

**FY23 Freight Enhancement Program  
Evaluation Rubric**

<b>Points</b>	<b>Link to 2022 State Freight and Rail Plan</b>	<b># or % additional freight handled by improvement</b>	<b>Committed customer</b>	<b>% match</b>
<b>15</b>	Link to 3 or more Needs			
<b>14</b>	Link to 2 Needs			
<b>13</b>	Link to 1 Need			
<b>12</b>				
<b>11</b>				
<b>10</b>	Link to 3 or more Actions			
<b>9</b>	Link to 1-2 Actions			
<b>8</b>				>=50%
<b>7</b>			Supports expansion of existing business or committed new business	45-49%
<b>6</b>	Link to Strategy and Purpose			40-44%
<b>5</b>		>20%	Support more efficiency for existing business. Identify business and expansion benefits.	35-39%
<b>4</b>	Link to 3 or more Objectives	15-20%		30-34%
<b>3</b>	Link to 1 - 2 Objectives	8-15%	Shortlisted for new Identifiable prospective customer.	25-29%
<b>2</b>		4-8%		21-24%
<b>1</b>	Link to 1 or more Goals	0-3%	Speculative customer	20%
<b>0</b>	None	None		