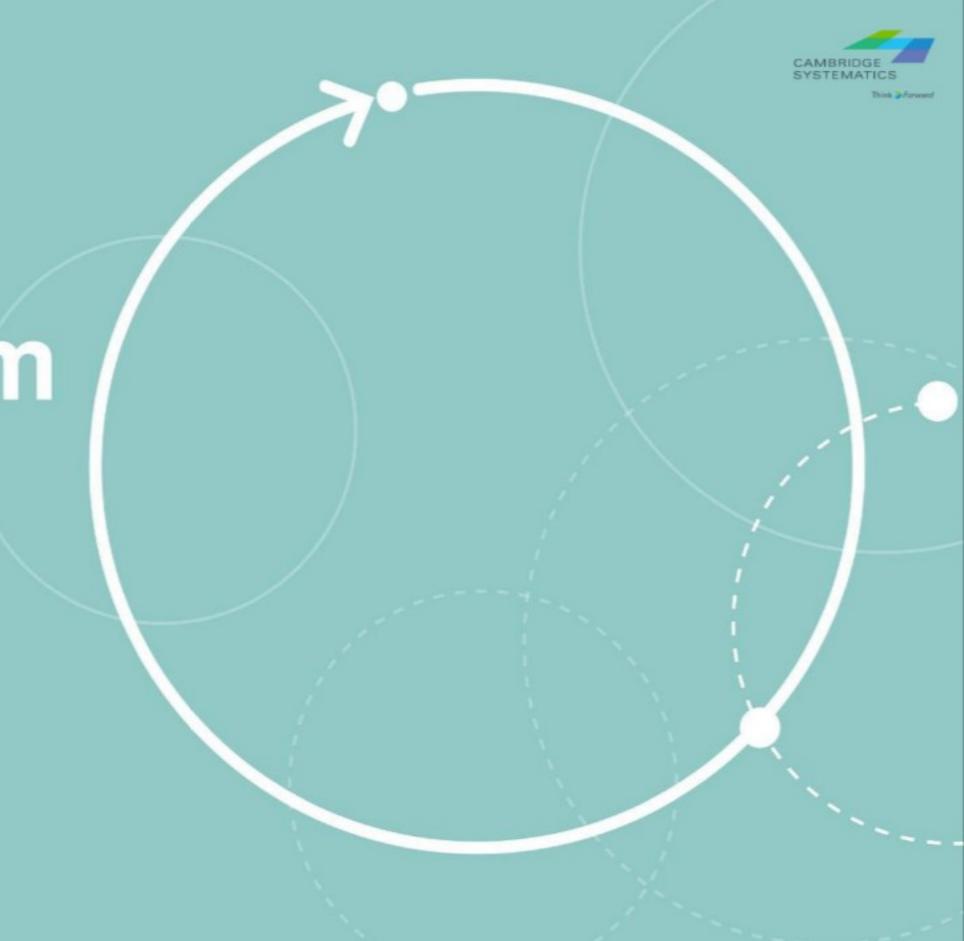






Freight System Designation





Federal Requirements

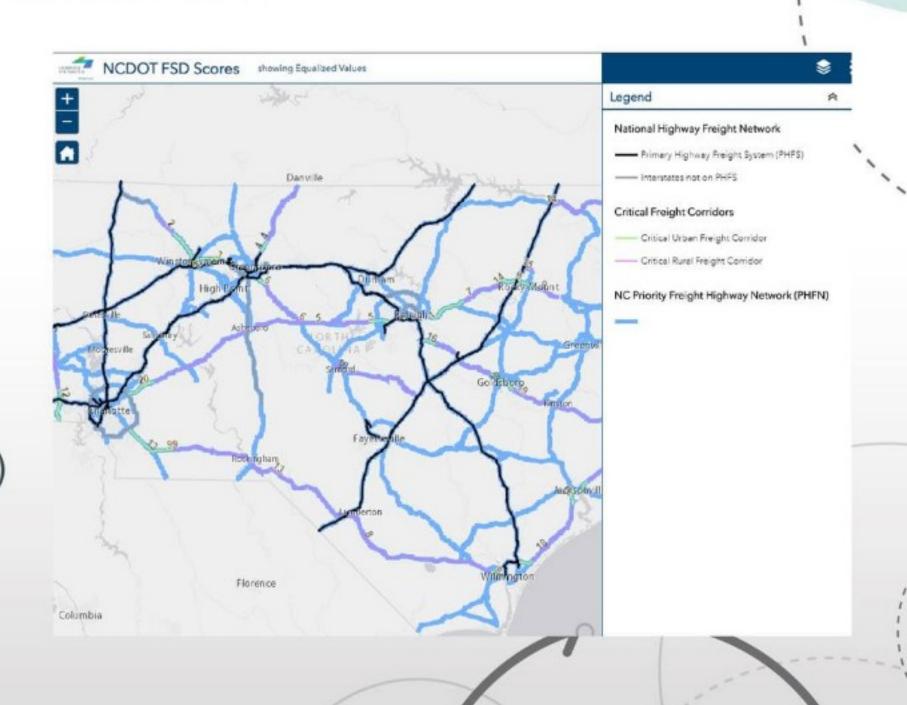
- FAST Act established the National Highway Freight Program to allocate money across essential freight assets
- National Highway Freight Network (NHFN) comprised of:
 - » Primary Highway Freight System (PHFS)
 - Portions of NHS not part of the PHFS
 - » Critical urban freight corridors
 - » Critical rural freight corridors





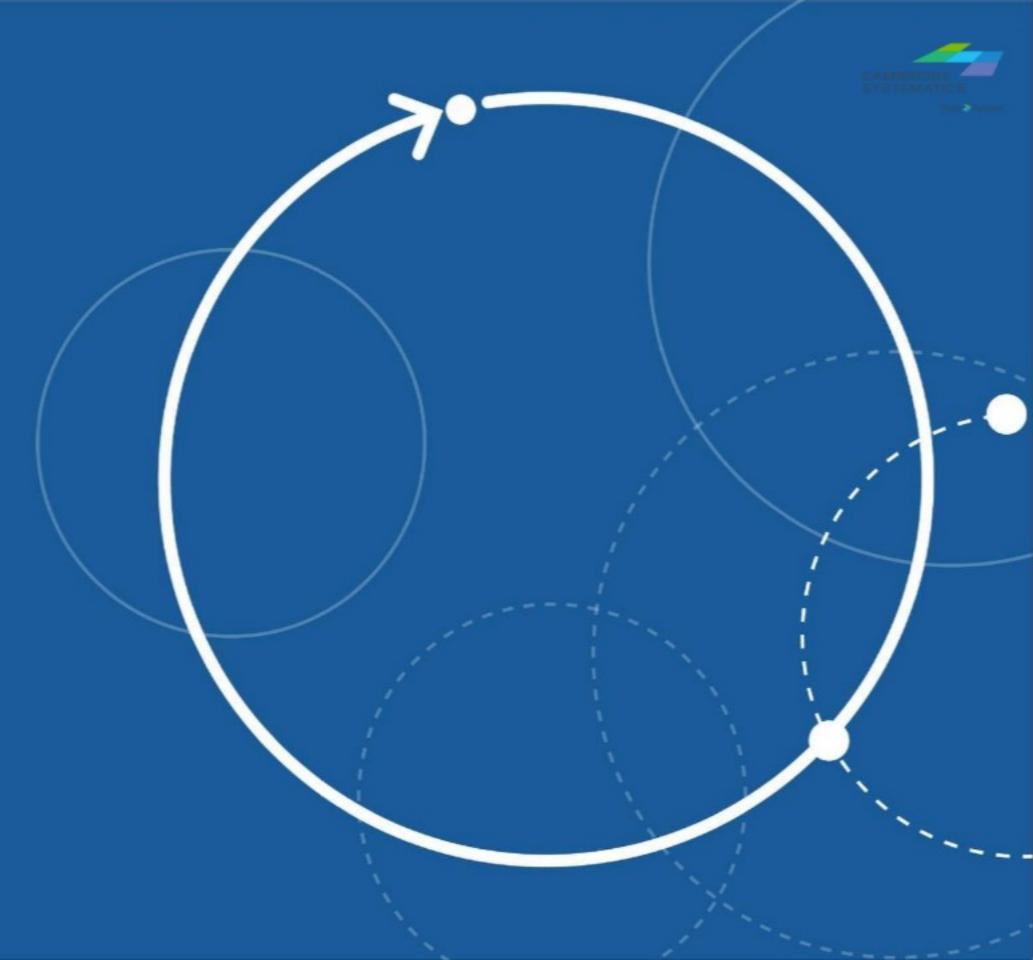
Desired Outcome for MoDOT

- Establish Missouri Priority Freight Network (MPFN) to:
 - Identify MO's most critical freight assets across all modes
 - » Support project prioritization
 - Serve as baseline in Missouri Freight Analysis System (MoFAS) tool





Highway Designation Process





Develop criteria Vet with based on SFRP **Stakeholders** goals MO Highway Freight Develop draft MO Quantify value for **Highway Freight** Systematic, each criteria Network data-driven, Network and stakeholder-Incorporate & Designation informed Score each compare against initial stakeholder criteria Process input Rank roadways Sum all criteria based on scores

MODOT





Designation Criteria

Economic activity

Key supply chain support









Goods movement

Access and connectivity

Importance to freight movement and state's freight dependent businesses



Economic Competitiveness

CAMBRIDGE SYSTEMATICS Think → form

- Measures economic activities that support economic growth:
 - » Demographic preparedness
 - Freight intensity and supported industries
- Based on latest U.S. Census data

Demographic Preparedness

- Population size and growth
- Workforce size
- Educational attainment

Freight Intensity and Supported Industries

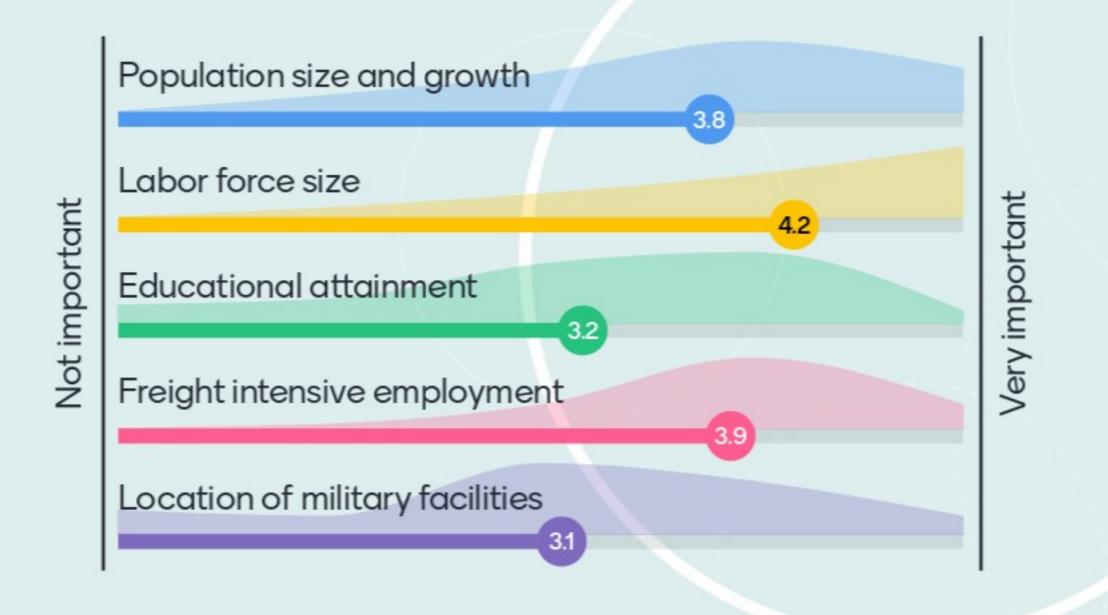
- Freight employment intensity
- Key military facilities





How important are the following economic activity criteria?







Goods Movement

- Measures the role of facilities in movement of goods
- Primary data sources include IHS Transearch and MoDOT

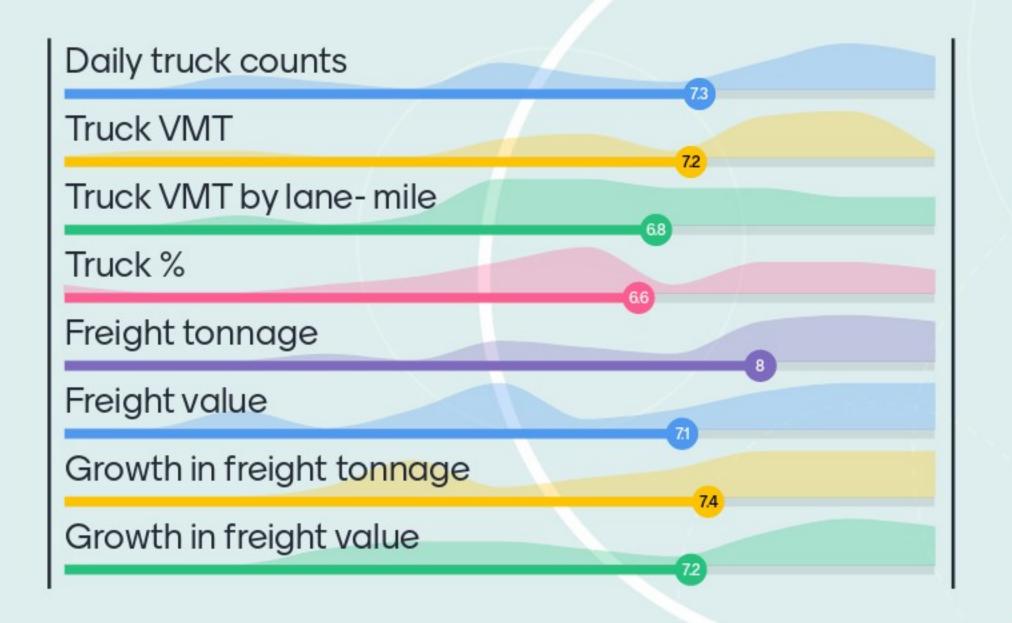
Goods Movement Metrics

- Daily truck volumes
- Absolute Vehicle Miles Traveled (VMT)
- VMT by lane mile
- Percent truck volume
- Total tonnage
- Total value
- Tonnage growth
- Value growth



How important are the following criteria for measuring goods movement?







Strategic Supply Chains

- Examines how highway facilities support key freight-generating businesses and their global supply chains
- Based establishment data and Transearch

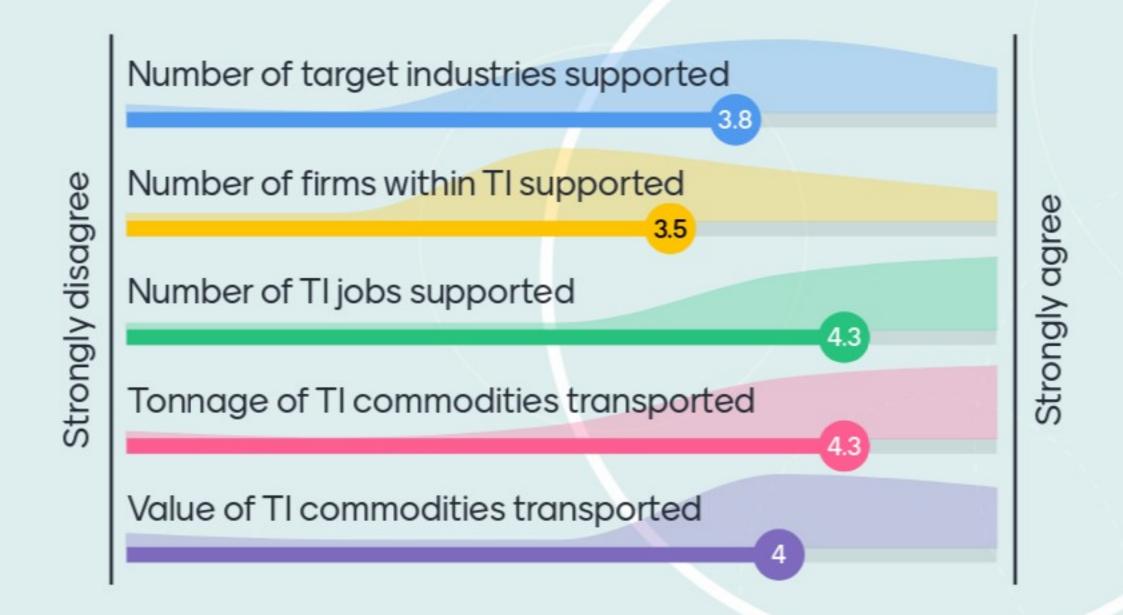
Strategic Supply Chains Metrics

- Support of Targeted Industries (TI)
- Level of support for TI businesses
- Employment size of TI businesses
- Support for commodities associated with TI (tonnage)
- Support for commodities associated with TI (value)



How important are the following supply chain support criteria?







Strategic Supply Chains

- Xey MO sectors identified via:
 - » MO Dept. of Economic Development target industries
 - » Reports from MO Dept. of Agriculture
 - Shift-share and LQ analysis for MO sectors using BLS data
- Each industry sector is comprised of various NAICS codes and primary commodities

MoDOT

Proposed Industry Sectors

- Agriculture and food & goods processing
- Automotive suppliers
- Biosciences
- Chemicals, plastics, and rubber
- Aggregates & non-metallic minerals
- Advanced manufacturing
- Information & communications technology
- Transportation & logistics
- Wholesale
- · Military & Defense

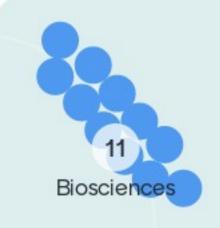
What industries should be considered as strategic



freight intensive industries?





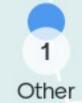














Market Access and Connectivity

- Evaluates intermodal connectivity and connectivity to trading partners and international gateways
- Data sources include BTS National Transportation Atlas Database & ESRI geoprocessing tools

Market Access and Connectivity Metrics

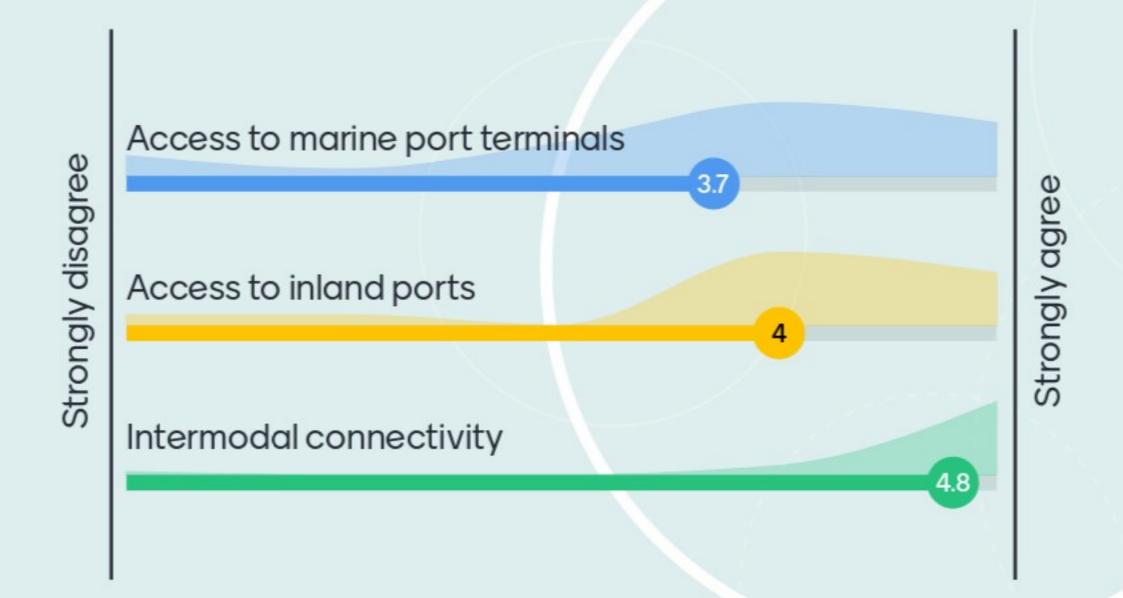
- Intermodal connectivity
- Access to marine port terminals
- Access to inland port terminals





How important are the following access and connectivity criteria?









Economic Competitiveness 25%

Goods Movement 25%

Strategic Supply Chains 25%

Market Access and Connectivity 25%

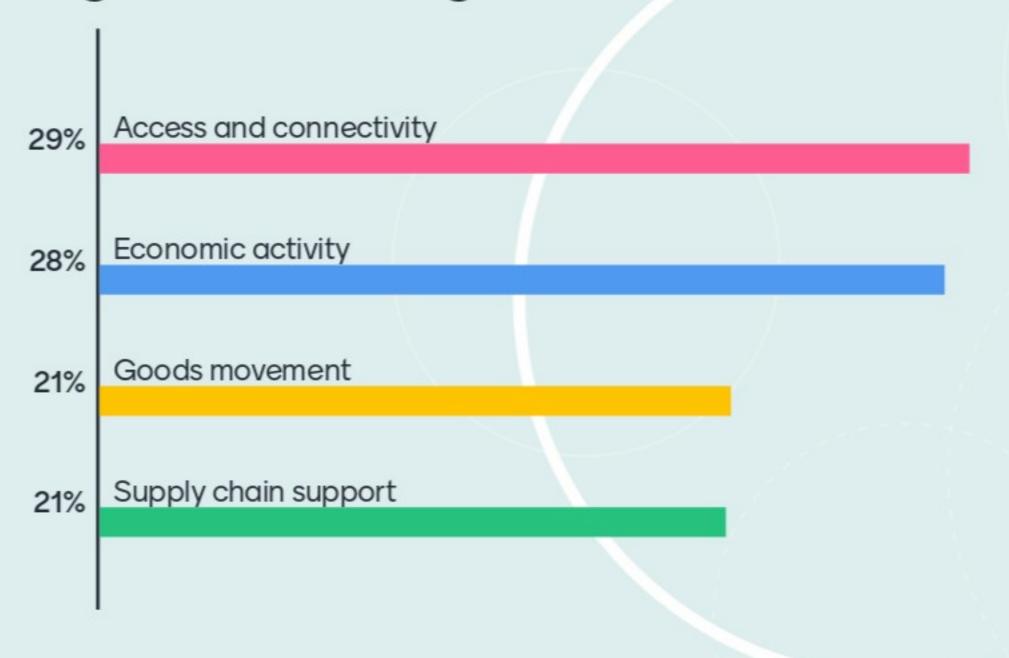


Analysis

Criteria

Please distribute 100 points across the freight network designation categories

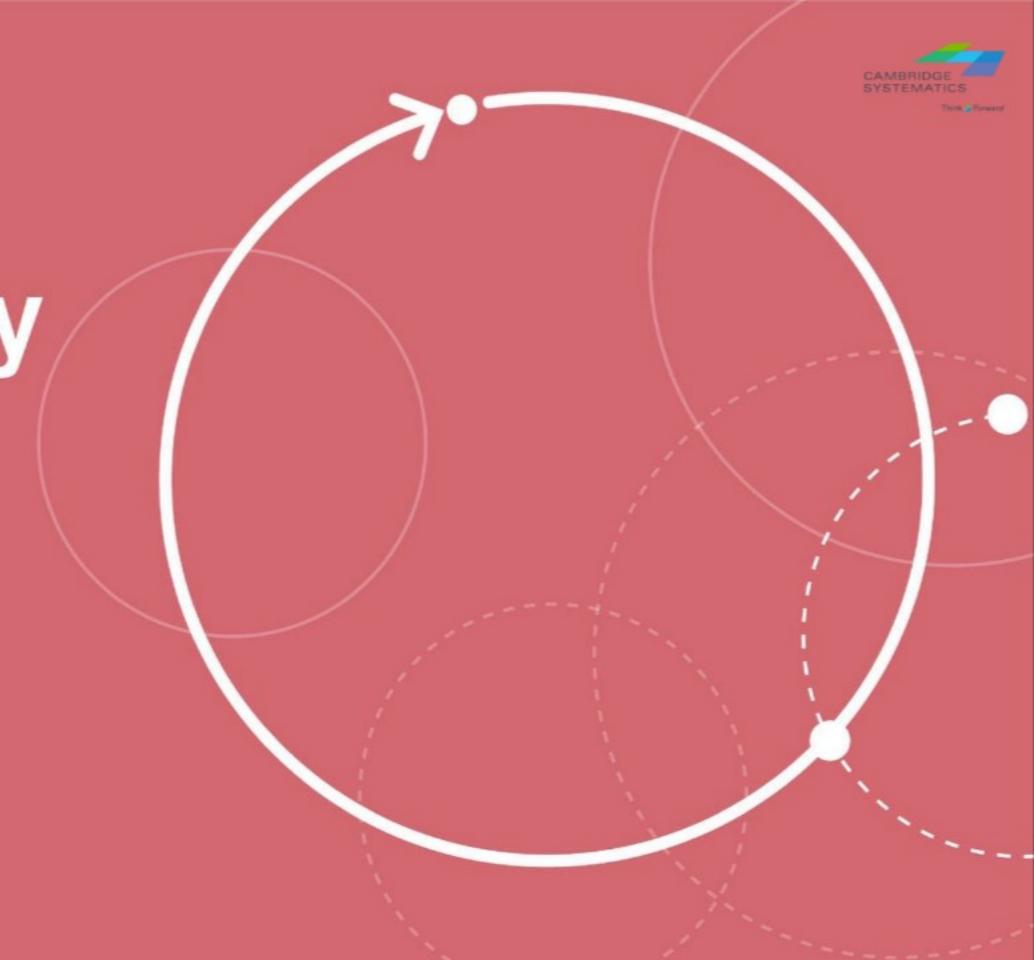






Non-Highway Designation Process





Priority Rail Freight Assets

U.S. DOT includes:

- Class I railroads
- Classification yards
- Intermodal terminals
- Transload facilities on the Class I railroad system







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- Potential to apply scoring methodology to MO's shortline railroad network
- Can be used internally or published as part of SFRP

Category	Metric
Economic Competitiveness	Freight intensive employment
Strategic Supply Chain	Support for freight-generating industries
	Support for freight-generating businesses
	Employment of freight-generating businesses
Market Access & Connectivity	Intermodal connectivity



Priority Marine Freight Assets



- St. Louis City Port
- Marine Highway Corridors: M-55, M-70, M-29, M-35

Potential additions:

- All freight-handling ports; or
- Ports that meet a certain tonnage threshold



Priority Air Cargo Freight Assets

U.S. DOT includes:

Xansas City International

Potential additions:

- St. Louis Lambert
- Springfield-Branson





Next Steps





Develop draft MO Highway Freight Network



Incorporate & compare against initial stakeholder input



Rank roadways based on scores



Draft final system for Steering Committee approval

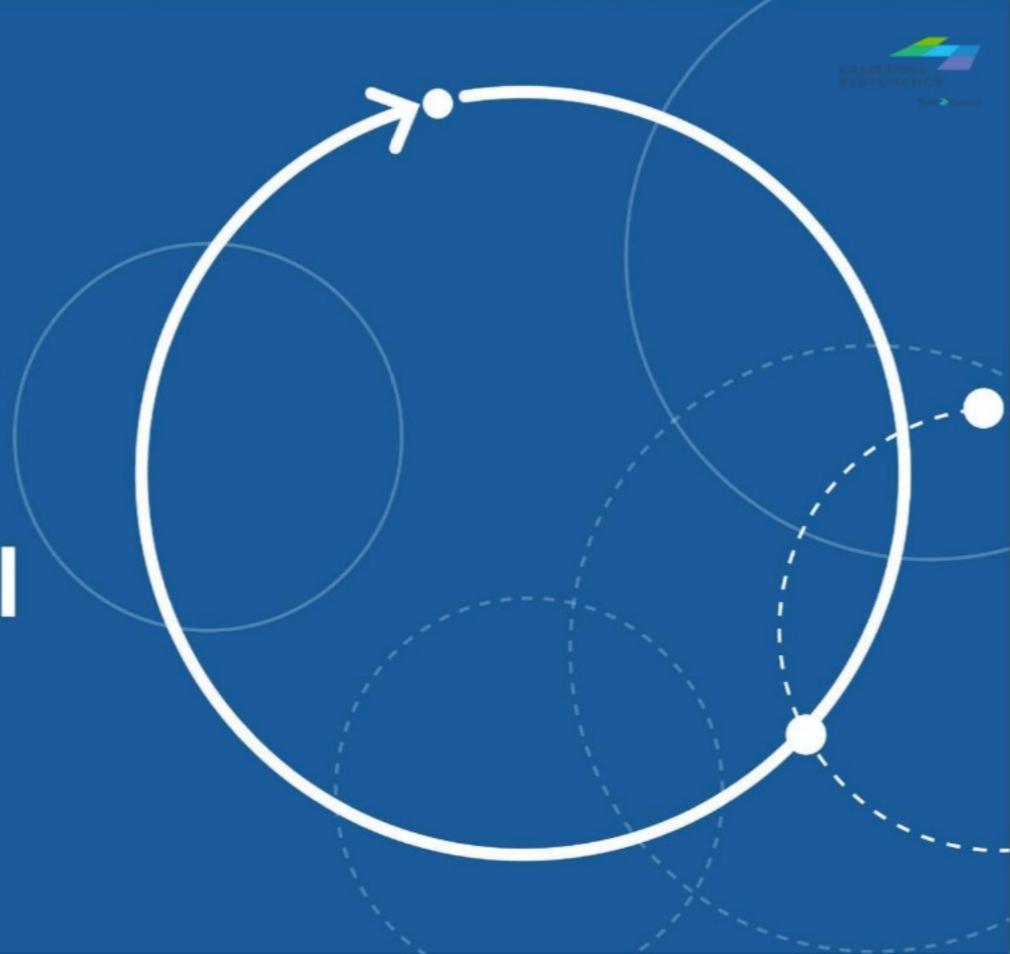


Finalize MO Highway Freight Network



Economic Impact of the Missouri River Runner Passenger Rail Service





Study Purpose

- Conduct an economic assessment of the Missouri River Runner Amtrak passenger train service
- Evaluate total direct, indirect, and induced economic benefits in terms of:
 - » Travel & transportation
 - » Tourism & visitor spending





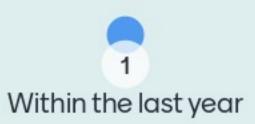
River Runner Stations & Attractions





Have you or your family ridden Amtrak in MO:

















Total Economic Impact Findings



The total direct, indirect, and induced economic benefits of the River Runner support nearly:

The state of MO saves
\$19.8 million
in annual roadway maintenance as a result of River
Runner ridership



1,700 jobs annually



\$70M in labor income



\$201M in economic activity



\$4.7M in state & local tax revenue



Amtrak Tourism & Visitor Spending Impacts

- River Runner riders spend an estimated \$21.8M in hotels and \$25.3M in food & sightseeing costs each year, which supports nearly:
 - » 870 jobs
 - » \$29.8M in labor income
 - » \$86.3M in economic activity
 - \$2M in state & local tax revenue





Impact of Amtrak's Direct Spending in Missouri

CAMBRIDGE SYSTEMATICS Think > Forward

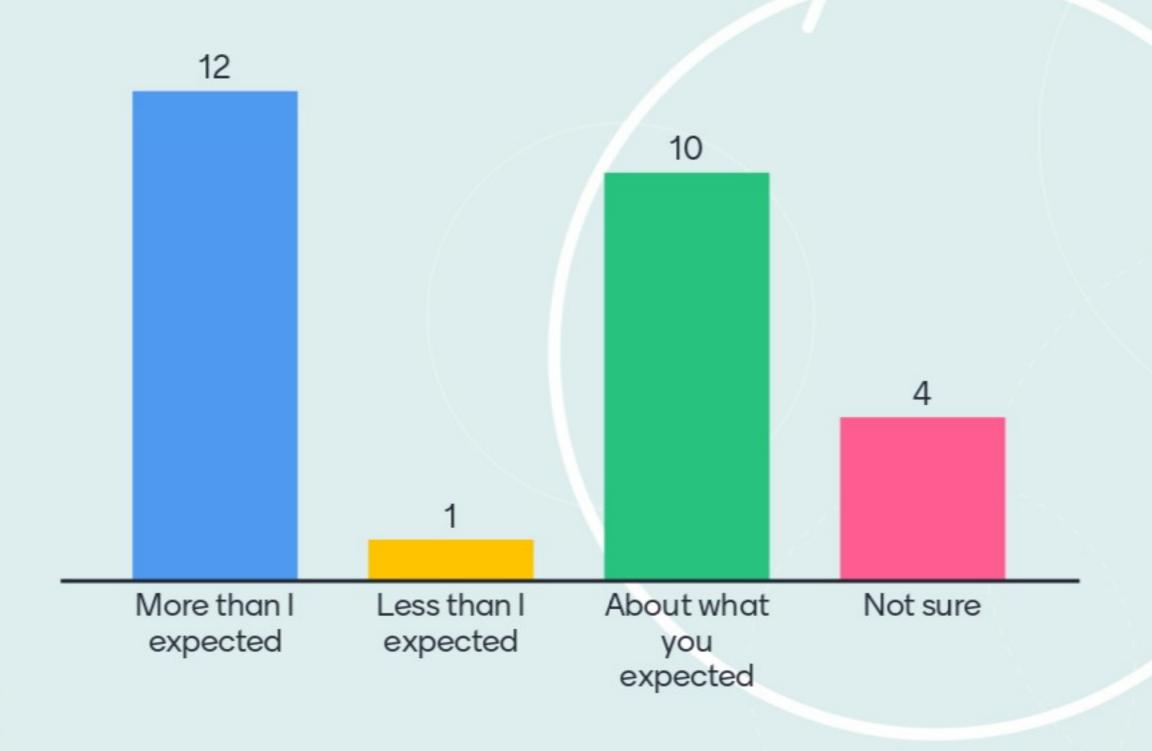
- Amtrak's direct spending in MO supports local vendors and small businesses:
 - In 2019, Amtrak spent \$28.9M to hire services from MO construction, landscaping, railroad, engineering, and technology businesses.
 - Amtrak employs 370 people across MO, amounting to about \$11.1 million in labor income.

- Collectively, Amtrak's direct employment and spending in MO supports:
 - » 800 jobs
 - » \$40.1M in labor income
 - » \$114.9M in economic activity
 - \$2.7M in state & local tax revenue



Are the economic impacts of Amtrak in MO:







River Runner Challenges & Opportunities



Challenges



Connectivity after reaching River Runner station



Stabilized funding



On-time performance

Opportunities



Expand cross-marketing packages between stations (e.g. Sedalia-Kirkwood and Warrensburg-Washington)



Expand marketing for day, overnight, and business trips



Develop hotels & housing near Amtrak stations



Invest in on-site ticketing kiosks



Adjust schedule to facilitate more convenient day trips

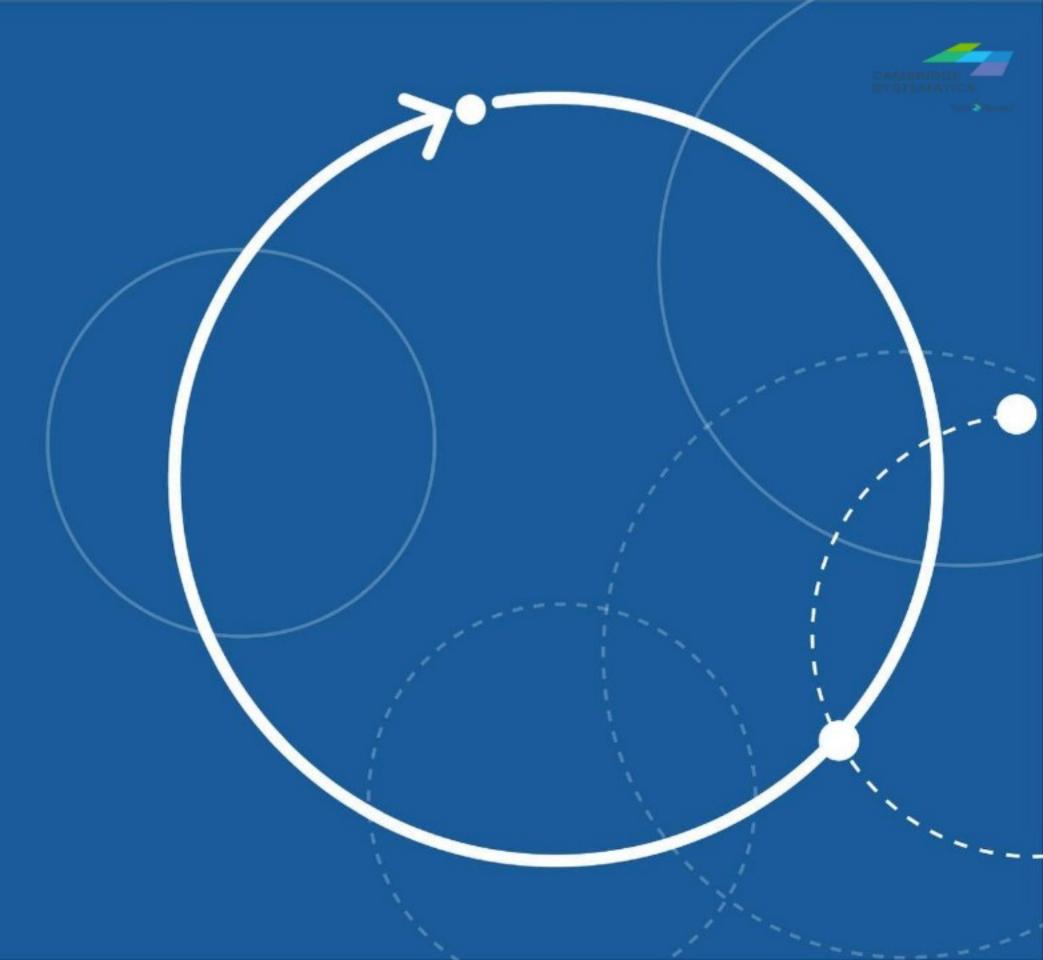


Why Do We Care?

- CAMBRIDGE SYSTEMATICS Think > Forward
- Many MO residents & visitors depend on the River Runner, but very little state funding is invested in the network.
- Enhanced service can provide important economic development benefits to Missouri communities.
- Missouri has been able to maintain existing River Runner service with modest state appropriations, but there is no dedicated funding source for passenger rail.
- Improving River Runner service has the potential to strengthen MO's cities and population centers.



Next Steps





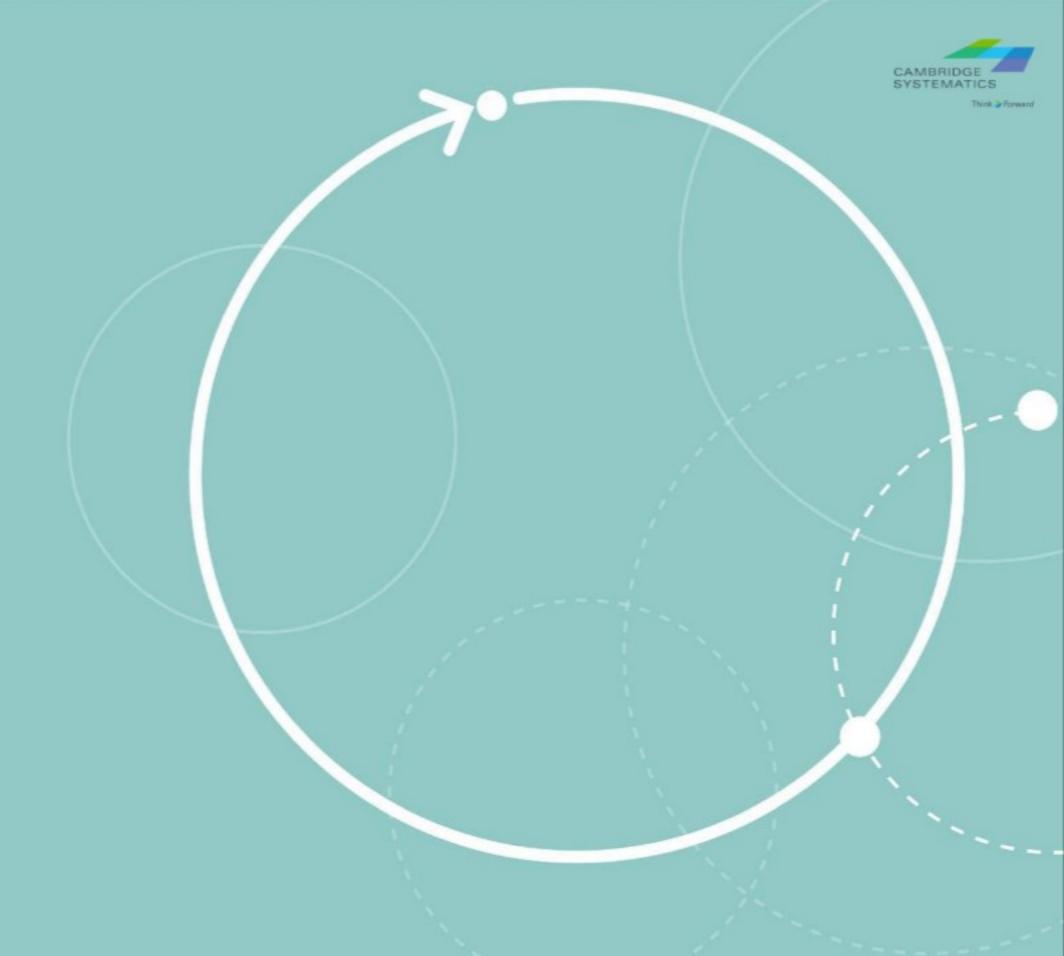
Next 90 days

- Complete stakeholder interviews
- Missouri Freight Profile
- Finalize River Runner economic impact executive summary materials
- Develop GIS webtool
- Initiate needs assessment





Discussion





Thank you!

