ECONOMIC IMPACT ANALYSIS FOR MISSOURI U.S. 61 Expansion in Scott County

Our mission is to provide a world-class transportation experience that delights our customers and promotes a prosperous Missouri.


Location of U.S. 61 Project


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MoDOT's proposed construction in Scott County will expand a quarter mile of U.S. 61 to provide uninterupted traffic flow to an area where a new distribution center will be accessing the highway. The project will cost an estimated $\$ 740,025$ and construction will take place over nine months time. As a result of the construction, the new distribution center will be built and will create 350 new direct jobs in Missouri.

Over the 10 year life cycle of the project, every dollar of the U.S. 61 investment returns:
$\$ 10.66$ in new net general revenues to the State of Missouri totaling $\$ 7.8$ million $\$ 256.15$ in new personal income to Missourians totaling \$189.6 million
$\$ 334.37$ in new value-added (GSP) to Missouri's economy totaling $\$ 247.5$ million
$\$ 451.76$ in new economic activity (output) to Missouri's economy totaling $\$ 334.3$ million
On average each year, the project creates 446 new jobs annually paying an average wage of $\$ 32,537$ per job, generates $\$ 0.7$ million in new net general revenues annually, $\$ 17.2$ million in new personal income annually, $\$ 22.5$ million in new value-added to the economy annually, and $\$ 30.4$ million annually in new economic activity.

## CUMULATIVE ECONOMIC IMPACT ACROSS MISSOUR

Benefit Ratio

## CUMULATIVE NET GENERAL REVENUE

CUMULATIVE PERSONAL INCOME
10.66:1.00

CUMULATIVE VALUE-ADDED / GSP 334.37:1.00
CUMULATIVE ECONOMIC OUTPUT
451.76 : 1.00

## 10 Yr Life Cycle Total <br> $\$ 7.891$ million <br> \$189.558 million <br> $\$ 247.445$ million <br> \$334.311 million

## AVERAGE ANNUAL ECONOMIC IMPACT ACROSS MISSOURI

ANNUAL EMPLOYMENT
446 at an average wage of $\$ 32,537$
ANNUAL NET GENERAL REVENUE
ANNUAL PERSONAL INCOME
ANNUAL VALUE-ADDED / GSP
ANNUAL ECONOMIC OUTPUT
$\$ 0.717$ million
$\$ 17.233$ million
$\$ 22.495$ million
$\$ 30.392$ million


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ECONOMIC IMPACT ANALYSIS FOR MISSOURI

Date Completed 1-Jul-08
Requested by Tim Randle DED

10-YEAR LIFE CYCLE IMPACT

## NET GENERAL REVENUE

PERSONAL INCOME
VALUE-ADDED / GSP
ECONOMIC OUTPUT \$189.558 million \$247.445 million $\$ 334.311$ million

## U.S. 61 Lane Expansion

Scott County
ANNUAL AVERAGE ECONOMIC IMPACT
446 new JOBS each year paying an avg wage of \$32,537 $\$ 0.717$ million new NET GENERAL REVENUES each year \$17.233 million new PERSONAL INCOME each year \$22.495 million new VALUE-ADDED / GSP each year $\$ 30.392$ million new ECONOMIC OUTPUT each year

| ANNUAL ECONOMIC IMPACTS (2008\$) | 1-YEAR | 2-YEARS | 3-YEARS | 4-YEARS | 5-YEARS | 6-YEARS | 7-YEARS | 8-YEARS | 9-YEARS | 10-YEARS | 11-YEARS | 12-YEARS |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Employment | 0 | 60 | 468 | 479 | 483 | 486 | 487 | 487 | 487 | 489 | 489 | 491 |
| Population | 0 | 5 | 67 | 126 | 181 | 231 | 280 | 326 | 367 | 407 | 446 | 481 |
| Wage and Salary Income | \$0 | \$1,392,043 | \$14,033,898 | \$14,856,752 | \$15,404,397 | \$15,794,241 | \$15,997,656 | \$16,184,623 | \$16,290,427 | \$16,415,669 | \$16,565,368 | \$16,647,387 |
| Total Personal Income | \$0 | \$1,614,343 | \$14,863,860 | \$16,250,719 | \$17,323,253 | \$18,228,136 | \$18,929,430 | \$19,489,294 | \$20,012,573 | \$20,478,331 | \$20,934,761 | \$21,433,698 |
| Value-Added/Gross State Product | \$0 | \$2,182,106 | \$20,646,888 | \$21,786,187 | \$22,727,853 | \$23,518,387 | \$24,378,674 | \$25,052,953 | \$25,645,853 | \$26,401,511 | \$27,145,543 | \$27,959,328 |
| Total Economic Output | \$0 | \$3,937,557 | \$29,017,248 | \$30,330,930 | \$31,330,723 | \$32,179,384 | \$32,818,787 | \$33,527,942 | \$34,097,592 | \$34,841,624 | \$35,620,532 | \$36,608,700 |
| ANNUAL FISCAL IMPACTS (2008\$) | 1-YEAR | 2-YEARS | 3-YEARS | 4-YEARS | 5-YEARS | 6-YEARS | 7-YEARS | 8-YEARS | 9-YEARS | 10-YEARS | 11-YEARS | 12-YEARS |
| General Revenues | \$0 | \$97,922 | \$964,851 | \$1,016,608 | \$1,057,928 | \$1,092,649 | \$1,120,858 | \$1,143,515 | \$1,162,349 | \$1,184,782 | \$1,205,401 | \$1,227,483 |
| General Expenditures | \$0 | \$23,309 | \$119,018 | \$9,832 | (\$98,424) | (\$204,724) | (\$307,926) | (\$406,582) | (\$500,378) | (\$588,884) | (\$673,841) | (\$754,465) |
| Project Investment | (\$740,025) | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 |
| Net General Revenue | \$0 | \$121,230 | \$1,083,868 | \$1,026,440 | \$959,504 | \$887,925 | \$812,933 | \$736,933 | \$661,972 | \$595,898 | \$531,559 | \$473,018 |


| CUMULATIVE BENEFIT-COST (2008\$) | 1-YEAR | 2-YEARS | 3-YEARS | 4-YEARS | 5-YEARS | 6-YEARS | 7-YEARS | 8-YEARS | 9-YEARS | 10-YEARS | 11-YEARS | 12-YEARS |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Cumulative Net General Revenues | \$0 | \$121,230 | \$1,205,098 | \$2,231,538 | \$3,191,042 | \$4,078,967 | \$4,891,900 | \$5,628,833 | \$6,290,805 | \$6,886,703 | \$7,418,263 | \$7,891,281 |
| Cumulative General Revenues | \$0 | \$121,230 | \$1,205,098 | \$2,231,538 | \$3,191,042 | \$4,078,967 | \$4,891,900 | \$5,628,833 | \$6,290,805 | \$6,886,703 | \$7,418,263 | \$7,891,281 |
| General Revenue Benefit Ratio | 0.00 | 0.16 | 1.63 | 3.02 | 4.31 | 5.51 | 6.61 | 7.61 | 8.50 | 9.31 | 10.02 | 10.66 |
| Cumulative Total Personal Income | \$0 | \$1,614,343 | \$16,478,202 | \$32,728,921 | \$50,052,174 | \$68,280,309 | \$87,209,739 | \$106,699,033 | \$126,711,606 | \$147,189,937 | \$168,124,698 | \$189,558,396 |
| Personal Income Benefit Ratio | 0.00 | 2.18 | 22.27 | 44.23 | 67.64 | 92.27 | 117.85 | 144.18 | 171.23 | 198.90 | 227.19 | 256.15 |
| Cumulative Gross State Product | \$0 | \$2,182,106 | \$22,828,994 | \$44,615,181 | \$67,343,034 | \$90,861,420 | \$115,240,094 | \$140,293,046 | \$165,938,899 | \$192,340,410 | \$219,485,952 | \$247,445,280 |
| Gross State Product Benefit Ratio | 0.00 | 2.95 | 30.85 | 60.29 | 91.00 | 122.78 | 155.72 | 189.58 | 224.23 | 259.91 | 296.59 | 334.37 |
| Cumulative Output | \$0 | \$3,937,557 | \$32,954,805 | \$63,285,734 | \$94,616,457 | \$126,795,841 | \$159,614,627 | \$193,142,569 | \$227,240,161 | \$262,081,784 | \$297,702,316 | \$334,311,016 |
| Output Benefit Ratio | 0.00 | 5.32 | 44.53 | 85.52 | 127.86 | 171.34 | 215.69 | 260.99 | 307.07 | 354.15 | 402.29 | 451.76 |


| Cumulative Rail Siding Investment | \$740,025 | \$740,025 | \$740,025 | \$740,025 | \$740,025 | ,025 | \$740,025 | \$740,025 | \$740,025 | \$740,025 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |

## ASSUMPTIONS

Engineering Costs of Road Project $\$ 94,875$ : Gain of $\$ 94,875$ in Professional Technical Services industry in Years 2009.
Construction Costs of Road Project $\$ 645,150$ : Gain of $\$ 645,150$ in Construction Industry in 2009. Construction Costs of Distribution Center estimated at $\$ 5.2$ million in 2009. Estimate derived from Officefinder and RS Mean Calculator
Employment: (a) 350 jobs (0 displaced) in warehousing and transportation industries in 2010-2019.
Production Cost Savings: Average business production costs savings of $0.04 \%$ per year in CY 2010-2019. Cost savings derived from FHWA production cost factors scaled to current time period, industry mix, type of project, regional output and transportation costs.
Project Investment/Costs: MoDOT costs of $\$ 740,025$ split into $80 \%$ federal funds and $20 \%$ dedicated general revenue funds.
Impacts occur in Lower Southeast Missouri Region. Assumptions provided by DED and MoDOT. Estimated using REMI-9-Regional Model (remi-fiscal-9-jun07).

## U.S. 61 Lane Expansion

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| ANNUAL FISCAL IMPACTS (2008\$) | 1-YEAR | 2-YEARS | 3-YEARS | 4-YEARS | 5-YEARS | 6-YEARS | 7-YEARS | 8-YEARS | 9-YEARS | 10-YEARS | 11-YEARS | 12-YEARS |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| State General Revenues |  |  |  |  |  |  |  |  |  |  |  | 2018 |
| Individual Income Tax | \$0 | \$67,720 | \$636,043 | \$670,672 | \$696,038 | \$715,404 | \$730,034 | \$740,349 | \$748,138 | \$757,926 | \$766,767 | \$776,345 |
| Corporate Income Tax | \$0 | \$6,672 | \$170,892 | \$176,869 | \$182,712 | \$188,831 | \$194,814 | \$199,875 | \$204,946 | \$210,366 | \$215,847 | \$221,704 |
| Direct Sales Tax | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 |
| Indirect Sales \& Use Tax | \$0 | \$19,602 | \$121,077 | \$129,377 | \$137,046 | \$144,176 | \$150,004 | \$155,833 | \$160,576 | \$166,401 | \$171,392 | \$176,712 |
| Other Tax | \$0 | \$2,417 | \$22,661 | \$24,419 | \$25,924 | \$27,218 | \$28,303 | \$29,197 | \$29,955 | \$30,818 | \$31,618 | \$32,439 |
| Other Charges \& Revenues | \$0 | \$1,511 | \$14,178 | \$15,272 | \$16,209 | \$17,019 | \$17,704 | \$18,261 | \$18,735 | \$19,272 | \$19,777 | \$20,282 |
| Other Revenues | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 |
| Total Revenues | \$0 | \$97,922 | \$964,851 | \$1,016,608 | \$1,057,928 | \$1,092,649 | \$1,120,858 | \$1,143,515 | \$1,162,349 | \$1,184,782 | \$1,205,401 | \$1,227,483 |
| State General Expenditures |  |  |  |  |  |  |  |  |  |  |  |  |
| Higher Education | \$0 | (\$868) | (\$10,683) | (\$19,988) | (\$29,008) | (\$37,723) | (\$46,143) | (\$54,163) | (\$61,783) | (\$69,025) | (\$76,003) | (\$82,666) |
| Elementary \& Secondary Education | \$0 | (\$2,669) | (\$32,860) | (\$61,478) | (\$89,212) | (\$115,989) | (\$141,881) | $(\$ 166,510)$ | (\$189,982) | (\$212,295) | (\$233,767) | (\$254,186) |
| Social Services | \$0 | \$31,176 | \$215,874 | \$191,034 | \$164,510 | \$137,145 | \$110,305 | \$84,329 | \$59,626 | \$36,765 | \$15,104 | $(\$ 5,242)$ |
| Health \& Mental Heath | \$0 | (\$766) | (\$9,435) | (\$17,651) | (\$25,608) | (\$33,302) | (\$40,733) | (\$47,816) | (\$54,553) | (\$60,941) | $(\$ 67,099)$ | (\$72,982) |
| Transportation | \$0 | (\$12) | (\$144) | (\$269) | (\$390) | (\$507) | (\$620) | (\$728) | (\$831) | (\$928) | (\$1,022) | (\$1,111) |
| Public Safety \& Corrections | \$0 | (\$802) | (\$9,869) | (\$18,461) | (\$26,787) | (\$34,839) | (\$42,606) | (\$50,016) | (\$57,058) | (\$63,741) | $(\$ 70,183)$ | (\$76,340) |
| Natural Resources \& Conservation | \$0 | (\$11) | (\$130) | (\$244) | (\$354) | (\$460) | (\$563) | (\$660) | (\$753) | (\$842) | (\$927) | (\$1,008) |
| Administration \& Other Departments | \$0 | (\$2,652) | (\$32,660) | (\$61,099) | (\$88,655) | (\$115,252) | (\$141,039) | (\$165,563) | (\$188,824) | (\$210,927) | (\$232,293) | $(\$ 252,607)$ |
| Debt Interest | \$0 | (\$87) | (\$1,076) | $(\$ 2,012)$ | (\$2,921) | (\$3,798) | (\$4,646) | (\$5,453) | (\$6,22) | (\$6,950) | $(\$ 7,652)$ | (\$8,323) |
| Other Expenditures | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 |
| Total Expenditures | \$0 | \$23,309 | \$119,018 | \$9,832 | (\$98,424) | (\$204,724) | (\$307,926) | (\$406,582) | (\$500,378) | ( 5588,884 ) | ( 5673,841 ) | (\$754,465) |
| State Incentives | (\$740,025) | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net State General Revenues | (\$740,025) | \$121,230 | \$1,083,868 | \$1,026,440 | \$959,504 | \$887,925 | \$812,933 | \$736,933 | \$661,972 | \$595,898 | \$531,559 | \$473,018 |

## U.S. 61 Lane Expansion

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| ANNUAL INDUSTRY IMPACTS (2008\$) |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Employment | 1-YEAR | 2-YEARS | 3-YEARS | 4-YEARS | 5-YEARS | 6-YEARS | 7-YEARS | 8-YEARS | 9-YEARS | 10-YEARS | 11-YEARS | 12-YEARS |
| Farm | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| State \& Local Government | 0 | 0 | 4 | 8 | 12 | 15 | 18 | 21 | 24 | 27 | 29 | 31 |
| Federal Civilian Government | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Federal Military Government | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Agriculture, Forestry, \& Fishing | 0 | 0 | 0 | (0) | (0) | (0) | (0) | (0) | (0) | (0) | (0) | (0) |
| Mining | 0 | 0 | 0 | 0 | (0) | (0) | (0) | (0) | (0) | (0) | (0) | (0) |
| Utilities | 0 | 0 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 |
| Construction | 0 | 42 | 14 | 20 | 24 | 25 | 25 | 25 | 24 | 23 | 23 | 22 |
| Manufacturing | 0 | 0 | 1 | 0 | (1) | (1) | (2) | (2) | (3) | (3) | (3) | (3) |
| Wholesale Trade | 0 | 0 | 2 | 2 | 2 | 2 | 2 | 2 | 2 | 1 | 1 | 1 |
| Retail Trade | 0 | 5 | 31 | 32 | 32 | 32 | 32 | 31 | 31 | 31 | 31 | 30 |
| Transportation \& Warehousing | 0 | 0 | 350 | 350 | 350 | 349 | 349 | 349 | 349 | 349 | 349 | 349 |
| Information | 0 | 0 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 |
| Finance \& Insurance | 0 | 1 | 3 | 3 | 3 | 2 | 2 | 2 | 2 | 1 | 1 | 1 |
| Real Estate, Rental, \& Leasing | 0 | 1 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 3 | 3 | 3 |
| Professional \& Technical Services | 0 | 3 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 |
| Management of Companies \& Enterrises | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Administrative \& Waste Remed Services | 0 | 1 | 10 | 10 | 10 | 9 | 9 | 9 | 9 | 9 | 9 | 9 |
| Educational Services | 0 | 0 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 |
| Health Care \& Social Assistance | 0 | 1 | 11 | 11 | 11 | 11 | 10 | 10 | 10 | 11 | 11 | 11 |
| Arts, Entertainment, \& Recreation | 0 | 0 | 2 | 2 | 2 | 2 | 2 | 2 | 2 | 2 | 2 | 2 |
| Accommodation \& Food Services | 0 | 2 | 17 | 17 | 17 | 16 | 16 | 16 | 16 | 16 | 15 | 15 |
| Other Services | 0 | 1 | 12 | 12 | 12 | 12 | 12 | 12 | 11 | 11 | 11 | 11 |
| Total | 0 | 59 | 468 | 479 | 484 | 486 | 486 | 487 | 487 | 488 | 489 | 491 |
| Labor \& Proprietor Income | 1-YEAR | 2-YEARS | 3-YEARS | 4-YEARS | 5-YEARS | 6-YEARS | 7-YEARS | 8-YEARS | 9-YEARS | 10-YEARS | 11-YEARS | 12-YEARS |
| Farm | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 |
| State \& Local Government | \$0 | \$16,668 | \$174,481 | \$328,866 | \$473,199 | \$615,080 | \$751,500 | \$882,347 | \$1,011,102 | \$1,128,430 | \$1,248,727 | \$1,353,628 |
| Federal Civilian Government | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 |
| Federal Military Government | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 |
| Agriculture, Forestry, \& Fishing | \$0 | \$3,037 | \$29,652 | \$42,828 | \$48,891 | \$50,512 | \$49,391 | \$46,827 | \$43,506 | \$39,762 | \$35,959 | \$32,495 |
| Mining | \$0 | \$1,389 | \$5,313 | \$7,762 | \$9,148 | \$9,588 | \$9,473 | \$9,261 | \$8,886 | \$8,243 | \$7,493 | \$6,909 |
| Utilities | \$0 | \$18,978 | \$123,645 | \$136,003 | \$142,799 | \$145,860 | \$146,165 | \$148,049 | \$148,322 | \$148,362 | \$148,329 | \$148,525 |
| Construction | \$0 | \$1,475,527 | \$581,068 | \$848,394 | \$991,558 | \$1,063,091 | \$1,087,129 | \$1,078,149 | \$1,057,025 | \$1,032,561 | \$1,002,661 | \$979,698 |
| Manufacturing | \$0 | \$53,692 | \$287,846 | \$384,808 | \$425,540 | \$429,409 | \$407,313 | \$381,359 | \$347,320 | \$307,254 | \$271,976 | \$233,931 |
| Wholesale Trade | \$0 | \$31,471 | \$180,800 | \$209,003 | \$223,837 | \$226,352 | \$225,475 | \$218,273 | \$210,519 | \$198,575 | \$189,340 | \$181,880 |
| Retail Trade | \$0 | \$140,757 | \$884,192 | \$984,948 | \$1,045,107 | \$1,075,260 | \$1,087,976 | \$1,080,627 | \$1,068,304 | \$1,052,206 | \$1,040,989 | \$1,025,317 |
| Transportation \& Warehousing | \$0 | \$18,056 | \$15,061,919 | \$15,269,439 | \$15,466,871 | \$15,646,469 | \$15,819,716 | \$15,961,558 | \$16,105,126 | \$16,258,506 | \$16,412,056 | \$16,580,079 |
| Information | \$0 | \$11,105 | \$64,756 | \$75,650 | \$80,860 | \$84,969 | \$86,089 | \$84,682 | \$80,646 | \$77,568 | \$76,027 | \$74,173 |
| Finance \& Insurance | \$0 | \$34,257 | \$184,384 | \$203,776 | \$209,378 | \$206,446 | \$195,565 | \$185,144 | \$169,833 | \$159,599 | \$149,863 | \$139,775 |
| Real Estate, Rental, \& Leasing | \$0 | \$12,037 | \$64,313 | \$73,468 | \$79,369 | \$81,657 | \$82,022 | \$81,551 | \$79,140 | \$77,568 | \$76,027 | \$74,861 |
| Professional \& Technical Services | \$0 | \$159,202 | \$249,177 | \$286,864 | \$310,676 | \$326,577 | \$332,917 | \$338,811 | \$33,401 | \$334,207 | \$330,464 | \$328,087 |
| Management of Companies \& Enterrrises | \$0 | \$10,649 | \$38,678 | \$45,038 | \$47,240 | \$47,252 | \$45,256 | \$40,970 | \$37,648 | \$37,468 | \$35,093 | \$32,809 |
| Administrative \& Waste Remed Services | \$0 | \$33,792 | \$222,203 | \$241,376 | \$254,449 | \$259,036 | \$260,640 | \$261,565 | \$258,939 | \$258,533 | \$258,791 | \$258,909 |
| Educational Services | \$0 | \$8,101 | \$42,271 | \$47,450 | \$51,916 | \$53,885 | \$54,145 | \$55,155 | \$55,317 | \$55,832 | \$54,832 | \$55,633 |
| Health Care \& Social Assistance | \$0 | \$55,546 | \$478,548 | \$591,244 | \$669,011 | \$707,916 | \$725,656 | \$737,437 | \$732,989 | \$737,409 | \$738,351 | \$738,887 |
| Arts, Entertainment, \& Recreation | \$0 | \$8,795 | \$53,966 | \$60,564 | \$64,688 | \$66,732 | \$66,668 | \$66,383 | \$64,928 | \$63,887 | \$62,321 | \$61,691 |
| Accommodation \& Food Services | \$0 | \$33,792 | \$274,359 | \$300,437 | \$313,621 | \$319,970 | \$321,648 | \$321,049 | \$315,416 | \$311,418 | \$307,774 | \$305,277 |
| Other Services | \$0 | \$43,975 | \$355,280 | \$393,154 | \$414,919 | \$424,019 | \$426,632 | \$423,907 | \$421,440 | \$416,639 | \$413,023 | \$409,379 |
| Total | \$0 | \$2,170,825 | \$19,356,851 | \$20,531,072 | \$21,323,076 | \$21,840,080 | \$22,181,377 | \$22,403,104 | \$22,546,806 | \$22,704,026 | \$22,860,096 | \$23,021,944 |

