

Missouri  
Department  
of Transportation



Dave Silvester, District Engineer

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**BID/QUOTE  
TABULATION**

**General Services  
(Procurement) Division**

April 24, 2015

Thank you for your response to our Request for bid # [CD-15-063Q Wheel Saw Carbide Tipped Bits](#). Following is a tabulation of all responses which were received. This bid/quote was awarded to: **Kennametal**  
PRICES ARE GOOD THROUGH: September 30, 2015.

**Buyer: Derek VanLoo, Procurement Agent**

**CD-15-063Q REQUEST FOR QUOTE: Wheel Saw Carbide Tipped Bits**

| ITEM                | U/M | Est. Qty | DESCRIPTION                              | Workizer Work Products | Tri-State Construction Equip. Co. (Palmyra, MO) | Kennametal Inc                          | A to Z Casting Solutions                  |
|---------------------|-----|----------|--|------------------------|---|---|---|
| 1                   | EA  | 1000     | Carbide Tipped Bits ( Kennametal C387BF) | \$6.56                 | \$6.65  | <b>\$6.20</b>                           | \$5.60                                    |
| 2                   | EA  | 500      | Block with groove (Kennametal C87GB)     | \$9.25                 | \$7.66  | <b>\$6.90</b>                           | \$3.36                                    |
| Total               |     |          |  | \$9,335.00             | \$8,948.00                                      | <b>\$8,270.00</b>                       | \$6,608.00                                |
| Delivery Time Frame |     |          |  | 2-3 days               | 2-3 weeks                                       | <b>Available for immediate shipment</b> | 6-8 weeks                                 |
|                     |     |          |  |                        |   |   | <b>Product did not meet specification</b> |

A total of 5 vendors (1 of which were MBE/WBE/DBE vendors) were sent notification of the online posting of this RFB opportunity. One MBE/WBE/DBE responded.

| <b>VENDORS</b>   |   |  |
|--|---|--|
| <b>Workizer Work Products Inc</b><br>Attn: Penny Glossip<br>P.O. Box 1398<br>Ozark MO 65721<br>Phone: 800-762-5288<br>Fax: 417-485-0906<br><a href="mailto:pennyglossip@workizer.com">pennyglossip@workizer.com</a>                  | <b>Tri-State Construction Equipment Company</b><br>Attn: Kevin Smyser<br>6787 County Road 312<br>Palmyra, MO 63461<br>573-769-2274 PHONE<br>573-248-6455 CELL<br>573-769-4880 FAX<br><a href="mailto:kevinsmyser@meoi.com">kevinsmyser@meoi.com</a> | <b>Kennametal Inc.</b><br>Attn: Terry Manway<br>1600 Technology Way<br>Lathrope, PA 15650<br>800-564-9489 PHONE<br>412-215-1420 CELL<br>724-539-5079 FAX<br><a href="mailto:Terry.manway@kennametal.com">Terry.manway@kennametal.com</a> |
| <b>A to Z Casting Solutions LLC</b><br>Attn: David Piel<br>20 Forest Lane<br>Troy MO 63379<br>Phone: 636-462-6070<br>Cell: 636-485-4004<br>Fax: 636-462-6070<br><a href="mailto:davepiel@azcastings.com">davepiel@azcastings.com</a> |   |  |