



MISSOURI DEPARTMENT OF TRANSPORTATION  
 GENERAL SERVICES DIVISION  
 FLEET SECTION

**NOTIFICATION OF STATEWIDE CONTRACT**

**CONTRACT TITLE:** 3-090618 Aerials & Digger Derricks  
**CURRENT CONTRACT PERIOD:** Through July 31, 2011  
**BUYER INFORMATION:** Warren Blanchard  
 573-526-2529  
 warren.blanchard@modot.mo.gov

<b>RENEWAL INFORMATION</b>	Bid prices should be firm for purchase until July 31, 2011. Two (2) one-year extensions are available upon mutual consideration by Missouri Department of Transportation and the successful bidder. Allowance for inflation increases will be considered at the time of offer of these extensions.
----------------------------	--

ALL PURCHASES MADE UNDER THIS CONTRACT MUST BE FOR **PUBLIC USE ONLY**.  
 PURCHASES FOR PERSONAL USE BY PUBLIC EMPLOYEES OR OFFICIALS ARE PROHIBITED.

CONTRACT NUMBER	VENDOR NUMBER	VENDOR INFORMATION	COOP PROCUREMENT
3-090618	6303629260 1	Altec Industries, Inc	Yes
	3708178380 2	Drake-Scruggs	Yes
	4305240900 0	Pat Kelly Equipment Co	Yes



Aerials & Digger Derricks (Statewide)  
Multiple Award

Contract Number: 3-090618

Vendor: Altec Industries, Inc.  
2106 South Riverside Road  
St. Joseph, MO 64507  
Ruthie Dunham 816-364-2244  
[rmdunham@altec.com](mailto:rmdunham@altec.com)

Item – 1 New Digger Derrick Equipment, meeting MoDOT specification E1043D7.

Cab/Chassis Make/Model: International 4400 4x2 PRICE: \$ 67,210

Digger Derrick: Altec DM45 PRICE: \$ 98,869

TOTAL PRICE: \$ 166,079

Option 1: Additional training modules may be purchased by MoDOT after initial training at a cost of \$0 per student with a 10 minimum class size.

AVAILABLE OPTIONS:

Option 2: Boom tip winch in lieu of a turret winch \$ 592

Option 3: Outriggers – Behind the cab mount, A-frame folding shoe, installed by the pedestal with 153” max spread -\$4,932

Option 4: Chassis CA 108” \$ 0

Option 5: Fiberglass 4.2’ material handling jib, one piece, with manual articulation utilizing multiple pinning positions \$ 963

Option 6: Pole Rack \$ 786

Option 7: Outrigger pads 24” x 22” x 1” with rope handles \$ 136

Option 8: Two (2) four inch tall Outrigger Pad Holders with Punched metal floor and swing retainer to accommodate 2 Outrigger pads each. \$148

Option 9: Cone holder – under slung style \$ 184

Option 10: Pole Guides – Not offered. If larger pole guides are required, upgrade at time of order to the Altec D2/3/4000A size tongs. Drawings available upon request. \$ 750

Option 11: DM47 in lieu of DM45 \$ 1,495

Notes:

% Discount off MSRP for all Data Book or Pricing Guide Options: - % Discount 0 %

Delivery will be made 210 days after receipt of order.



Contract Number: 3-090618

Vendor: Altec Industries, Inc.  
2106 South Riverside Road  
St. Joseph, MO 64507  
Ruthie Dunham 816-364-2244  
[rmdunham@altec.com](mailto:rmdunham@altec.com)

Item – 2 New 45’ Light Truck- Mounted, Non-Insulated, Articulated Telescopic Aerial Device and New latest production Utility Tool Body, assembled and mounted on a new company-supplied 2010, or current model year cab and chassis, with minimum 17,500 GVW, 165” wheelbase, and 84” CA to be complete with all standard equipment and meeting the MoDOT specifications E1010 and E1351C and E1349.

Cab/Chassis Make/Model: Dodge 5500 4x2 PRICE: \$ 39,525

**Aerial Device with Utility Tool Body E1351C**

Make/Model: Altec AT40P PRICE: \$ 59,705

**Aerial Device with Utility Tool Body E1349**

Make/Model: Altec AT40P PRICE: \$ 59,705

**TOTAL PRICE: \$ 99,230**

**AVAILABLE OPTIONS:**

**Option 1: Material handling jib and winch consisting of Material Handling Plumbing Package, Winch and a jib pole that are automatically leveled with the platform. 800 lb material handling capacity required.** \$ 2,500

**Option 2: Dodge 4X4 in lieu of Dodge 4X2** \$ 2,988

**Option 3: Ford chassis 4X2 in lieu of Dodge 4X2** -\$4,500 (deduct)

**Option 4: Ford chassis 4X4 in lieu of Dodge 4X4** -\$3,323 (deduct)

**Option 5: Body E1349 in lieu of E1351C** \$ 450

**Option 6: Two-speed manual throttle control at bucket, pedestal, and rear tailshelf of body** \$ 305

**Option 7: 1000 lb lifting eye mounted near the end of outer boom** \$ 133

**Option 8: 24” x 30” x 42” aluminum walk-in bucket in lieu of the closed one-piece bucket** \$ 3,668

**Option 10: H-frame outriggers** \$ 450

**Option 12: Heated hydraulic system, 110 volt** \$ 600

**Option 13: Provide an electric power source, pure sine wave, inverter Dimensions Model DUI 12/2500N or equal; support system and auxiliary battery** \$1,800

**Option 14: Additional training modules may be purchased by MoDOT after initial training at a cost of \$ 20 per student with a 10 minimum class size.**

Notes: % Discount off MSRP for all Data Book or Pricing Guide Options: - % Discount 0 %

**Delivery will be made 240-270 days after receipt of order.**



**Contract Number: 3-090618**

**Vendor: Altec Industries, Inc.**  
**2106 South Riverside Road**  
**St. Joseph, MO 64507**  
**Ruthie Dunham 816-364-2244**  
[rmdunham@altec.com](mailto:rmdunham@altec.com)

**Item – 3 70' Aerial Platform, meeting the MoDOT specification E1016.**

CAB/CHASSIS MAKE/MODEL \_\_\_\_\_ N/A \_\_\_\_\_ PRICE \_\_\_\_\_

AERIAL DEVICE

MAKE/MODEL \_\_\_\_\_ N/A \_\_\_\_\_ PRICE \_\_\_\_\_



**Contract Number: 3-090618**

**Vendor: Drake-Scruggs Equipment Inc**  
**4101 West Main Street**  
**Grandview, MO 64030**  
**Rex Hankins 816-765-5525**  
[rhankins@drake-scruggs.com](mailto:rhankins@drake-scruggs.com)

**Item – 1 New Digger Derrick Equipment, meeting MoDOT specification E1043D7.**

<b>Cab/Chassis Make/Model:</b>	NO BID	PRICE:
<b>Digger Derrick:</b>	NO BID	PRICE:



Contract Number: 3-090618

Vendor: Drake-Scruggs Equipment Inc  
4101 West Main Street  
Grandview, MO 64030  
Rex Hankins 816-765-5525  
[rhankins@drake-scruggs.com](mailto:rhankins@drake-scruggs.com)

Item – 2 New 45’ Light Truck- Mounted, Non-Insulated, Articulated Telescopic Aerial Device and New latest production Utility Tool Body, assembled and mounted on a new company-supplied 2010, or current model year cab and chassis, with minimum 17,500 GVW, 165” wheelbase, and 84” CA to be complete with all standard equipment and meeting the MoDOT specifications E1010 and E1351C and E1349.

Cab/Chassis Make/Model: 2010 Ford F-550 4x2 PRICE: \$ 34,718

**Aerial Device with Utility Tool Body E1351C**

Make/Model: Versalift VST-40-N Knapheide 7132 Body PRICE: \$ 48,979

**Aerial Device with Utility Tool Body E1349**

Make/Model: Versalift VST-40-N Knapheide 6132 Body PRICE: \$ 49,178

**AVAILABLE OPTIONS:**

**Option 1: Material handling jib and winch consisting of Material Handling Plumbing Package, Winch and a jib pole that are automatically leveled with the platform. 800 lb material handling capacity required.** Manual \$3,060  
Hydraulic \$5,210

**Option 2: Material handling plumbing package only** \$ 1,358.00

**Option 3: Two-speed manual throttle control at bucket, pedestal, and rear tailshelf of body** \$ 634

**Option 4: 1000 lb lifting eye mounted near the end of outer boom** \$ 69

**Option 5: 24” x 30” x 42” fiberglass walk-in bucket in lieu of the closed one-piece bucket** \$ 430

**Option 6: 24” x 30” x 42” steel bucket** \$ N/A

**Option 7: H-frame outriggers** \$ 3,140

**Option 8: Fully insulated aerial device. The outer-inner boom shall be tested and certified as category “C”, 46KV and under, in accordance with ANSI A92.2.1990 requirements, and will be fully insulated in a retracted position. A chassis insulation system (lower boom insert) will provide 12 inches of insulation gap** \$ 4,373

**Option 9: Heated hydraulic system, 110 volt** \$ 243

**Option 10: Provide an electric power source, pure sine wave, inverter Dimensions Model DUI 12/2500N or equal; support system and auxiliary battery** \$ 1,810

**Option 11: Additional training modules may be purchased by MoDOT after initial training at a cost of \$\_\_\_\_per student with a \_\_\_\_minimum class size. Contact vendor for training details.**



<b>Option 12: VST-5000 Aerial Lift Package</b>	\$118,437.20
<b>Option 13: VST-5500 Aerial Lift Package</b>	\$122,046.20
<b>Option 14: VST-6000 Aerial Lift Package</b>	\$126,407.20

Notes: % Discount off MSRP for all Data Book or Pricing Guide Options: - % Discount 0 %

**Delivery will be made 210 days after receipt of order.**



**Contract Number: 3-090618**

**Vendor: Drake-Scruggs Equipment Inc**  
**4101 West Main Street**  
**Grandview, MO 64030**  
**Rex Hankins 816-765-5525**  
[rhankins@drake-scruggs.com](mailto:rhankins@drake-scruggs.com)

**Item – 3 New 70’ Aerial Platform, meeting MoDOT specification E1016.**

**Cab/Chassis Make/Model:** 2010 Ford F-750

**PRICE:** \$ 56,109

**Aerial Device**

**Make/Model:** Versalift 7500 with Knapheide Platform

**PRICE:** \$110,623.20

**Additional training modules may be purchased by MoDOT after initial training at a cost of \$\_\_\_\_per student with a \_\_\_\_minimum class size. Contact vendor for training details.**



**Contract Number: 3-090618**

**Vendor: Pat Kelly Equipment Co**  
**5920 N Lindbergh Blvd**  
**Hazelwood, MO 63042-3124**  
**Rich Sahrman 314-895-9500**  
[sales@patkelly.com](mailto:sales@patkelly.com)

**Item – 1 New Digger Derrick Equipment, meeting MoDOT specification E1043D7.**

<b>Cab/Chassis Make/Model:</b>	NO BID	PRICE:
<b>Digger Derrick:</b>	NO BID	PRICE:

**Item – 2 New 45' Light Truck- Mounted, Non-Insulated, Articulated Telescopic Aerial Device and New latest production Utility Tool Body, assembled and mounted on a new company-supplied 2010, or current model year cab and chassis, with minimum 17,500 GVW, 165" wheelbase, and 84" CA to be complete with all standard equipment and meeting the MoDOT specifications E1010 and E1351C and E1349.**

<b>Cab/Chassis Make/Model:</b>	NO BID	PRICE:
<b>Aerial Device with Utility Tool Body E1351C</b>		
<b>Make/Model:</b>	NO BID	PRICE:
<b>Aerial Device with Utility Tool Body E1349</b>		
<b>Make/Model:</b>	NO BID	PRICE:

**Delivery will be made 150-180 days after receipt of order.**



Contract Number: 3-090618

Vendor: Pat Kelly Equipment Co  
5920 N Lindbergh Blvd  
Hazelwood, MO 63042-3124  
Rich Sahrman 314-895-9500  
[sales@patkelly.com](mailto:sales@patkelly.com)

**Item – 3 70’ Aerial Platform, meeting the MoDOT specification E1016.**

<b>CAB/CHASSIS MAKE/MODEL:</b>	2011International 4300 6-Speed Manual Transmission	PRICE: \$68,016
	2011International 4300 6-Speed Automatic Transmission	PRICE: \$74,480
	2011International 4300 5-Speed Automatic Transmission	PRICE: \$93,626

**AERIAL DEVICE MAKE/MODEL:** Elliott Hi-Reach H70R PRICE: \$112,489

**Option 1: 85’ Working height aerial device.**

Cab/Chassis Make/Model:	International 4300 with manual transmission	PRICE: \$68,016
Aerial Device Make/Model:	Elliott G85R	PRICE: \$128,124
	2011International 4300 6-Speed Automatic Transmission	PRICE: \$74,480
	2011International 4300 5-Speed Automatic Transmission	PRICE: \$93,626

**Option 2: Additional training modules may be purchased by MoDOT after initial training at a cost of \$900.00 per module. Contact vendor for training details.**

**Option 3: 70’ Insulated Aerial Platform**

Cab/Chassis Make/Model:	International 7400 with auto transmission	PRICE: \$93,626
Aerial Device Make/Model:	Elliott I70F Insulated	PRICE: \$121,869

**Option 4: 85’ Insulated Aerial Platform**

Cab/Chassis Make/Model:	International 7400 with auto transmission	PRICE: \$93,626
Aerial Device Make/Model:	Elliott I-85F Insulated	PRICE: \$160,036

**Delivery will be made 150-180 days after receipt of order.**