

Missouri
Department
of Transportation



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Pete K. Rahn, Director

October 15, 2009

Mr. Joe Sontag
International Truck and Engine Corporation
900 South Highway Drive
Fenton, Missouri 63026

Dear Joe,

This letter is to acknowledge that MoDOT accepts your proposal to extend contract 3-070830 for the outright purchase of single and tandem axle road maintenance trucks through September 30, 2010.

As stated in the agreement, MoDOT agrees to accept the pricing increases proposed in your memo of October 9, 2009. In addition, I've outlined two changes that we would like to incorporate into our base unit pricing in the upcoming year. I've also updated the wording on the coop purchasing notification (*Page 9 of 17 of the standard bid document*) to make it consistent with the language we've printed on our build sheets in an attempt to provide our municipality partners with a clear understanding of the contract pricing structure.

Changes that should become standard for all future truck orders from this contract:

1. Increase the engine warranty from 2880 hours to 3600 hours at a cost of \$221
2. Increase the air conditioning warranty from one year to five years at a cost of \$112

As always, it has been a pleasure doing business with Navistar, Inc. and we look forward to continuing our partnership with your company.

Sincerely,

Jeannie Wilson
General Service Manager – Fleet

Enclosures

Copy: Steve Rider – Viking-Cives Midwest

Note to File: Previous memo's related to this contract are as follows:

- 10-05-07 – 1st Extension Memo - (*Jerry Dunn – MoDOT GS Specialist*)
- 09-22-08 – 2nd Extension memo offer from MoDOT (*Jeannie Wilson – MoDOT Fleet Manager*)
- 09-30-08 – 2nd Extension response from International Truck & Engine Corp.
(*Joe Sontag – National Acct. Manager – Navistar Truck Group*)
- 07-10-09 – Clarification/Addendum to 09-22-08 Memo (*Jeannie Wilson – MoDOT Fleet Manager*)