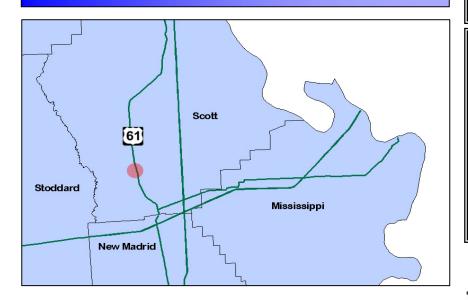




Our mission is to provide a world-class transportation experience that delights our customers and promotes a prosperous Missouri.



### Location of U.S. 61 Project







## **ECONOMIC IMPACT ANALYSIS FOR MISSOURI U.S. 61 Expansion in Scott County**

MoDOT's proposed construction in Scott County will expand a quarter mile of U.S. 61 to provide uninterupted traffic flow to an area where a new distribution center will be accessing the highway. The project will cost an estimated \$740,025 and construction will take place over nine months time. As a result of the construction, the new distribution center will be built and will create 350 new direct jobs in Missouri.

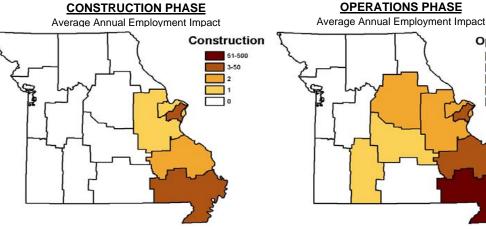
Over the 10 year life cycle of the project, every dollar of the U.S. 61 investment returns: \$10.66 in new net general revenues to the State of Missouri totaling \$7.8 million \$256.15 in new personal income to Missourians totaling \$189.6 million \$334.37 in new value-added (GSP) to Missouri's economy totaling \$247.5 million \$451.76 in new economic activity (output) to Missouri's economy totaling \$334.3 million

On average each year, the project creates 446 new jobs annually paying an average wage of \$32,537 per job, generates \$0.7 million in new net general revenues annually, \$17.2 million in new personal income annually, \$22.5 million in new value-added to the economy annually, and \$30.4 million annually in new economic activity.

#### **CUMULATIVE ECONOMIC IMPACT ACROSS MISSOURI** Benefit Ratio 10 Yr Life Cycle Total CUMULATIVE NET GENERAL REVENUE 10.66: 1.00 \$7.891 million CUMULATIVE PERSONAL INCOME 256.15:1.00 \$189.558 million CUMULATIVE VALUE-ADDED / GSP 334.37:1.00 \$247.445 million CUMULATIVE ECONOMIC OUTPUT 451.76: 1.00 \$334.311 million AVERAGE ANNUAL ECONOMIC IMPACT ACROSS MISSOURI ANNUAL EMPLOYMENT 446 at an average wage of \$32,537 ANNUAL NET GENERAL REVENUE \$0.717 million ANNUAL PERSONAL INCOME \$17.233 million ANNUAL VALUE-ADDED / GSP \$22,495 million ANNUAL ECONOMIC OUTPUT \$30.392 million

Operations

### CONSTRUCTION PHASE





### **ECONOMIC IMPACT ANALYSIS** FOR MISSOURI

Date Completed 1-Jul-08 Requested by

Tim Randle DED

## U.S. 61 Lane Expansion

**Scott County** 

10-YEAR LIFE CYCLE IMPACT

**Benefit Ratio** 10-Year Life Cycle NET GENERAL REVENUE 10.66: 1.00 \$7.891 million 256.15:1.00 \$189.558 million

PERSONAL INCOME VALUE-ADDED / GSP 334.37:1.00 \$247.445 million ECONOMIC OUTPUT 451.76: 1.00 \$334.311 million

#### ANNUAL AVERAGE ECONOMIC IMPACT

446 new JOBS each year paying an avg wage of

\$0.717 million new NET GENERAL REVENUES each year

\$17.233 million new PERSONAL INCOME each year

\$22.495 million new VALUE-ADDED / GSP each year

\$30.392 million new ECONOMIC OUTPUT each year

ANNUAL ECONOMIC IMPACTS (2008\$)	1-YEAR	2-YEARS	3-YEARS	4-YEARS	5-YEARS	6-YEARS	7-YEARS	8-YEARS	9-YEARS	10-YEARS	11-YEARS	12-YEARS
Employment	0	60	468	479	483	486	487	487	487	489	489	491
Population	0	5	67	126	181	231	280	326	367	407	446	481
Wage and Salary Income	\$0	\$1,392,043	\$14,033,898	\$14,856,752	\$15,404,397	\$15,794,241	\$15,997,656	\$16,184,623	\$16,290,427	\$16,415,669	\$16,565,368	\$16,647,387
Total Personal Income	\$0	\$1,614,343	\$14,863,860	\$16,250,719	\$17,323,253	\$18,228,136	\$18,929,430	\$19,489,294	\$20,012,573	\$20,478,331	\$20,934,761	\$21,433,698
Value-Added/Gross State Product	\$0	\$2,182,106	\$20,646,888	\$21,786,187	\$22,727,853	\$23,518,387	\$24,378,674	\$25,052,953	\$25,645,853	\$26,401,511	\$27,145,543	\$27,959,328
Total Economic Output	\$0	\$3,937,557	\$29,017,248	\$30,330,930	\$31,330,723	\$32,179,384	\$32,818,787	\$33,527,942	\$34,097,592	\$34,841,624	\$35,620,532	\$36,608,700
ANNUAL FISCAL IMPACTS (2008\$)	1-YEAR	2-YEARS	3-YEARS	4-YEARS	5-YEARS	6-YEARS	7-YEARS	8-YEARS	9-YEARS	10-YEARS	11-YEARS	12-YEARS
General Revenues	\$0	\$97,922	\$964,851	\$1,016,608	\$1,057,928	\$1,092,649	\$1,120,858	\$1,143,515	\$1,162,349	\$1,184,782	\$1,205,401	\$1,227,483
General Expenditures	\$0	\$23,309	\$119,018	\$9,832	(\$98,424)	(\$204,724)	(\$307,926)	(\$406,582)	(\$500,378)	(\$588,884)	(\$673,841)	(\$754,465)
Project Investment	(\$740,025)	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Net General Revenue	\$0	\$121,230	\$1,083,868	\$1,026,440	\$959,504	\$887,925	\$812,933	\$736,933	\$661,972	\$595,898	\$531,559	\$473,018
CUMULATIVE BENEFIT-COST (2008\$)	1-YEAR	2-YEARS	3-YEARS	4-YEARS	5-YEARS	6-YEARS	7-YEARS	8-YEARS	9-YEARS	10-YEARS	11-YEARS	12-YEARS
Cumulative Net General Revenues	\$0	\$121,230	\$1,205,098	\$2,231,538	\$3,191,042	\$4,078,967	\$4,891,900	\$5,628,833	\$6,290,805	\$6,886,703	\$7,418,263	\$7,891,281
Cumulative General Revenues	\$0	\$121,230	\$1,205,098	\$2,231,538	\$3,191,042	\$4,078,967	\$4,891,900	\$5,628,833	\$6,290,805	\$6,886,703	\$7,418,263	\$7,891,281
General Revenue Benefit Ratio	0.00	0.16	1.63	3.02	4.31	5.51	6.61	7.61	8.50	9.31	10.02	10.66
Cumulative Total Personal Income	\$0	\$1,614,343	\$16,478,202	\$32,728,921	\$50,052,174	\$68,280,309	\$87,209,739	\$106,699,033	\$126,711,606	\$147,189,937	\$168,124,698	\$189,558,396
Personal Income Benefit Ratio	0.00	2.18	22.27	44.23	67.64	92.27	117.85	144.18	171.23	198.90	227.19	256.15
Cumulative Gross State Product	\$0	\$2,182,106	\$22,828,994	\$44,615,181	\$67,343,034	\$90,861,420	\$115,240,094	\$140,293,046	\$165,938,899	\$192,340,410	\$219,485,952	\$247,445,280
Gross State Product Benefit Ratio	0.00	2.95	30.85	60.29	91.00	122.78	155.72	189.58	224.23	259.91	296.59	334.37
Cumulative Output	\$0	\$3,937,557	\$32,954,805	\$63,285,734	\$94,616,457	\$126,795,841	\$159,614,627	\$193,142,569	\$227,240,161	\$262,081,784	\$297,702,316	\$334,311,016
Output Benefit Ratio	0.00	5.32	44.53	85.52	127.86	171.34	215.69	260.99	307.07	354.15	402.29	451.76
	•		•		•	•			•			
Cumulative Rail Siding Investment	\$740,025	\$740,025	\$740,025	\$740,025	\$740,025	\$740,025	\$740,025	\$740,025	\$740,025	\$740,025	\$740,025	\$740,025

#### **ASSUMPTIONS**

Engineering Costs of Road Project \$94,875: Gain of \$94,875 in Professional Technical Services industry in Years 2009.

Construction Costs of Road Project \$645,150: Gain of \$645,150 in Construction Industry in 2009. Construction Costs of Distribution Center estimated at \$5.2 million in 2009. Estimate derived from Officefinder and RS Mean Calculator Employment: (a) 350 jobs (0 displaced) in warehousing and transportation industries in 2010-2019.

Production Cost Savings: Average business production costs savings of 0.04% per year in CY 2010-2019. Cost savings derived from FHWA production cost factors scaled to current time period, industry mix, type of project, regional output and transportation costs. Project Investment/Costs: MoDOT costs of \$740,025 split into 80% federal funds and 20% dedicated general revenue funds.

Impacts occur in Lower Southeast Missouri Region. Assumptions provided by DED and MoDOT. Estimated using REMI-9-Regional Model (remi-fiscal-9-jun07).



# U.S. 61 Lane Expansion



ANNUAL FISCAL IMPACTS (2008\$)	1-YEAR	2-YEARS	3-YEARS	4-YEARS	5-YEARS	6-YEARS	7-YEARS	8-YEARS	9-YEARS	10-YEARS	11-YEARS	12-YEARS
State General Revenues												2018
Individual Income Tax	\$0	\$67,720	\$636,043	\$670,672	\$696,038	\$715,404	\$730,034	\$740,349	\$748,138	\$757,926	\$766,767	\$776,345
Corporate Income Tax	\$0	\$6,672	\$170,892	\$176,869	\$182,712	\$188,831	\$194,814	\$199,875	\$204,946	\$210,366	\$215,847	\$221,704
Direct Sales Tax	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Indirect Sales & Use Tax	\$0	\$19,602	\$121,077	\$129,377	\$137,046	\$144,176	\$150,004	\$155,833	\$160,576	\$166,401	\$171,392	\$176,712
Other Tax	\$0	\$2,417	\$22,661	\$24,419	\$25,924	\$27,218	\$28,303	\$29,197	\$29,955	\$30,818	\$31,618	\$32,439
Other Charges & Revenues	\$0	\$1,511	\$14,178	\$15,272	\$16,209	\$17,019	\$17,704	\$18,261	\$18,735	\$19,272	\$19,777	\$20,282
Other Revenues	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Total Revenues	\$0	\$97,922	\$964,851	\$1,016,608	\$1,057,928	\$1,092,649	\$1,120,858	\$1,143,515	\$1,162,349	\$1,184,782	\$1,205,401	\$1,227,483
State General Expenditures		•	·				·			•	•	
Higher Education	\$0	(\$868)	(\$10,683)	(\$19,988)	(\$29,008)	(\$37,723)	(\$46,143)	(\$54,163)	(\$61,783)	(\$69,025)	(\$76,003)	(\$82,666)
Elementary & Secondary Education	\$0	(\$2,669)	(\$32,860)	(\$61,478)	(\$89,212)	(\$115,989)	(\$141,881)	(\$166,510)	(\$189,982)	(\$212,295)	(\$233,767)	(\$254,186)
Social Services	\$0	\$31,176	\$215,874	\$191,034	\$164,510	\$137,145	\$110,305	\$84,329	\$59,626	\$36,765	\$15,104	(\$5,242)
Health & Mental Health	\$0	(\$766)	(\$9,435)	(\$17,651)	(\$25,608)	(\$33,302)	(\$40,733)	(\$47,816)	(\$54,553)	(\$60,941)	(\$67,099)	(\$72,982)
Transportation	\$0	(\$12)	(\$144)	(\$269)	(\$390)	(\$507)	(\$620)	(\$728)	(\$831)	(\$928)	(\$1,022)	(\$1,111)
Public Safety & Corrections	\$0	(\$802)	(\$9,869)	(\$18,461)	(\$26,787)	(\$34,839)	(\$42,606)	(\$50,016)	(\$57,058)	(\$63,741)	(\$70,183)	(\$76,340)
Natural Resources & Conservation	\$0	(\$11)	(\$130)	(\$244)	(\$354)	(\$460)	(\$563)	(\$660)	(\$753)	(\$842)	(\$927)	(\$1,008)
Administration & Other Departments	\$0	(\$2,652)	(\$32,660)	(\$61,099)	(\$88,655)	(\$115,252)	(\$141,039)	(\$165,563)	(\$188,824)	(\$210,927)	(\$232,293)	(\$252,607)
Debt Interest	\$0	(\$87)	(\$1,076)	(\$2,012)	(\$2,921)	(\$3,798)	(\$4,646)	(\$5,453)	(\$6,220)	(\$6,950)	(\$7,652)	(\$8,323)
Other Expenditures	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Total Expenditures	\$0	\$23,309	\$119,018	\$9,832	(\$98,424)	(\$204,724)	(\$307,926)	(\$406,582)	(\$500,378)	(\$588,884)	(\$673,841)	(\$754,465)
State Incentives	(\$740.00E)	¢0	¢0	60	60	\$0	ėn.	¢0	ėo.	60	60	60
State Incentives	(\$740,025)	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Net State General Revenues	(\$740,025)	\$121,230	\$1,083,868	\$1,026,440	\$959,504	\$887,925	\$812,933	\$736,933	\$661,972	\$595,898	\$531,559	\$473,018

# U.S. 61 Lane Expansion



#### ANNUAL INDUSTRY IMPACTS (2008\$)

Employment	1-YEAR	2-YEARS	3-YEARS	4-YEARS	5-YEARS	6-YEARS	7-YEARS	8-YEARS	9-YEARS	10-YEARS	11-YEARS	12-YEARS
· · ·	1-1LAK	2-1LAK3	J-TLANS	4-1 LAK3	J-TLAKS	0-TLAKS	7-TLAKS	0-1LAK3	7-1LAK3	10-1 LAK3	11-TLAKS	12-TLAKS
Farm	0	0	0	0	12	15	10	Ü	0	0	Ü	0
State & Local Government	0	U	4	8	12	15	18	21	24	27	29	31
Federal Civilian Government	0	0	0	0	0	0	0	0	0	0	0	0
Federal Military Government	0	0	0	0	0	0	0	0	0	0	0	0
Agriculture, Forestry, & Fishing	0	0	0	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
Mining	0	0	0	0	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
Utilities	0	0	1	1	1	1	1	1	1	1	1	1
Construction	0	42	14	20	24	25	25	25	24	23	23	22
Manufacturing	0	0	1	0	(1)	(1)	(2)	(2)	(3)	(3)	(3)	(3)
Wholesale Trade	0	0	2	2	2	2	2	2	2	1	1	1
Retail Trade	0	5	31	32	32	32	32	31	31	31	31	30
Transportation & Warehousing	0	0	350	350	350	349	349	349	349	349	349	349
Information	0	0	1	1	1	1	1	1	1	1	1	1
Finance & Insurance	0	1	3	3	3	2	2	2	2	1	1	1
Real Estate, Rental, & Leasing	0	1	4	4	4	4	4	4	4	3	3	3
Professional & Technical Services	0	3	4	4	4	4	4	4	4	4	4	4
Management of Companies & Enterprises	0	0	0	0	0	0	0	0	0	0	0	0
Administrative & Waste Remed Services	0	1	10	10	10	9	9	9	9	9	9	9
Educational Services	0	0	1	1	1	1	1	1	1	1	1	1
Health Care & Social Assistance	0	1	11	11	11	11	10	10	10	11	11	11
Arts, Entertainment, & Recreation	0	0	2	2	2	2	2	2	2	2	2	2
Accommodation & Food Services	0	2	17	17	17	16	16	16	16	16	15	15
Other Services	0	1	12	12	12	12	12	12	11	11	11	11
Total	0	59	468	479	484	486	486	487	487	488	489	491

abor & Proprietor Income	1-YEAR	2-YEARS	3-YEARS	4-YEARS	5-YEARS	6-YEARS	7-YEARS	8-YEARS	9-YEARS	10-YEARS	11-YEARS	12-YEARS
Farm	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
State & Local Government	\$0	\$16,668	\$174,481	\$328,866	\$473,199	\$615,080	\$751,500	\$882,347	\$1,011,102	\$1,128,430	\$1,248,727	\$1,353,628
Federal Civilian Government	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Federal Military Government	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Agriculture, Forestry, & Fishing	\$0	\$3,037	\$29,652	\$42,828	\$48,891	\$50,512	\$49,391	\$46,827	\$43,506	\$39,762	\$35,959	\$32,495
Mining	\$0	\$1,389	\$5,313	\$7,762	\$9,148	\$9,588	\$9,473	\$9,261	\$8,886	\$8,243	\$7,493	\$6,909
Utilities	\$0	\$18,978	\$123,645	\$136,003	\$142,799	\$145,860	\$146,165	\$148,049	\$148,322	\$148,362	\$148,329	\$148,525
Construction	\$0	\$1,475,527	\$581,068	\$848,394	\$991,558	\$1,063,091	\$1,087,129	\$1,078,149	\$1,057,025	\$1,032,561	\$1,002,661	\$979,698
Manufacturing	\$0	\$53,692	\$287,846	\$384,808	\$425,540	\$429,409	\$407,313	\$381,359	\$347,320	\$307,254	\$271,976	\$233,931
Wholesale Trade	\$0	\$31,471	\$180,800	\$209,003	\$223,837	\$226,352	\$225,475	\$218,273	\$210,519	\$198,575	\$189,340	\$181,880
Retail Trade	\$0	\$140,757	\$884,192	\$984,948	\$1,045,107	\$1,075,260	\$1,087,976	\$1,080,627	\$1,068,304	\$1,052,206	\$1,040,989	\$1,025,317
Transportation & Warehousing	\$0	\$18,056	\$15,061,919	\$15,269,439	\$15,466,871	\$15,646,469	\$15,819,716	\$15,961,558	\$16,105,126	\$16,258,506	\$16,412,056	\$16,580,079
Information	\$0	\$11,105	\$64,756	\$75,650	\$80,860	\$84,969	\$86,089	\$84,682	\$80,646	\$77,568	\$76,027	\$74,173
Finance & Insurance	\$0	\$34,257	\$184,384	\$203,776	\$209,378	\$206,446	\$195,565	\$185,144	\$169,833	\$159,599	\$149,863	\$139,775
Real Estate, Rental, & Leasing	\$0	\$12,037	\$64,313	\$73,468	\$79,369	\$81,657	\$82,022	\$81,551	\$79,140	\$77,568	\$76,027	\$74,861
Professional & Technical Services	\$0	\$159,202	\$249,177	\$286,864	\$310,676	\$326,577	\$332,917	\$338,811	\$330,401	\$334,207	\$330,464	\$328,087
Management of Companies & Enterprises	\$0	\$10,649	\$38,678	\$45,038	\$47,240	\$47,252	\$45,256	\$40,970	\$37,648	\$37,468	\$35,093	\$32,809
Administrative & Waste Remed Services	\$0	\$33,792	\$222,203	\$241,376	\$254,449	\$259,036	\$260,640	\$261,565	\$258,939	\$258,533	\$258,791	\$258,909
Educational Services	\$0	\$8,101	\$42,271	\$47,450	\$51,916	\$53,885	\$54,145	\$55,155	\$55,317	\$55,832	\$54,832	\$55,633
Health Care & Social Assistance	\$0	\$55,546	\$478,548	\$591,244	\$669,011	\$707,916	\$725,656	\$737,437	\$732,989	\$737,409	\$738,351	\$738,887
Arts, Entertainment, & Recreation	\$0	\$8,795	\$53,966	\$60,564	\$64,688	\$66,732	\$66,668	\$66,383	\$64,928	\$63,887	\$62,321	\$61,691
Accommodation & Food Services	\$0	\$33,792	\$274,359	\$300,437	\$313,621	\$319,970	\$321,648	\$321,049	\$315,416	\$311,418	\$307,774	\$305,277
Other Services	\$0	\$43,975	\$355,280	\$393,154	\$414,919	\$424,019	\$426,632	\$423,907	\$421,440	\$416,639	\$413,023	\$409,379
Total	\$0	\$2,170,825	\$19,356,851	\$20,531,072	\$21,323,076	\$21,840,080	\$22,181,377	\$22,403,104	\$22,546,806	\$22,704,026	\$22,860,096	\$23,021,944
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