

Missouri Department of Transportation

Patrick K. McKenna, Director

1.888.ASK MODOT (275.6636)

September 30, 2020

Dear Consultant:

The Missouri Highways and Transportation Commission is requesting the services of a consulting firm to perform the described right of way services for MoDOT project J6S3259, Route 100, St. Louis County.

Please note this RFQ (Request for Qualifications) solicitation is based on qualifications only. Each submittal will be reviewed and rated according to the firms qualifications as outlined in this document. No bid for cost of services should be included with this RFQ.

Once consultants are rated and considered as "qualified", a detailed scope of services and set of plans will be provided to the qualified firms to prepare a cost of services. A firm will be selected to enter into a Memorandum of Understanding with the Missouri Department of Transportation for the specified services based on their qualification rating and cost.

If your firm would like to be considered for these consulting services, you may express your interest by responding to the appropriate office, which is indicated on the attachments. Limit your letter of interest to no more than three pages. This letter should include a statement to indicate your firm's understanding of the project. It should also include any other information which might help us in the selection process, including key personnel you would assign to the project and the backgrounds of those individuals, and any sub-consultants you would propose to use, and an indication of your firm's approach to promoting and developing a diverse workforce. MoDOT is committed to reflecting the diversity of the communities we serve and we expect our partners to do the same. We will utilize the consultant information already on file so we will not need a lengthy submittal of other general company information. In addition, please attach one page with detailed information on similar projects that your key personnel have worked on. Indicate the role your key personnel played in the projects and include reference contact information.

MoDOT will evaluate firms based on: Project Understanding & Innovation, Past Performance, Qualifications of Personnel Assigned, General Experience of Firm, Familiarity/Capability, Accessibility of Firm & Staff and cost associated with defined services outline in the Scope of Services. Firm's not providing a response on approach to workforce diversity will be considered non-responsive to this solicitation.

We request all letters be received by 3:00 pm, October 23, 2020 at the appropriate office. All participants will be notified by letter of the results of the RFQ before November 4, 2020.

Sincerely,

Digitally signed by Travis Koestner Date: 2020.10.05 12:41:16 -05'00'

Travis Koestner, P.E. State Design Engineer

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Our mission is to provide a world-class transportation experience that delights our customers and promotes a prosperous Missouri.

DISTRICT OFFICES

St. Louis District Thomas Blair, P.E., District Engineer Missouri Department of Transportation 1590 Woodlake Drive Chesterfield, MO 63017

Contact Jonathan Barnes 314-453-1826 Jonathan.Barnes@MoDOT.MO.gov Email responses are encouraged

St. Louis District

St. Louis District, Route 100/Manchester Rd., St. Louis County		
Job No:	J6S3259	
Location:		
	Route 100 (Manchester Rd.) in Kirkwood and Des Peres, St. Louis County, from I-270 to Route 61/67 This project will provide for Right of Way (ROW) and Relocation Services outlined more specifically in the Scope of Services. The successful Offeror agrees to provide to MHTC ROW and Relocation services for Project J6S3259, Kirkwood and Des Peres, St. Louis County, Missouri includes pavement improvement and upgrade of sidewalks to comply with the ADA Transition Plan along Route 100 (Manchester Road) in St. Louis County from I-270 to Route 61/67. The project has a ROW acquisition estimate of \$2,037,000.00. It is anticipated that project acquisitions will begin in January 2021. ROW clearance in October 2021 and project letting in December 2021. Construction of the project is anticipated to begin in the spring of 2022 and run through the fall of 2023. The ROW consulting firm will supplement MoDOT's staff and provide the necessary services to continue the Missouri Department of Transportation's ROW needs for this ongoing project when staff is unavailable. Task orders will be at the discretion of MoDOT's ROW Manager. The specific services required for this project will cover the range of those typically provided by a full-service land acquisition and relocation assistance consultant with the exception of appraisals. Some tasks listed	
	herein may be unnecessary, and, if necessary, others of a more specialized nature may be added.	
	The Offerors agree to perform specific services within the above stated scope of work to include, but not be limited to the following: 1. Public Involvement. The selected consultant, with the assistance and guidance of MoDOT, may be required to provide all necessary handouts/graphics and attend informational presentations regarding ROW procedures provided	

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by MoDOT, at formal public hearings, or at one (or
more) separate public meetings.
2. Negotiations
•The selected consultant may conduct preliminary
acquisition interviews with affected property
owners prior to the initiation of negotiations. Such
preliminary contacts may be made on an individual
basis or in a public meeting with property owners
without discussion acquisition costs or project
details.
•The consultant shall negotiate acquisitions in
accordance with the Engineering Policy Guide
(EPG), the Uniform Act, and the laws of the State
of Missouri. This may include but is not limited to
the following: Describing the acquisition,
referencing plats, explaining construction plans, and
project schedule and details. Clearly explain details
related to the appraisal and how the offer was
developed, as well as answering other valuation
questions.
•The consultant shall prepare all necessary
documents for review and signature by the ROW
Manager. The only offer allowed is that approved
by MoDOT. The consultant may not present any
counter offer or agree to any engineering plans
revisions or changes without express permission by
MoDOT. The consultant is to relay all concerns,
counter offers, or issues to the ROW Manager for
review and consideration.
•When negotiations result in an agreement for
approved fair market value or a MoDOT approved
administrative settlement, the consultant shall
prepare the necessary documents and secure
signatures from the owner or their representatives
as well as any tenants to submit for payment. The
consultant will also facilitate closings with the title
company on any parcels deemed to need a closing.
This includes but is not limited to obtaining updated
title commitments and providing title company with
documents related to closing.
•When negotiations result in condemnation, the
consultant shall submit completed file documents
and condemnation worksheet to the ROW Manager.

•At a minimum, the consultant's agent(s) must take the following acquisition actions on each ROW parcel being acquired on the project: Deliver owner's notification letters, acquisition brochures,
plans, offer letters, provide pamphlet, and unsigned
agreements by means of personal contact or
certified mail. Maintain a negotiator's log of
contacts with property owners to document
negotiations, efforts to achieve amicable
settlements, responsiveness to owners' counter
proposals, and suggestions for changes in plans. Utilize the MoDOT approved forms, letters and
agreements.
•Complete negotiations on all parcels on the project
to settlement stage or condemnation prior to the
scheduled project ROW clearance date. Coordinate with Title Company for closing of
acquired parcels, including but not limited to
obtaining updated title commitments and providing
title company with documents related to closing.
4. Relocation Services
•The consultant will provide relocation assistance to
eligible displaced individuals and businesses. All
relocation services must be performed in
accordance with the Uniform Relocation Assistance and Real Property Acquisition Policies Act of 1970
as amended and the implementing regulations (49
CFR Part 24). State laws and regulations shall also
be adhered to when delivering the Relocation
Assistance program. •Conduct personal interviews with all occupants to
be relocated and prepare a Relocation Plan in
accordance with the EPG. Identify specific
relocation needs and suggest solutions.
•Evaluate and make eligibility determination for
relocation claims, including replacement housing
supplemental payments, down payment and/or
supplemental rent payments, moving payments, last
resort housing plans, business relocation benefits,
business reestablishment evaluations, and loss of
tangible personal property evaluations. Prepare the
necessary documents and secure signatures for
processing of all payments of relocation claims.
Submit claimants' requests for appeal of a

	determination of ineligibility for all or a portion of	
	relocation assistance payment to the ROW	
	Manager.	
	•Inspect replacement housing and assure that it	
	meets applicable decent, safe and sanitary	
	standards. Minimize hardship to the displaced	
	occupants by providing counseling, information as	
	to other sources of assistance, methods of claiming	
	relocation benefits, and such other help as may be	
	appropriate. Coordinate the settlement on	
	replacement dwellings, as necessary, with claimants	
	and their attorney or representative.	
	•Issue Notice to Vacate to displaced according to	
	the needs of the project. The initial 90 day notice	
	should be given at the time the offer of the State's	
	determination of just compensation has been made	
	to the owner and the displaced has received a written statement of hencefits, or offer of	
	written statement of benefits, or offer of replacement housing.	
	•Current and detailed contact reports shall be	
	maintained in each relocation file, documenting all	
	actions relating to the relocation including dates,	
	places, and names. Contact reports will be typed	
	when package is submitted for payment.	
	•Secure moving cost estimates from reputable	
	Missouri licensed moving companies. This includes	
	the payment, by the consultant, of any estimating	
	fees that may be required by moving companies	
	(reimbursed by MoDOT).	
	5. Legal Processing	
	The consultant shall cooperate and assist when	
	necessary with the legal representatives of MoDOT to assist in the processing of all cases for legal	
	action. Act as MoDOT representative during legal	
	cases and hearings associated with assigned parcel	
	and project.	
The consultant will make available staff and		
	information as may be required by MoDOT legal	
	representatives.	
Length:	2.40 miles	
Approximate Construction Cost:	\$8,867,000	
DBE Goal (if applicable)	Zero	
Consultant Services Required:		

Other Comments:	Interviews or presentation will not be required for the consultant selection.
	Tentative Date of Consultant Selection - December 04, 2020
	The PM can add any comment necessary to further clarify the solicitation

Rating Criteria w/Weighted Values

Project Understanding & Innovation	25 Points Max
Past Performance	15 Points Max
Qualifications of Personnel Assigned	25 Points Max
General Experience of Firm	10 Points Max
Familiarity/Capability	15 Points Max
Accessibility of Firm & Staff	<u>10 Points Max</u>
	100 Points Max Total

Low bid for cost of Services

Pass/Fail